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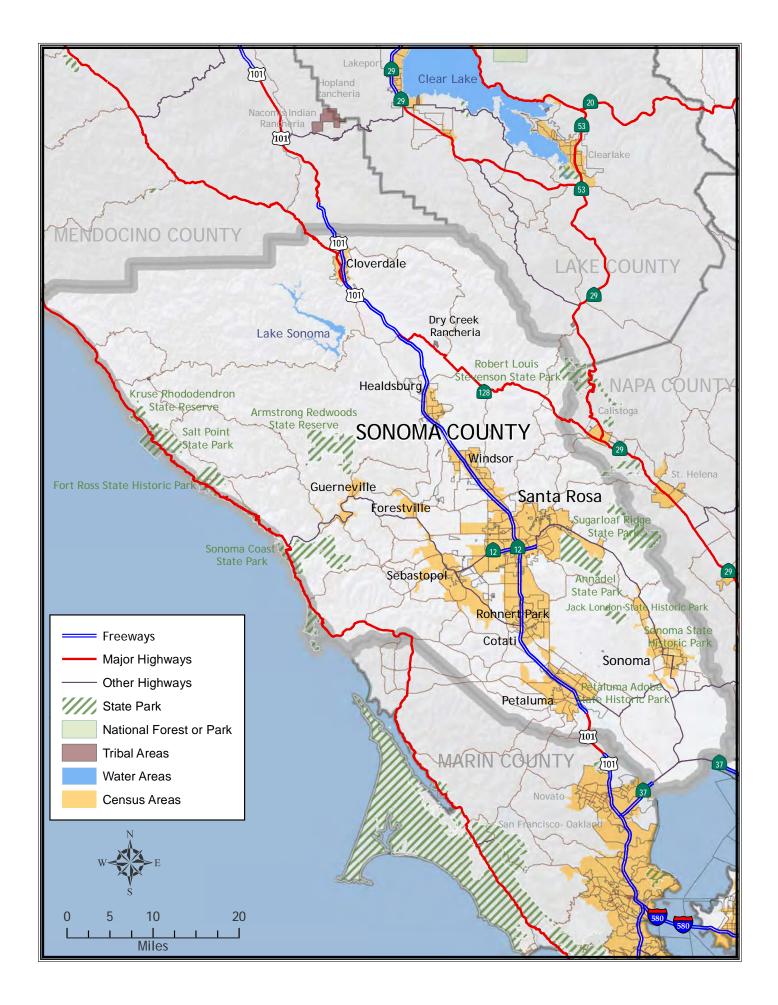
Acknowledgments



Thank you to the Sonoma County Economic Development Board for making this document available to the public.



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Introduction

Welcome to the 2017 County Economic and Demographic Profile. This profile is part of the 2017 County Economic and Demographic Profile Series which is designed to give community members access to local economic and demographic information. The data provided in this document can be used for grant writing, market analysis, community promotion, business planning, community planning, or simply to satisfy general curiosity.

This profile is organized to reflect five core community aspects: population, environment, economy, society, and industry. The data and information provided is the latest available as of February 13, 2017, and shows a ten year history of change, where data is available.

The document was produced by the Center for Economic Development, (CED) at California State University, Chico with funding from the Sonoma County Economic Development Board. The CED specializes in providing the most recent, reliable, relevant information for communities and businesses. For more information about the CED, please visit our web-site at www.cedcal.com.

The indicators in this document are bits of information that highlight what is happening in a larger system and provide feedback on how an overall community is doing. While each indicator is presented individually in this document, it is important to note and understand, most indicators are, in some way, linked with most of the others. For example, poverty is linked with teenage pregnancy, urban land consumption is linked with agricultural production, and age distribution is linked with components of personal income. These are just a few examples of hundreds of indicator linkages that can be documented. We encourage the user to think about indicator linkages and how improvement of one indicator can have a positive or negative effect on other indicators. With that in mind, we have juxtaposed Sonoma County's economic and demographic information to California as a whole. Doing this, we effectively work to improve the quality of our community's environment, economy, and society.

Data selected for presentation this year was based on sponsor requests and feedback, availability of new data from the U.S. Census Bureau and other data providers of interest to the general public, and the availability of annual data for every county in California. If you are looking for a specific piece of data on the county or any of its communities, please feel free to contact the Center for Economic Development at 530-898-4598, and our research staff will gladly direct you to the most recent and reliable measure.

The profile was made possible through sponsorship by the Sonoma County Economic Development Board. If your organization is interested in sponsoring a county profile, please contact the Center for Economic Development for more information.

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If you copy and paste images from this document, please be sure to include or cite the source of the data as indicated in the data tables. We also request that you credit the Center for Economic Development at CSU, Chico for providing the research and formatting, and our sponsor, the Sonoma County Economic Development Board, for making the document possible.

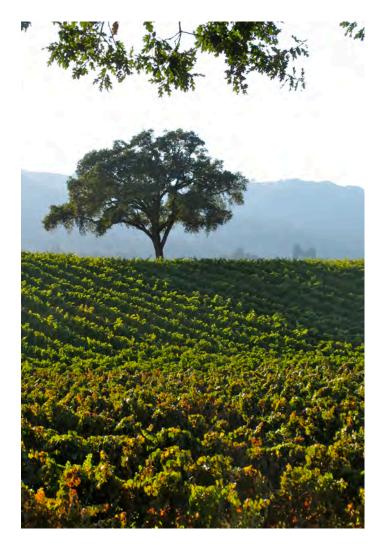


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DEMOGRAPHIC INDICATORS

Demographic indicators describe the volume of the human population in a given community. Basic demographic characteristics include age and ethnicity, which provide a framework from which most other community indicators are based.

Between 2007 and 2016, the population of Sonoma County grew by over 30,000 people. From 2015 to 2016, Sonoma County's population increased by 1.1 percent, a growth rate that outpaces that of the state as a whole. However, the population increase was lower than other neighboring counties, such as Marin County.

Age distribution in Sonoma County has continued to diverge from the state average. The population of Sonoma County over the age of fifty-five has continued to grow faster than the younger population. The population in the County between the ages of 65 and 84 increased by more than 22,000 people between 2006 and 2015. A much higher portion of Sonoma County's population is Caucasian than California as a whole. This indicator has not changed notably in the recent years. The Caucasian population in Sonoma County makes up 64.7 percent of the total population, as opposed to 38.7 percent in California as a whole. The fastest growing ethnic group in Sonoma County between 2006 and 2015 was Hispanic, with a population increase of over 24 percent.

2

1.1 Total Population

What is it?

Total population is the number of people who consider the area their primary residence. It does not include persons who are here temporarily, unless they consider this area their primary residence and it does not include incarcerated individuals. The data is estimated annually by the California Department of Finance and reflects population estimates on January 1 of that year. The data is released annually in May.

How is it used?

Population represents a general overview of the size of the consumer market, labor availability, and the potential impact of human habitation on the environment. The data is often required for grant applications, and business and community development plans. It is important to note that the population data only accounts for the non-incarcerated population.

Non-Incarcerated Population, Sonoma County

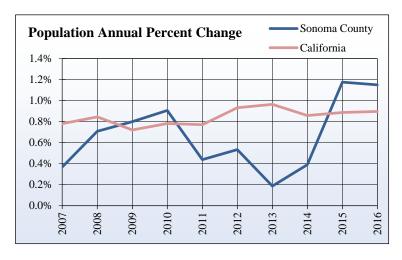
	Sonoma	1-year	CA 1-year
Year	County	change	change
2007	471,479	0.4 %	0.8 %
2008	474,819	0.7 %	0.8 %
2009	478,622	0.8 %	0.7 %
2010	482,961	0.9 %	0.8 %
2011	485,082	0.4 %	0.8 %
2012	487,671	0.5 %	0.9 %
2013	488,580	0.2 %	1.0 %
2014	490,486	0.4 %	0.9 %
2015	496,253	1.2 %	0.9 %
2016	501,959	1.1 %	0.9 %

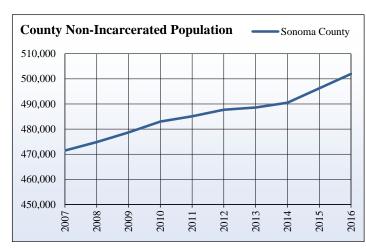
Source: California Department of Finance, Demographic Research Unit

City Population Sonoma County

City	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Cloverdale	8,397	8,484	8,542	8,594	8,630	8,642	8,700	8,736	8,799	8,825
Cotati	7,219	7,219	7,232	7,258	7,262	7,190	7,113	7,118	7,144	7,153
Healdsburg	11,161	11,133	11,203	11,249	11,421	11,410	11,439	11,544	11,667	11,699
Petaluma	56,230	56,792	57,344	57,791	58,069	58,195	58,889	59,508	59,934	60,375
Rohnert Park	40,997	41,000	40,938	40,952	40,690	40,840	41,262	41,463	41,797	42,003
Santa Rosa	159,716	162,657	165,405	167,302	168,175	169,168	170,895	172,317	174,475	175,667
Sebastopol	7,321	7,244	7,250	7,380	7,388	7,387	7,406	7,448	7,502	7,527
Sonoma	10,245	10,337	10,471	10,605	10,655	10,606	10,596	10,722	10,826	10,865
Windsor	26,121	26,325	26,565	26,751	26,790	26,818	26,710	26,821	26,961	27,031

Source: California Department of Finance, Demographic Research Unit







Center for Economic Development at California State University, Chico

1.2 Components of Population Change

What is it?

The California Department of Finance releases county level, annual estimates on components that influence annual population change. These components are collected and calculated using various methods to reflect the overall trends in the population change of a county. The number of births and deaths is provided by the California Department of Public Health, then the natural rate of population change is calcuated by subtracting deaths from births. Net migration is found by subtracting the count of people who have moved out of the county that year from those who have moved into the county in the same year. These in- and out-migration counts are not independently estimated by the California Department of Finance. The natural increase and net migration are then added together to find the total change in population that year.

The components of population change are yearly totals, while the total population in section 1.1 is just a snapshot of the total population recorded on January 1st of each calendar year. Because of this difference, the data reported in this section is not directly comparable to the population data presented on page two.

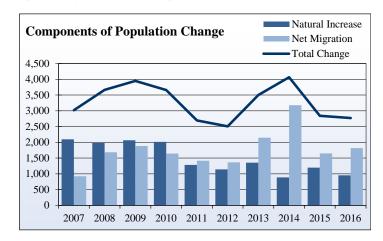
How is it used?

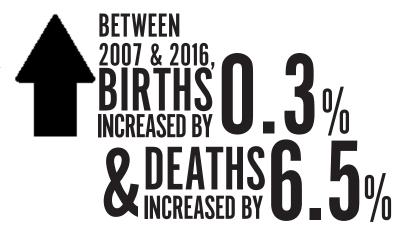
Measured through the annual amount of births, deaths, natural increases, and net migration, population change can be used as an indicator for various factors throughout the community. If growth is primarily due to natural increase, then the community may be a place where families are growing. If natural rate of change is negative (more deaths than births), then generally age distribution is weighted towards older populations. Migration can occur for several reasons. People may migrate either in or out primarily due to employment opportunities, housing prices, and quality of life.

Components of Population Change, Sonoma County

			Natural	Net	Total
Year	Births	Deaths	Increase	Migration	Change
2007	5,795	3,698	2,097	923	3,020
2008	5,809	3,831	1,978	1,685	3,663
2009	5,652	3,585	2,067	1,881	3,948
2010	5,604	3,589	2,015	1,645	3,660
2011	5,308	4,027	1,281	1,413	2,694
2012	5,179	4,036	1,143	1,362	2,505
2013	5,174	3,820	1,354	2,147	3,501
2014	5,008	4,120	888	3,177	4,065
2015	5,119	3,924	1,195	1,647	2,842
2016	5,136	4,181	955	1,816	2,771

Source: California Department of Public Health and California Department of Finance, Demographic Research Unit





1.3 Migration Patterns

What is it?

This indicator includes migration patterns between Sonoma County and those with the highest levels of migratory interaction. It includes the top ten counties in terms of out-migration and in-migration. Collected from the Internal Revenue Service (IRS), these numbers are based on income taxes paid by all people in households. Migrants to and from group quarters, such as college dormitories, nursing homes, or correctional institutions, are not included.

How is it used?

Migration data can indicate changes in the economic, political, and social structure of an area based on the characteristics in the area from which the migrants originate. For example, migrants coming from large cities bring with them a particular set of characteristics and values that may affect the local political and social climate. They also bring their patterns of consumer spending that create opportunities for businesses to provide the kinds of products and services these individuals are accustomed to receiving at their urban place of origin. Neighboring counties, as well as those with higher population totals, generally show the most migration activity. However, if a non-neighboring county, even one with a smaller total population, is present among the top few counties in terms of migration, there may be a unique interaction that is worth further evaluation.

The portion of population growth driven by in-migration is the product of some economic factor or amenity attracting new residents. The attraction could be an increase in employment opportunities, the recognition of the environmental advantages of the area, or expanding business opportunities. In general, new residents do not move to an area without good reason, and when they do, they fuel economic expansion.

Top 10 In-Migration Counties 2014-15, Sonoma County

County	Number of In-Migrants
Marin County	1,886
San Francisco County	930
Alameda County	778
Los Angeles County	599
Santa Clara County	544
Contra Costa County	525
San Mateo County	505
Napa County	487
Solano County	440
Sacramento County	428

Source: Internal Revenue Service

Top 10 Out-Migration Counties 2014-15, Sonoma County

County	Number of Out-Migrants
Marin County	1,167
Lake County	591
Alameda County	545
Solano County	533
San Francisco County	524
Napa County	509
Sacramento County	494
Contra Costa County	464
Orange County	392
Los Angeles County	382

Source: Internal Revenue Service



1.4 Age Distribution

What is it?

Population by age is the number of permanent residents of the area categorized by age as of April 1 of the given year. The data for this section is from the American Community Survey 1-year estimates, and all analysis of change will be over the 10-year period from 2006-2015. The data includes the incarcerated population.

How is it used?

Age distribution information is valuable to companies that target specific age groups. It is used for revenue projections, business plans, and for marketing. Age distribution affects the area's school system, public services, and overall economy. It is also an important measure of diversity within a community. A large older teen and young adult demographic has a greater need for higher education and vocational training facilities, while a large middle-aged group creates more focus on employment opportunities. An area with a large mature or retired population typically has fewer employment concerns, but a greater need for medical and social services. A county with a large number of young children is attractive to day care centers, and other family-related services. Age distribution information is also used in conjunction with components of population change in order to project population growth in the future.

Population by Age, Sonoma County

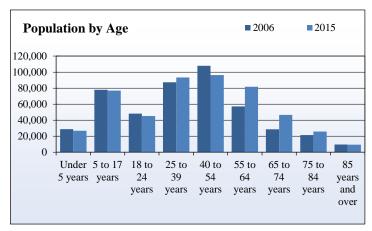
Age Range	2006	2015
Under 5 years	28,718	26,804
5 to 17 years	77,966	76,885
18 to 24 years	48,136	45,230
25 to 39 years	87,345	93,380
40 to 54 years	107,972	96,338
55 to 64 years	57,173	81,644
65 to 74 years	28,573	46,495
75 to 84 years	21,454	25,723
85 years and over	9,554	9,380

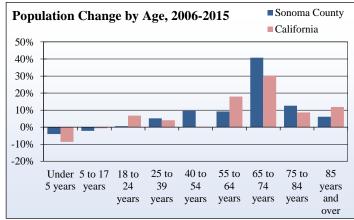
Source: U.S. Census Bureau, ACS 1 -year Estimates

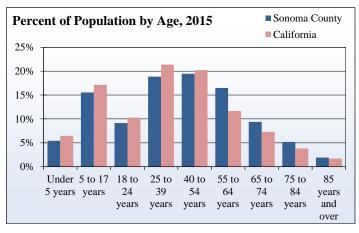
Population by Age Compared to California

		t of Total 015		to 2015 r Change
Age Range	County	California	County	California
Under 5 years	5.6 %	6.5 %	-6.7%	- 6.3 %
5 to 17 Years	14.8 %	17.1 %	- 1.4 %	- 4.8 %
18 to 24 Years	8.6 %	10.3 %	-6.0%	20.2 %
25 to 39 Years	19.7 %	21.4 %	6.9 %	8.2 %
40 to 54 Years	19.2 %	20.2 %	-10.8%	3.2 %
55 to 64 Years	14.6 %	11.7 %	42.8 %	35.7 %
65 to 74 Years	10.7 %	7.3 %	62.7%	43.9 %
75 to 84 Years	4.9 %	3.8 %	19.9 %	11.1 %
85 years and over	1.8 %	1.7 %	-1.8%	58.6 %

Source: U.S. Census Burea, ACS 1-Yr Estimates







Sonoma County Economic Development Board

1.5 Population by Race and Ethnicity

What is it?

While sometimes difficult to classify, race and ethnicity of a population is self-determined, meaning that individuals identify their own race or ethnicity in the census. There are seven major race/ethnic categories: American Indian, Asian, Black, Hispanic/Latino, Native Hawaiian/Pacific Islander, White, and other.

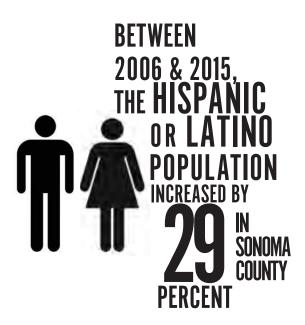
How is it used?

Population by race statistics are used by advertisers to market products to a particular ethnic group and to determine whether investments in businesses with race specific target markets are likely to be lucrative. For example, investing in a start-up Spanish radio station may be a better investment in a predominantly Hispanic area. Advertising companies use race/ethnicity data in order to make their advertisements appealing to the dominant ethnic groups in a given area. Grant writers use race/ethnicity data to create arguments to acquire funding for programs targeted toward specific groups, or to show population disparities that are favorable in grant priority scoring. Government officials and political candidates also use race/ethnicity data in order to tailor their campaigns to distinct ethnic groups in certain locations.

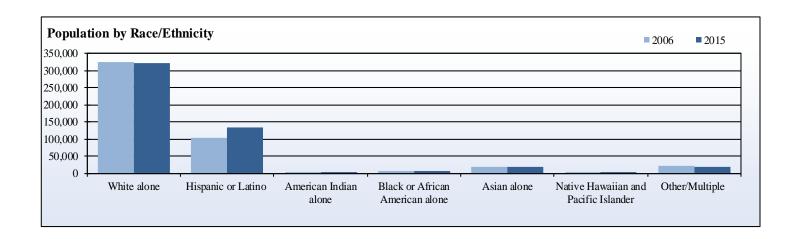
Sonoma County Population by Race/Ethnicity

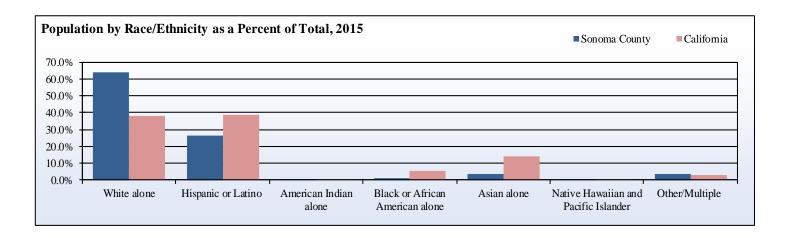
			Percent of To	Percent of Total in 2015		ar Change
Race/Ethnicity	2006	2015	County	California	County	California
White alone	323,391	320,144	63.8 %	37.8 %	- 1.0 %	- 5.0 %
Hispanic or Latino	102,749	132,197	26.3 %	38.8 %	28.7 %	16.1 %
American Indian and Alaska Native alone	2,918	2,077	0.4 %	0.3 %	- 28.8 %	- 19.4 %
Black or African American alone	7,032	7,017	1.4 %	5.6 %	- 0.2 %	- 0.4 %
Asian alone	18,381	19,013	3.8 %	14.0 %	3.4 %	23.8 %
Native Hawaiian and Other Pacific Islander alone	1,309	1,012	0.2 %	0.4 %	- 22.7 %	18.7 %
Multiple/Other	21,689	18,139	3.6 %	2.7 %	- 16.4 %	60.0 %

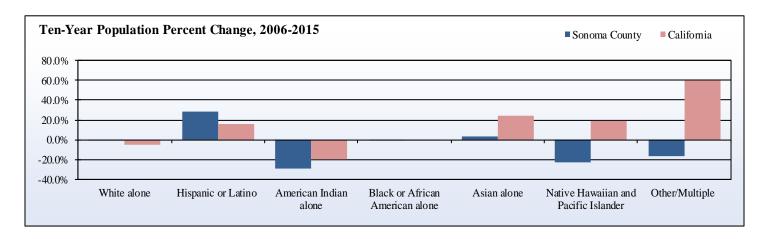
Source: U.S Census Bureau, Census 2006 and 2015, ACS 1-Year Estimates



















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ENVIRONMENTAL INDICATORS

Environmental indicators describe the quality of the physical places with which humans interact, especially land, air, and water resources. The indicators include measures linked with land consumption for development and air pollution.

Population density per square mile was notably higher in Sonoma County when compared to the California average. The population density in 2016 was 319 persons per square mile in Sonoma County compared to 252 persons per square mile at the state level. Urban land consumption in Sonoma County remained relatively constant from 2000 to 2012 but saw an uptick in 2014. The largest change in recent years was in grazing land, which decreased by almost 5,000 acres from 2002 to 2014. Harvested acreage in Sonoma County decreased between 2006 and 2015, from 42.2 percent to 39.7 percent. This trend continued further when examining jobs and earnings in the agricultural sector. In 2015, pastures remained the largest section of harvested acreage, at 80.3 percent. Sonoma County's air quality did not experience any days above the state eight-hour ozone average between 2007 and 2015. Residential electricity and nonresidential electricity usage, and natural gas usage increased slightly from 2014 to 2015.

Four percent of Sonoma County residents, enjoyed a travel time of less than five minutes, a 19 percent increase from 2006 to 2015. Travel time to work in Sonoma County has continued to be slightly lower than the state average. People in Sonoma County have continued to utilize public transportation as a means to get to work at an increasing rate. The population that drove alone was 74.3 percent in 2015, less than one percent higher than the California state average. Overall, there was relatively little change in the means of transportation to work during the examined years.

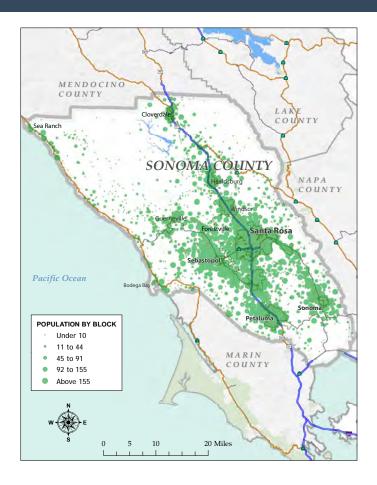
2.1 Land, Area, & Population Density

What is it?

Population density is determined by dividing the total population (non-incarcerated) of the area by its land area in square miles. It indicates the degree to which a county is more urban versus more rural. Urban and rural are relative concepts. For example, people living in San Francisco may consider Redding to be rural, while residents of Weaverville may refer to Redding as "the city."

How is it used?

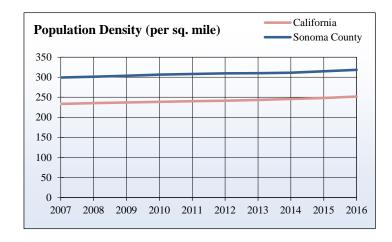
Economic use for land includes the production of raw materials, factories and other production facilities, office space, housing, food production, recreation, and transportation of goods and people. As population density rises, certain activities become more expensive to maintain. Farming can be crowded out by more profitable industrial or residential development. The map to the right represents the population density of Sonoma County. As can be seen, most of the population is concentrated around the Highway 101 corridor. The map to the right uses block point data from the 2010 Census.



Land Area and Population Density, Sonoma County

	Land area	Total	Population density (per sq. mile)	
Year	(sq. miles)	population	County	State
2007	1,576	471,479	299.2	233.4
2008	1,576	474,819	301.3	235.3
2009	1,576	478,622	303.7	237.0
2010	1,576	482,961	306.5	238.7
2011	1,576	485,082	307.8	240.0
2012	1,576	487,671	309.5	241.5
2013	1,576	488,580	310.0	243.4
2014	1,576	490,486	311.2	245.8
2015	1,576	496,253	314.9	248.2
2016	1,576	501,959	318.5	251.7

Source: California Department of Finance





2.2 Urban Land Consumption

What is it?

Every two years, the California Department of Conservation conducts aerial land surveys in agricultural areas to determine the extent to which farmland may or may not be replaced by other uses over time. Generally, the most common land use conversion is from agriculture to urban developed land. Therefore, in this process, the amount of urban land is recalculated every two years. Urban land acreage values are shown as persons per urban acre to measure the efficiency of housing population in new urban lands.

How is it used?

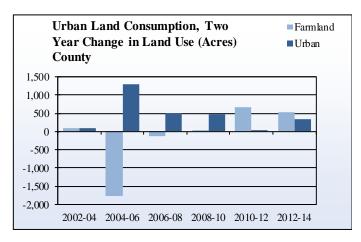
Urban land use efficiency in terms of persons per urban acre is a measure of land use sustainability. More compact development allows the housing of more people on fewer acres of land, which means less land is taken from agriculture and other potentially productive land uses.

Land Use in Acres, Sonoma County

	Urban and		Grazing	Water	Other
Year	Built-Up Land	Farmland	Land	Area	Land
2002	72,847	162,008	421,166	17,354	352,685
2004	72,935	162,110	420,322	17,354	353,334
2006	74,231	160,342	420,022	17,533	353,931
2008	74,741	160,217	419,004	17,533	354,589
2010	75,213	160,248	417,772	17,533	355,314
2012	75,258	160,915	417,091	17,520	355,296
2014	75,602	161,440	416,291	17,520	355,235

Source: California Department of Conservation

n/a: Data not reported by source





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2.3 Harvested Acreage

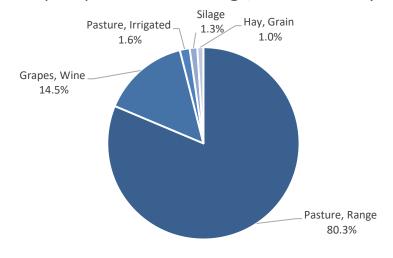
What is it?

This indicator reports agricultural land in production every year. Harvested acreage of agricultural land is reported by the County Agricultural Commissioner to the U.S. Department of Agriculture. Unfortunately, there is no consistent methodology for estimating harvested acreage from county to county, or from year to year. Commissioners are required to base their estimate on a local survey, which makes these figures the most reliable, consistent, and continuous measure available.

How is it used?

Agriculture is often a dominant land use in rural landscapes. In addition to being a major economic engine, agriculture has become a major social factor (a source of community and regional identity) as well as an environmental factor (productive land must be sustainably maintained). The amount of land in agricultural production can be affected by annual water availability and long-term urban land conversion.

Top Crops Harvested Acreage, Sonoma County



Total Harvested Acreage, Sonoma County

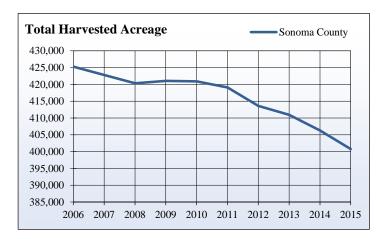
V	Total Acres	Percent of
Year	Harvested	Total Land Area
2006	425,270	42.2 %
2007	422,788	41.9 %
2008	420,317	41.7 %
2009	421,029	41.7 %
2010	420,914	41.7 %
2011	419,112	41.6 %
2012	413,619	41.0 %
2013	410,955	40.7 %
2014	406,303	40.3 %
2015	400,762	39.7 %

Source: California Agricultural Statistics Service, California Department of Finance

Top Crops Harvested Acreage, Sonoma County

_	•
2015	Percent of Total
322,000	80.3 %
58,200	14.5 %
6,520	1.6 %
5,040	1.3 %
4,060	1.0 %
2,230	0.6 %
1,330	0.3 %
528	0.1 %
427	0.1 %
253	0.1 %
	322,000 58,200 6,520 5,040 4,060 2,230 1,330 528 427

Source: California Agricultural Statistics Service, California Department of Finance





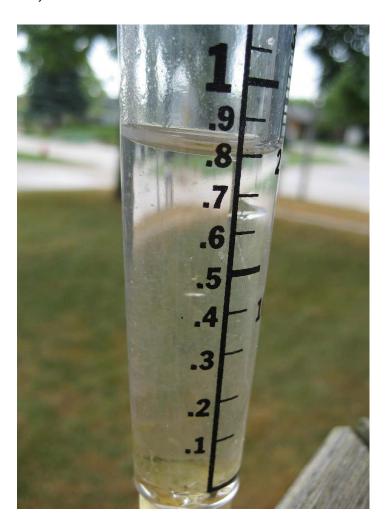
2.4 Climate Data

What is it?

Daily temperatures and precipitation are collected at weather stations throughout the state and reported by the Western Regional Climate Center. Climate data is calculated by taking the averages of these readings over an extended period of time. Thirty-year averages were chosen to provide the most accurate climate analysis for Sonoma County.

How is it used?

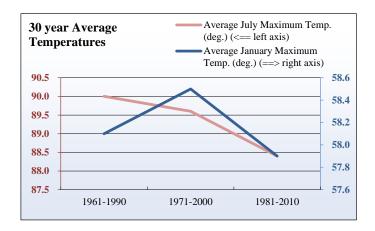
Historical climate data provides an accurate picture of a regions average temperatures and precipitation throughout the different seasons. Climate data can give prospective residents and business owners a general idea of the weather patterns they can expect in a particular region throughout the year.

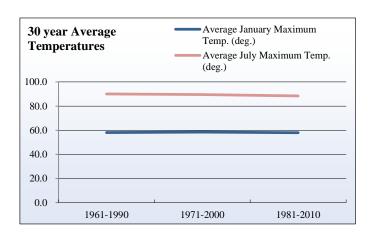


Climate Readings, Sonoma County

	1961-	1971-	1981-
	1990	2000	2010
Average July Maximum Temp. (deg.)	90.0	89.6	88.4
Average January Maximum Temp. (deg.)	58.1	58.5	57.9
Average July Minimum Temp. (deg.)	50.5	52.0	52.7
Average January Minimum Temp. (deg.)	36.4	37.4	37.7
Average July Precipitation (in.)	0.1	0.1	0.0
Average January Precipitation (in.)	6.1	6.5	6.1
Average Annual Precipitation (in.)	29.2	31.1	31.2
Average January Snowfall (in.)	0.0	0.0	0.0
Average Annual Snowfall (in.)	0.0	0.0	0.0

Source: Western Regional Climate Center





2.5 Air Quality

What is it?

Air quality is the general term used to describe various aspects of the air that people are exposed to in their daily lives. There are four main contaminants that decrease air quality: particulates (PM10 and PM 2.5), tropospheric ozone (O3), carbon monoxide (CO), and oxides of nitrogen (NOX). Air quality is reported by the California Air Resources Board. The data is reported by site which is grouped into counties and air basins. Air quality standards are set at both state and federal levels. Here, the California 8-hr ozone standard is used as the indicator for air quality and is reported by the California Air Resources Board.

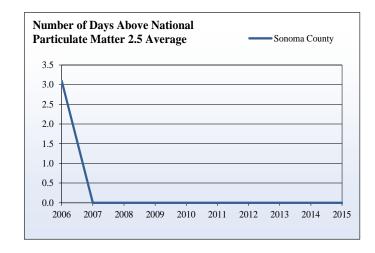
How is it used?

Standards for air pollutants are established to protect human health, avoid damage to sensitive vegetation, and preserve aesthetic values. If a region exceeds one or more standards the four pollutants described above, the state may limit the type of new industrial facilities that can be built in the area and place more restrictions on existing operations in the future. Counties, like Sonoma, with good overall air quality typically experience less hospitilizations for asthma and other respiratory diseases. Air quality is a quality of life issue and can be an important factor in determining where people are willing, or able, to live and work.

Air Quality, Sonoma County

	Days Above State	Days Above
Year	8 hour Ozone Average	National PM2.5 Average
2006	0	3
2007	0	0
2008	0	0
2009	0	0
2010	0	0
2011	0	0
2012	0	0
2013	0	0
2014	0	0
2015	0	0

Source: California Air Resource Board





2.6 Travel Time to Work

What is it?

Travel time to work is the amount of time, in minutes, workers estimate it takes them to get to work on a normal workday. Travel time can be influenced by distance to work, traffic levels, and the means of transportation utilized (evaluated in the following indicator). It was measured every ten years by the decennial census until 2005. The American Community Survey now asks about travel time to work and data is reported as a one-year estimate.

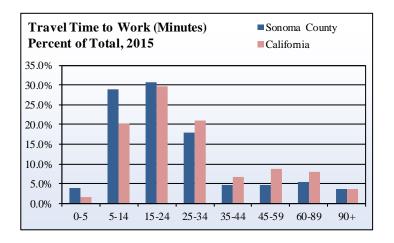
How is it used?

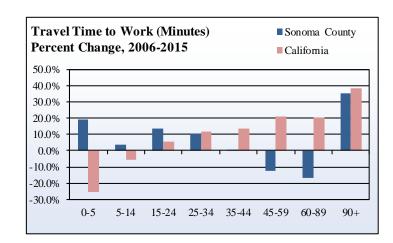
As the U.S. economy heads toward a broader global market, the dynamics of transportation to and from work change as well. For many, commuting has become a way of life. People spend an increasing number of hours on the road traveling to and from work at the expense of time that otherwise might be spent working, at home, or in recreation. Increasing commute time is linked with air pollution because most commuting occurs in private vehicles. The increasing use of the Internet to conduct business has had an impact on the number of people working from their homes or nearby offices, although this may not reduce total commute times because people who telecommute tend to accept employment that is further from their home. A community can use this data to help determine the need for public transportation.

Travel Time to Work, Sonoma County

			Percent of Total in 2015		Change from	2006 to 2015
Travel Time to Work	2006	2015	County	California	County	California
Less than 5 minutes	7,683	9,148	4.0 %	1.8 %	19.1 %	- 25.7 %
5 to 14 minutes	63,755	66,269	29.0 %	20.2 %	3.9 %	- 5.3 %
15 to 24 minutes	61,661	70,141	30.7 %	29.6 %	13.8 %	5.6 %
25 to 34 minutes	36,840	40,814	17.9 %	21.0 %	10.8 %	12.0 %
35 to 44 minutes	10,514	10,585	4.6 %	6.8 %	0.7 %	13.6 %
45 to 59 minutes	12,541	10,955	4.8 %	8.8 %	- 12.6 %	20.8 %
60 to 89 minutes	14,759	12,250	5.4 %	8.0 %	- 17.0 %	20.6 %
90 or more minutes	6,035	8,159	3.6 %	3.8 %	35.2 %	38.4 %
Total not working at home	213,788	228,321	100.0 %	100.0 %	6.8 %	7.4 %

Source: U.S. Census Bureau, Census 2006 and 2015 American Community Survey, 1-year Estimates





2.7 Means of Transportation to Work

What is it?

Means of transportation to work is the type of vehicle or mode used to get from home to work on most work days. As with travel time, it was measured every ten years by the decennial census until 2005. The American Community Survey now asks about travel time to work and data is reported as a one-year estimate.

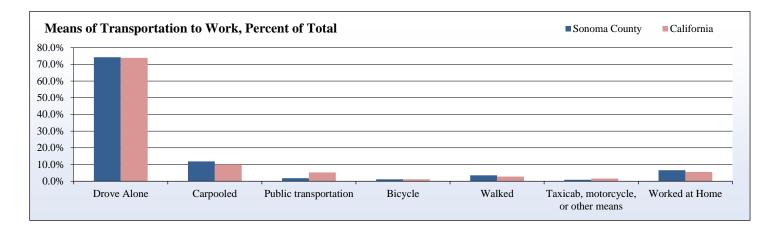
How is it used?

Commuting is a necessary and regular part of life for most people in the workforce. The means by which the population travels to and from work can be used to analyze the need and importance of public transportation in a county. Change in means of transportation, especially conversion from driving alone to carpooling or public transportation, is an indicator of environmental conservation and may reduce traffic pressure long term.

Means of Transportation to Work, Sonoma County 2015

	Sonoma County		Percent of	Percent of Total in 2015		Change from 2006 to 2015	
Means of Tansportation	2006	2015	County	California	County	California	
Drove Alone	170,104	181,526	74.5 %	73.9 %	6.7 %	9.1 %	
Carpooled	28,182	29,026	12.3 %	10.0 %	3.0 %	- 12.9 %	
Public transportation	4,959	4,382	2.2 %	5.3 %	- 11.6 %	13.7 %	
Bicycle	2,383	2,708	1.0 %	1.1 %	13.6 %	49.2 %	
Walked	6,287	8,606	2.8 %	2.7 %	36.9 %	7.6 %	
Taxicab, motorcycle, or other means	1,873	2,073	0.8 %	1.5 %	10.7 %	23.8 %	
Worked at Home	14,638	16,134	6.4 %	5.5 %	10.2 %	20.8 %	
Total	228,426	244,455	100.0 %	100.0 %	7.0 %	10.1 %	

Source: U.S. Bureau of the Census, 2006 and 2015 American Community Survey, 1-year Estimates



2.8 County Commute Patterns

What is it?

Knowing how long people take to get to work and what means of transportation they use are part of the story to understand the structure of commuting in Sonoma County. This includes how to utilize it in business marketing, and how to make commuting more efficient and environmentally friendly. The third critical link is to see where commuters are going and from where they are coming. The U.S. Census Bureau's Longitudinal Employment and Household Dynamics system produces a useful time-series to better evaluate changing commute patterns for America's communities. The data includes all jobs reported to the IRS by businesses, with social security numbers matched to the locations of residential tax returns. Because commute pattern data is calculated by where W-2's are coming

from, government employees are considered as commutingout because their W-2's come from Sacramento. Therefore, the workforce commuting-out data can be artificiality high.

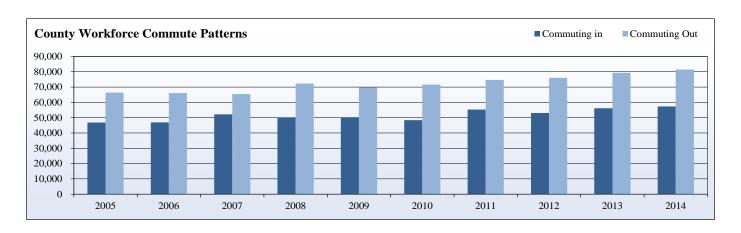
How is it used?

Commute data is used to determine sales markets for businesses (especially retail stores), labor market catchment areas, and for retail transportation planning of both highways and mass transportation.

Sonoma County, Place of Work Patterns

Year	Jobs in County	Employed Local Workforce	Local Workforce Employed in County	Workforce Commuting in	Percent Commuting In	Workforce Commuting Out	Percent Commuting Out
2005	178,870	198,443	132,072	46,798	26.2 %	66,371	50.3 %
2006	176,813	195,902	129,880	46,933	26.5 %	66,022	50.8 %
2007	178,678	191,882	126,511	52,167	29.2 %	65,371	51.7 %
2008	179,080	201,204	128,929	50,151	28.0 %	72,275	56.1 %
2009	170,529	189,971	120,292	50,237	29.5 %	69,679	57.9 %
2010	167,697	191,029	119,376	48,321	28.8 %	71,653	60.0 %
2011	172,831	192,197	117,543	55,288	32.0 %	74,654	63.5 %
2012	165,631	188,609	112,603	53,028	32.0 %	76,006	67.5 %
2013	177,171	200,288	121,010	56,161	31.7 %	79,278	65.5 %
2014	172,831	204,890	123,466	57,264	33.1 %	81,424	65.9 %

Source: U.S. Census Bureau's Longitudinal Employment Data



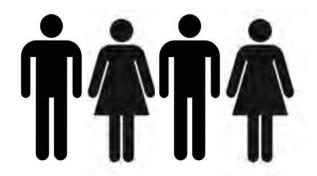
2.9 Daytime Population

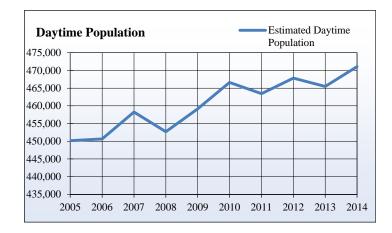
What is it?

Daytime population measures the similiar aspects as the County Commute Patterns in section 2.8; however, it focuses on the population. This indicator uses three numbers as a base to find the daytime population: total population, population commuting in, and population commuting out.

How is it used?

Due to Sonoma County's location in the North Bay Area, it is important to point out daytime population. The daytime population can be useful to businesses, who can use the indicator to predict the number of potential employees. Spending patterns can also be predicted, as consumer spending from other counties flows into or out of Sonoma County. Additionally, daytime population can be an indicator of the lack of or abundance of jobs. A larger workforce commuting in than commuting out signifies that there are plenty of jobs in a county. Not just for the residents of Sonoma County, but also for the residents of surrounding counties. The opposite is also true.





Daytime Population, Sonoma County

	Total	Workforce	Workforce	Estimated
Year	Population	Commuting In	Commuting Out	Daytime Population
2005	469,734	46,798	66,371	450,161
2006	469,751	46,933	66,022	450,662
2007	471,479	52,167	65,371	458,275
2008	474,819	50,151	72,275	452,695
2009	478,622	50,237	69,679	459,180
2010	482,961	55,288	71,653	466,596
2011	485,082	53,028	74,654	463,456
2012	487,671	56,161	75,984	467,848
2013	488,580	56,161	79,245	465,496
2014	495,253	57,264	81,424	471,093

Source: California Dept. of Finance, U.S. Census Bureau's Longitudinal Employment Data



2.10 Highway Traffic Volume

What is it?

Highway traffic occurs for many more reasons than just commuting to work. This indicator shows the change in actual highway traffic due to all reasons for travel. Traffic volumes on California State Highways are estimated annually and measured periodically by the California Department of Transportation. The data is collected to help the state understand where traffic volume is growing and for planning traffic improvements. In addition, county departments of public works will have traffic counts for local roads, although typically these are not collected as often for state highways. The table includes traffic counts going both directions in each side of the given intersection.

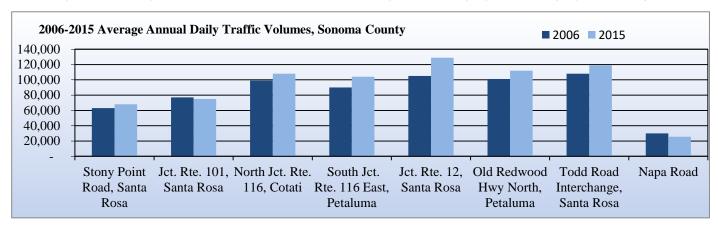
How is it used?

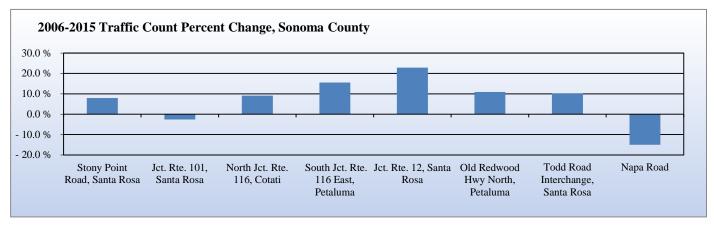
Most traffic growth over a ten-year period reflects increases in commute patterns, although other factors include increased shopping trips and commercial traffic. Changes in traffic volume can reflect population increases, although if traffic volume grows at a slower pace than population growth, then more efficient land use and transportation may be occurring, resulting in less environmental impact.

Average Annual Daily Traffic Volumes, Sonoma County

Highway/				Percent
Interstate	Location	2006	2015	Change
SR 12	Stony Point Road, Santa Rosa	63,000	68,000	7.9 %
SR 12	Jct. Rte. 101, Santa Rosa	77,000	75,000	- 2.6 %
SR 101	North Jct. Rte. 116, Cotati	99,000	108,000	9.09%
SR 101	South Jct. Rte. 116 East, Petaluma	90,000	104,000	15.6 %
SR 101	Jct. Rte. 12, Santa Rosa	105,000	129,000	22.9 %
SR 101	Old Redwood Hwy North, Petaluma	101,000	112,000	10.9 %
SR 101	Todd Road Interchange, Santa Rosa	108,000	119,000	10.2 %
SR 121	Napa Road	30,000	25,500	- 15.0 %

Source: California Department of Transportation





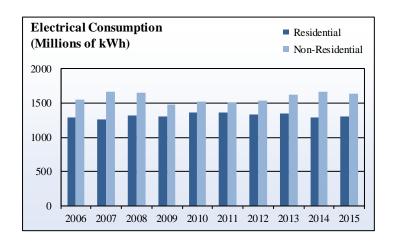
2.11 Electricity Use

What is it?

The California Energy Commission estimates annual electricity use by county based on electricity delivered to local providers and data submitted by larger providers like Pacific Gas and Electric and Southern California Edison. Here, electricity consumption is calculated on a per-person basis. This includes both residential and commercial electricity consumption.

How is it used?

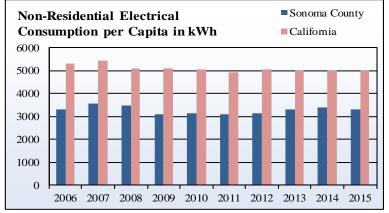
Energy consumption per capita can indicate greater efficiencies in energy consumption over time. The measure includes both residential and commercial consumption, so it also serves as a measure of industrial sustainability—some areas have a disproportionate share of industries with high electricity use. That affects this indicator. New industries can be built around the improvement of energy efficiency which can improve both short-run and long-run economic health by reducing energy costs and creating jobs, as opposed to paying higher electricity bills to non-local providers.

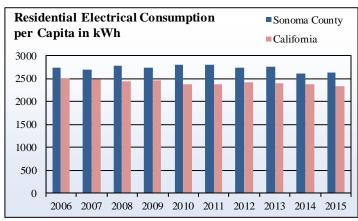


Electrical Consumption, Sonoma County

	Resident	tial Sector	Non-Reside	ential Sector	Both Sectors
Year	Consumption in Millions of kWh	Consumption per Capita in kWh	Consumption in Millions of kWh	Consumption per Capita in kWh	Total Consumption In Millions of kWh
2006	1,288.3	2,742.4	1,553.6	3,307.4	2,841.9
2007	1,267.2	2,687.7	1,670.2	3,542.6	2,937.4
2008	1,320.2	2,780.5	1,650.2	3,475.5	2,970.5
2009	1,305.5	2,727.6	1,476.6	3,085.1	2,782.1
2010	1,354.3	2,804.2	1,520.6	3,148.4	2,874.9
2011	1,368.3	2,808.9	1,512.6	3,105.1	2,880.9
2012	1,338.5	2,744.7	1,540.5	3,158.8	2,879.0
2013	1,346.4	2,755.8	1,619.2	3,314.2	2,965.7
2014	1,282.0	2,613.7	1,660.7	3,385.8	2,942.7
2015	1,308.9	2,637.6	1,638.6	3,302.0	2,947.5

Source: California Energy Commission







Center for Economic Development at California State University, Chico

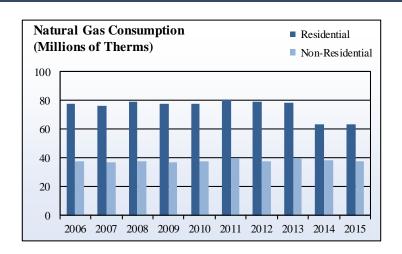
2.12 Natural Gas Use

What is it?

Natural gas use is calculated by the California Energy Commission based on end use data. Natural gas use indicates both the level of growth in natural gas energy demand and the efficiency of use as populations have increased.

How is it used?

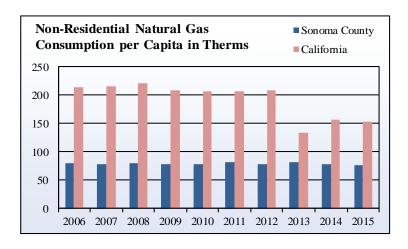
Although natural gas is a cleaner alternative fuel, an increase in consumption can cause environmental impacts. Another important indicator derived from the total consumption is the amount consumed per capita or the rate of efficiency of natural gas use. Since natural gas is a scarce resource, any improvements in efficiency are progress. Short-term dips in natural gas use, such as in 2015, could be an indicator of a mild winter, but it could also be the start of a shift to renewable energy like solar and wind.

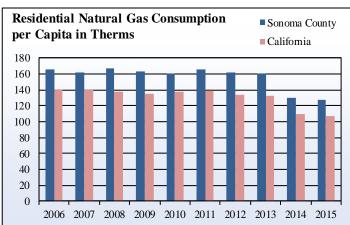


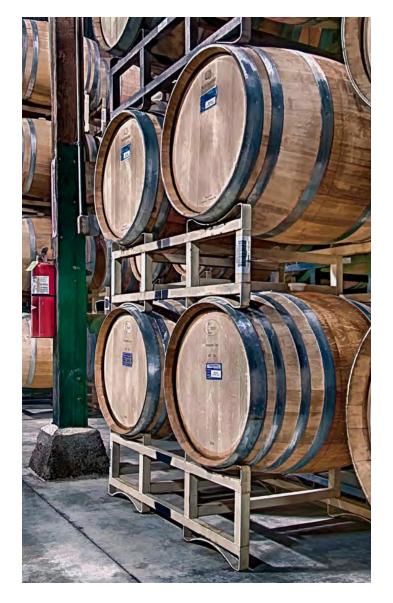
Sonoma County Natural Gas Consumption

	Residential Sector		Non-Reside	Non-Residential Sector	
Year	Consumption in Millions of Therms	Consumption per Capita in Therms	Consumption in Millions of Therms	Consumption per Capita in Therms	Total Consumption In Millions of Therms
2006	77.90	165.82	37.61	80.07	115.51
2007	76.16	161.52	37.27	79.06	113.43
2008	79.02	166.43	38.12	80.29	117.15
2009	77.93	162.82	37.15	77.63	115.08
2010	77.72	160.92	37.48	77.60	115.20
2011	80.36	164.97	40.02	82.17	120.39
2012	79.02	162.04	38.12	78.17	117.15
2013	78.45	160.56	40.19	82.25	118.63
2014	63.75	129.97	38.38	78.25	102.13
2015	63.32	127.60	38.12	76.81	101.44

Source: California Energy Commission







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ECONOMIC INDICATORS

Economic indicators describe available financial capital and financial growth in the community. Adequate finances are required for people to afford to buy not only the necessities of life, but also some of the luxuries that make life rewarding.

Sonoma County experienced steady growth until the recession of 2008, at which point the labor force fell by 4,000 people and continued to fluctuate slightly, remaining mostly constant until reaching a new, 10-year high of 262,625 in 2016. Employment decreased in Sonoma County from 2007 until making a slow recovery in 2011. Employment increased by 1.4 percent in 2016, the same as the state average. Unemployment remained below the state average through the recession of 2008 and in 2016, Sonoma County reached its lowest unemployment rate since 2007, 3.8 percent, 1.4 percentage points below the state average.

Healthcare and social services commanded the largest number of jobs in 2015, at 12.2 percent. The second largest source of jobs was government and government enterprises, at 10.1 percent. Approximately 54 percent of employers in Sonoma County employed between one and four employees in 2014.

Total inflation adjusted personal income experienced a dramatic increase between 2014 and 2015 (7.8 percent). The California state average, in comparison, only increased half a percent between 2014 and 2015. Inflation adjusted per capita income grew by 7.8 percent, a rate faster than that of California as a whole. The median household income in Sonoma County grew by over 2,400 dollars to \$66,463, roughly \$2,000 higher than California as a whole.

In 2016, fair market rent stayed in line with the state average, at \$1,414 for a two-bedroom house. The median home price in Sonoma County in 2016 was \$535,000, rising noticeably above the state median price of \$473,995, for the first time in ten years. Due to recent rising home prices, in 2015 housing was less affordable in Sonoma County compared to California as a whole. That had not happened since 2012. Both Sonoma County and California as a whole were noticeably below the national average on the housing affordability index due to the high cost of living in both Sonoma County and California when compared to the rest of the United States. Commercial vacancy rates fell further in 2016, for office space, retail space and industrial space; a sign of an improving economy.

3.1 Labor Force

What is it?

The labor force is the number of people living in the area who are willing and able to work. This is defined as all individuals who are over the age of 16, not in the military, and not institutionalized. The labor force is the sum of employment (persons currently working) and unemployment (persons actively seeking work). Therefore, changes in both employment and unemployment affect the labor force. Individuals who are unemployed and are no longer actively seeking work are considered discouraged workers and are not included in the labor force estimates. The labor force is estimated monthly by the California Employment Development Department. Annual data is the average of the twelve months of the year.

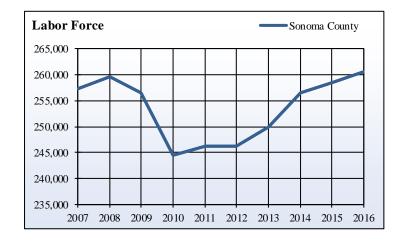
How is it used?

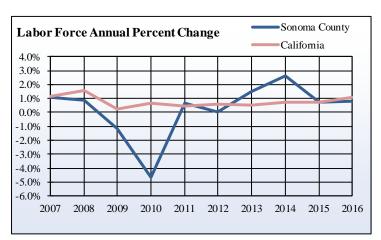
An increasing labor force indicates a growing economy only if it is the result of increasing employment. If the labor force is growing due primarily to increasing unemployment, then population growth may be occurring in excess of the ability of the economy to provide jobs for new workforce entrants. An increase in the labor force without a subsequent increase in employment may mean discouraged workers are reentering the labor force because they think opportunities are increasing.



Total Labor Force, Sonoma County

	Labor Force		1-Year C	hange
Year	County	State	County	State
2007	257,300	17,893,100	1.1 %	1.2 %
2008	259,600	18,178,100	0.9 %	1.6 %
2009	256,500	18,215,100	- 1.2 %	0.2 %
2010	244,600	18,336,300	- 4.6 %	0.7 %
2011	246,200	18,415,100	0.7 %	0.4 %
2012	246,300	18,523,800	0.0 %	0.6 %
2013	250,000	18,624,300	1.5 %	0.5 %
2014	256,600	18,755,000	2.6 %	0.7 %
2015	258,400	18,893,200	0.7 %	0.7 %
2016	260,500	19,102,700	0.8 %	1.1 %





3.2 Employment

What is it?

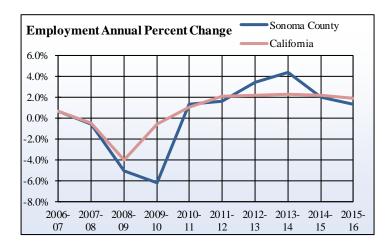
Employment includes all individuals who worked at least one hour for a wage or salary, or were self-employed, or were working at least 15 unpaid hours in a family business or on a family farm, during the week including the 12th of the month. The annual average is the mean average of the twelve months in the calendar year. Those who were on vacation, on other kinds of leave, or involved in a labor dispute were also counted as employed.

How is it used?

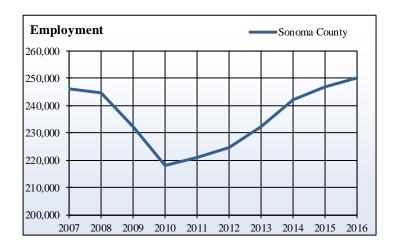
Employment is the primary indicator of the economic situation of workers living in the area. Increasing employment means more jobs for workers, and workers have an easier time finding work. This is a primary indicator of the health of the economy as the unemployment rate is affected by labor force shifts.

Total Employment, Sonoma County

	Employed		1-year	change
Year	County	State	County	State
2007	246,100	16,931,600	0.7 %	0.7 %
2008	244,700	16,854,500	- 0.6 %	- 0.5 %
2009	232,400	16,182,600	- 5.0 %	- 4.0 %
2010	218,100	16,091,900	- 6.2 %	- 0.6 %
2011	221,000	16,258,100	1.3 %	1.0 %
2012	224,500	16,602,700	1.6 %	2.1 %
2013	232,200	16,958,700	3.4 %	2.1 %
2014	242,200	17,348,600	4.3 %	2.3 %
2015	246,900	17,723,300	1.9 %	2.2 %
2016	250,200	18,065,000	1.3 %	1.9 %









3.3 Unemployment

What is it?

Unemployment is the estimated number of people who are actively seeking work, are not working at least one hour per week for pay, and who are not self-employed. The data is estimated at the place of residence and reported by the California Employment Development Department (EDD) primarily from data collected by the U.S. Current Population Survey (CPS).

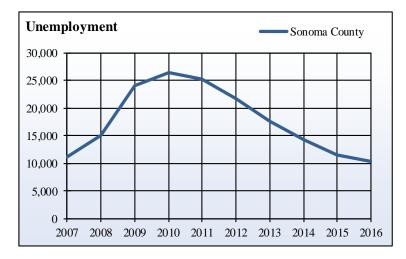
Unfortunately, through the CPS, the government has a difficult time determining exactly how many people meet the technical definition of "unemployed" at the county level, as opposed to those with unreported jobs or those who are not seriously looking for work. Because a person does not have to be receiving unemployment benefits to be considered unemployed, this indicator is an inexact measure of whether or not people have a difficult time finding a job.

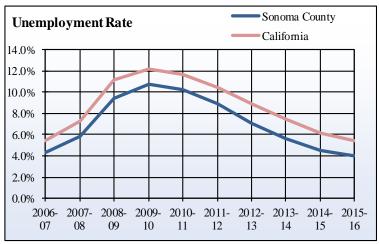
How is it used?

The unemployment rate is often used as a primary measure of economic health when in reality it is often a lagging indicator due to labor force shifts. Sustained high unemployment rates typically indicate the presence of structural economic and/or social issues within the community, although what is considered "high" may vary from one community to the next. The unemployment rate can also indicate a change in potentially-qualified workers available in the community. As unemployment falls, employers have a more difficult time attracting qualified employees at the same rates of pay.

Total Unemployment, Sonoma County

	County	Unemployment Rate		1-year	change
Year	Unemployed	County	State	County	State
2007	11,200	4.3 %	5.4 %	9.8 %	11.1 %
2008	15,000	5.8 %	7.3 %	33.9 %	37.7 %
2009	24,100	9.4 %	11.2 %	60.7 %	53.6 %
2010	26,500	10.8 %	12.2 %	10.0 %	10.4 %
2011	25,200	10.2 %	11.7 %	- 4.9 %	- 3.9 %
2012	21,800	8.9 %	10.4 %	- 13.5 %	- 10.9 %
2013	17,700	7.1 %	8.9 %	- 18.8 %	- 13.3 %
2014	14,400	5.6 %	7.5 %	- 18.6 %	- 15.6 %
2015	11,500	4.5 %	6.2 %	- 20.1 %	- 16.8 %
2016	10,300	4.0 %	5.4 %	- 10.4 %	- 11.3 %





3.4 Seasonal Employment

What is it?

The California Employment Development Department estimates labor market data (labor force, employment, unemployment, and the unemployment rate) for each month. The department uses the week including the twelfth of each month to calculate a person's employment status. Mid-month time periods are less sensitive to changes in the overall business climate and are more representative of average conditions. For specific definitions of each measure, please see the previous three indicators in this section.

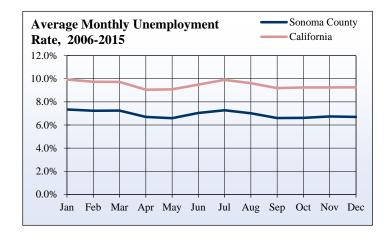
How is it used?

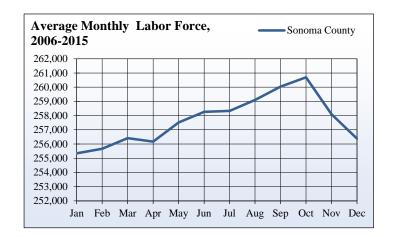
Average monthly labor statistics are used to evaluate seasonal trends in employment. Areas dependent on agriculture, forestry, or seasonal recreation tend to experience fluctuations in employment over the course of the year that cannot be observed in the annual average. The employment difference in the low and high months can be used to evaluate the degree to which an economy is dependent upon seasonal employment. Many seasonal employees relocate temporarily and leave during the off-season, but some remain year-round and are unemployed during this period.



Sonoma County Average Monthly Labor Statistics, 2006-2015

Month	Labor Force	Employed	Unemployed	Unemp. Rate
Jan	255,340	236,580	18,760	7.3 %
Feb	255,670	237,190	18,510	7.2 %
Mar	256,410	237,800	18,590	7.3 %
Apr	256,170	239,000	17,170	6.7 %
May	257,520	240,560	16,980	6.6 %
Jun	258,260	240,080	18,180	7.0 %
Jul	258,330	239,520	18,790	7.3 %
Aug	259,100	240,930	18,180	7.0 %
Sep	260,040	242,870	17,170	6.6 %
Oct	260,690	243,430	17,260	6.6 %
Nov	258,100	240,700	17,410	6.7 %
Dec	256,380	239,170	17,200	6.7 %







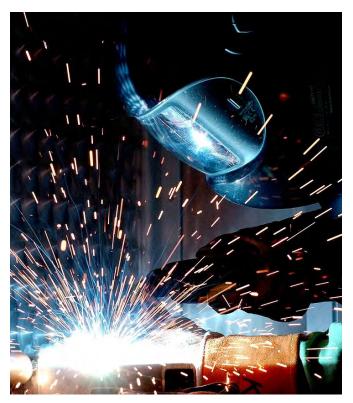
3.5 Johs By Industry

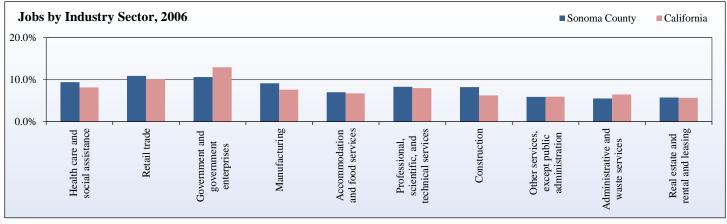
What is it?

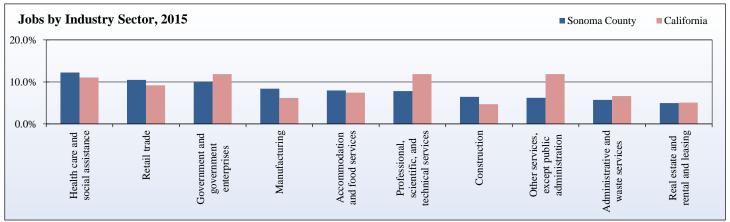
Published by the U.S. Department of Commerce, Bureau of Economic Analysis (BEA), this measure of jobs is by place of work; that is, where the job is being performed regardless of where its worker lives. The BEA uses business tax returns from the Internal Revenue Service to calculate jobs by industry. Therefore, each person who worked for a company for pay or profit over the course of a year is counted. That means if a person changed jobs once over the course of a year, they are counted twice—once for each company at which they worked. The same holds true for part-time and seasonal employees who hold more than one job over the course of a year. Self-employed proprietors and members of business partnerships are counted as well. A person with a full-time job who owns or co-owns a business on the side is counted for each job. Unpaid family workers and volunteers are not included.

How is it used?

Jobs by industry is an important indicator to understanding the industries that are driving the local economy. If too many jobs are concentrated in one sector, a downturn in that sector could easily and rapidly weaken the economy. In addition, jobs by industry is a valuable indicator for business and government planning, allowing for a better understanding of which sectors are the major generators of jobs in the area.







Sonoma County Economic Development Board

Jobs by Industry, Sonoma County, 2006

Industry	Sonoma County	County Percent of Total	California Percent of Total
Farm employment	6,225	2.2 %	1.1 %
Forestry, fishing, and related activities	2,093	0.8 %	1.0 %
Mining	435	0.2 %	0.2 %
Utilities	(D)	n/a	0.3 %
Construction	22,946	8.2 %	6.2 %
Manufacturing	25,488	9.2 %	7.6 %
Wholesale trade	9,482	3.4 %	3.8 %
Retail trade	30,371	10.9 %	10.2 %
Transportation and warehousing	(D)	n/a	2.9 %
Information	4,571	1.6 %	2.7 %
Finance and insurance	10,983	3.9 %	4.6 %
Real estate and rental and leasing	16,088	5.8 %	5.7 %
Professional, scientific, and technical services	23,133	8.3 %	8.0 %
Management of companies and enterprises	1,725	0.6 %	1.1 %
Administrative and waste services	15,415	5.5 %	6.5 %
Educational services	4,464	1.6 %	1.9 %
Health care and social assistance	26,217	9.4 %	8.2 %
Arts, entertainment, and recreation	7,579	2.7 %	2.5 %
Accommodation and food services	19,563	7.0 %	6.7 %
Other services, except public administration	16,431	5.9 %	6.0 %
Government and government enterprises	29,633	10.6 %	12.9 %
Sum of withheld "(D)" values	5,696	n/a	n/a
Total Jobs	278,538	100.0 %	100.0 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

Jobs by Industry, Sonoma County, 2015

Industry	Sonoma County	County Percent of Total	California Percent of Total
Farm employment	6,299	2.1 %	1.1 %
Forestry, fishing, and related activities	2,996	1.0 %	1.1 %
Mining	812	0.3 %	0.3 %
Utilities	739	0.2 %	0.3 %
Construction	19,134	6.4 %	4.7 %
Manufacturing	24,938	8.4 %	6.2 %
Wholesale trade	10,312	3.5 %	3.8 %
Retail trade	31,171	10.5 %	9.2 %
Transportation and warehousing	5,423	1.8 %	3.3 %
Information	4,115	1.4 %	2.6 %
Finance and insurance	10,492	3.5 %	4.4 %
Real estate and rental and leasing	14,729	5.0 %	5.1 %
Professional, scientific, and technical services	23,263	7.8 %	8.6 %
Management of companies and enterprises	2,298	0.8 %	1.1 %
Administrative and waste services	16,962	5.7 %	6.6 %
Educational services	5,205	1.8 %	2.3 %
Health care and social assistance	36,329	12.2 %	11.1 %
Arts, entertainment, and recreation	9,201	3.1 %	2.8 %
Accommodation and food services	23,715	8.0 %	7.4 %
Other services, except public administration	18,491	6.2 %	6.2 %
Government and government enterprises	30,054	10.1 %	11.9 %
Sum of withheld "(D)" values	0	n/a	n/a
Total Jobs	296,678	100.0 %	100.0 %

 $Source:\ U.S.\ Department\ of\ Commerce,\ Bureau\ of\ Economic\ Analysis$

Top 10 Fast Growing Industries, Sonoma County, 2006-2015

Industry	Ten Year Percent Change
Mining	87%
Forestry, fishing, and related activities	43%
Health care and social assistance	39%
Management of companies and enterprises	33%
Arts, entertainment, and recreation	21%
Accommodation and food services	21%
Educational services	17%
Other services, except public administration	13%
Proprietors employment	12%
Administrative and waste management services	10%

Source: U.S. Department of Commerce, Bureau of Economic Analysis



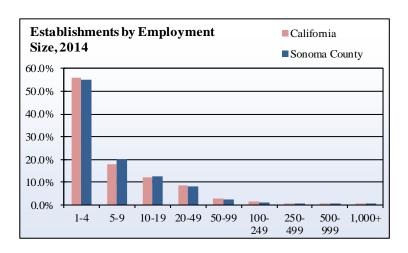
3.6 Employers by Employment Size and Industry

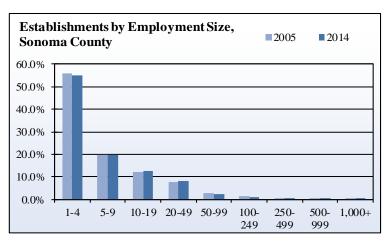
What is it?

Each year, the U.S. Department of Commerce's Census Bureau tabulates the number of employers with employees that are covered by unemployment insurance. Establishments without payroll are not included. Most businesses are non-employers, although most jobs are employee positions.

How is it used?

The stability of a local economy is dependent upon a diverse mix of businesses, both in terms of size and industry sector. A diverse employer mix allows an economy to weather economic downturns more easily than one that is dependent on a few types of businesses. For example, during the 2001 recession, the Bay Area was heavily dependent upon computer technology employers when the dot-com crisis hit. The national economy experienced a small recession during a few months in 2001, but the Bay Area suffered from a much deeper economic downturn that lasted several years.











Sonoma County Economic Development Board

Number of Establishments by Employment Size and Industry, Sonoma County 2005

	Number of Employees								
Industry	1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more
Agriculture, Forestry, Fishing and Hunting	43	12	5	7	0	0	0	0	0
Mining, Quarrying, and Oil and Gas Extraction	9	0	2	4	0	0	0	0	0
Utilities	6	3	2	0	0	0	1	0	0
Construction	1,391	365	169	90	28	15	0	0	0
Manufacturing	331	154	136	123	60	35	1	3	3
Wholesale Trade	330	122	97	79	15	6	1	1	0
Retail Trade	834	471	287	170	60	41	7	1	0
Transportation and Warehousing	147	39	44	26	9	4	0	0	0
Information	121	31	29	22	10	3	1	1	0
Finance and Insurance	425	136	95	64	19	5	3	0	1
Real Estate and Rental and Leasing	538	107	52	18	5	1	0	0	0
Professional, Scientific, and Technical Services	1,070	201	134	63	8	6	2	0	0
Management of Companies and Enterprises	8	7	12	11	4	2	0	1	0
Administrative and Support and Waste Manage	432	105	59	44	20	19	2	0	1
Educational Services	76	27	23	17	10	2	0	0	0
Health Care and Social Assistance	776	380	208	88	39	30	2	1	3
Arts, Entertainment, and Recreation	99	44	32	18	18	5	0	1	0
Accommodation and Food Services	377	241	233	206	47	14	2	0	0
Other Services (except Public Administration)	684	268	93	42	11	2	0	0	0
Unclassified	39	1	1	0	0	0	0	0	0
Total Establishments	7,697	2,713	1,712	1,092	363	190	22	9	8

Source: U.S. Bureau of the Census, County Business Patterns, 2005

Number of Establishments by Employment Size and Industry, Sonoma County 2014

	Number of Employees								
Industry	1 to 4	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1,000 or more
Agriculture, Forestry, Fishing and Hunting	51	5	5	8	4	1	0	0	0
Mining, Quarrying, and Oil and Gas Extraction	6	1	1	3	1	0	0	0	0
Utilities	7	4	1	0	0	0	0	1	0
Construction	1,214	284	148	83	14	2	1	0	0
Manufacturing	347	161	138	125	44	27	7	1	1
Wholesale Trade	303	131	85	57	17	13	5	0	0
Retail Trade	794	478	294	154	53	43	6	0	0
Transportation and Warehousing	119	50	30	25	11	5	1	0	0
Information	100	39	25	21	2	6	1	0	0
Finance and Insurance	432	138	80	36	15	3	1	0	0
Real Estate and Rental and Leasing	476	102	43	14	4	0	0	0	0
Professional, Scientific, and Technical Services	1,120	228	119	50	16	3	4	0	0
Management of Companies and Enterprises	18	11	13	17	8	0	1	0	0
Administrative and Support and Waste Manage	418	120	83	50	20	16	3	1	0
Educational Services	110	36	24	19	8	3	0	0	0
Health Care and Social Assistance	722	372	206	108	38	28	10	3	1
Arts, Entertainment, and Recreation	110	39	29	23	14	7	1	1	1
Accommodation and Food Services	362	254	288	261	56	13	0	1	0
Other Services (except Public Administration)	673	248	109	39	19	2	0	0	0
Unclassified	55	2	1	0	0	0	0	0	0
Total Establishments	7,437	2,701	1,721	1,093	344	172	41	8	3

Source: U.S. Bureau of the Census, County Business Patterns, 2014



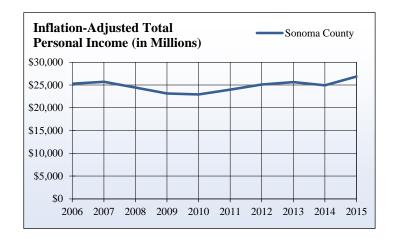
3.7 Total Personal Income

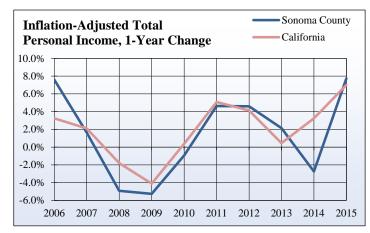
What is it?

Total personal income is calculated by the U.S. Department of Commerce, Bureau of Economic Analysis. It is the sum of all income collected by individuals, including but not limited to earned income, government payments, and returns on investment. It does not include personal contributions for social insurance (such as payments to Social Security or Medicare). The data is tabulated from individual and corporate tax returns to the Internal Revenue Service, and so it is only available after all tax returns have been processed, which usually takes more than a year.

How is it used?

Total personal income is the basis for several other income indicators in this section. Growing personal income indicates a growing economy, as long as the growth is greater than the annual average inflation rate. The annual average inflation rate from 2006 to 2015 was 2.07 percent. The growth may be due to increasing incomes, increasing population, or some combination. See the demographics section (section one) and the indicator for per capita personal income later in this section to see which factor is more prominent.





Total Personal Income, Sonoma County

	Sonoma County					
Year	Nominal Personal Income in Millions of Dollars	1-Year Change	Inflation Adjusted Personal Income in Millions of Dollars (2015)	1-Year Change	1-Year Change	
2006	\$ 21,155	7.6 %	\$25,294	7.6 %	3.2 %	
2007	\$ 21,948	3.8 %	\$ 25,709	1.6 %	2.1 %	
2008	\$ 21,760	- 0.9 %	\$ 24,443	- 4.9 %	- 1.8 %	
2009	\$ 20,620	- 5.2 %	\$ 23,155	- 5.3 %	- 4.1 %	
2010	\$ 20,961	1.7 %	\$ 22,936	- 0.9 %	0.4 %	
2011	\$ 22,292	6.3 %	\$ 24,000	4.6 %	5.1 %	
2012	\$ 23,999	7.7 %	\$ 25,103	4.6 %	4.1 %	
2013	\$ 24,906	3.8 %	\$ 25,643	2.2 %	0.5 %	
2014	\$ 24,607	- 1.2 %	\$ 24,942	- 2.7 %	3.2 %	
2015	\$ 26,875	9.2 %	\$ 26,875	7.8 %	7.0 %	

Source: U.S. Department of Commerce, Bureau of Economic Analysis

3.8 Components of Personal Income

What is it?

Personal income is earned from many sources including employment, retirement, returns on investment, or transfer payments such as supplemental social security, medical, and unemployment. The U.S. Department of Commerce Bureau of Economic Analysis reports annual income broken down by component for counties.

How is it used?

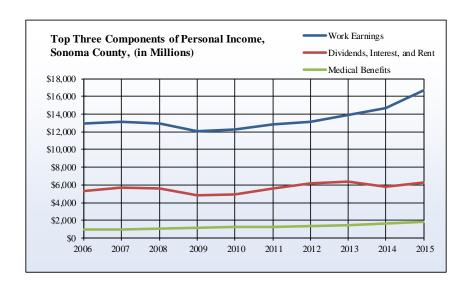
Understanding how income is earned in the community can shed light on the structure of the local economy. If a greater proportion is in earnings by place of work, then industry performance is driving economic growth. If there is a greater proportion of adjustment by place of residence or of transfer payments, then people living in the community are importing income into the area, which means that the community's economic performance may be driven by factors currently outside the area's influence.

Components of Total Personal Income, Sonoma County

	Percent of total in 2015		2006 to 20	
Component	County	California	County	California
Work Earnings	62.2 %	72.3 %	2.9 %	3.4 %
Contributions to SSI, etc.	- 6.5 %	- 7.4 %	2.3 %	2.9 %
Commuter Income	5.7 %	- 0.1 %	- 2.4 %	- 33.0 %
Dividends, Interest, & Rent	23.2 %	19.8 %	1.7 %	3.8 %
Retirement / Disability Benefits	6.0 %	4.3 %	6.8 %	5.5 %
Medical Benefits	6.7 %	7.5 %	9.2 %	9.5 %
Income Maintenance Benefits	0.9 %	1.7 %	3.7 %	4.1 %
Unemployment Benefits	0.2 %	0.3 %	- 0.5 %	2.1 %
Veterans benefits	0.4 %	0.4 %	11.8 %	15.7 %
Education and training assistance	0.3 %	0.4 %	10.4 %	11.5 %
Other Government Benefits	0.3 %	0.3 %	458.4 %	439.9 %
Nonprofit Institutions	0.2 %	0.2 %	2.5 %	2.6 %
Private Personal Injury Liability	0.2 %	0.2 %	40.1 %	40.1 %
Total Personal Income	100.0 %	100.0 %	2.7 %	4.0 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

IN 2015, WORK EARNINGS ACCOUNTED FOR PERCENT OF TOTAL PERSONAL INCOME

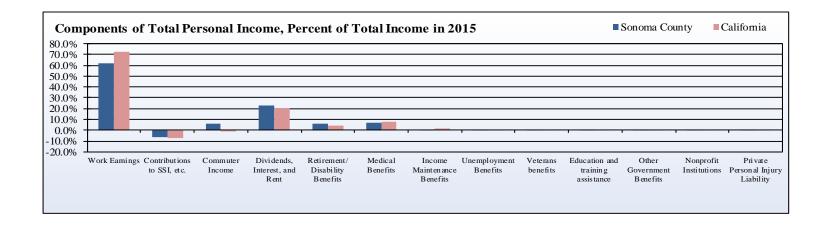




Components of Total Personal Income (Millions of Dollars), Sonoma County

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Work Earnings	12,943.2	13,097.9	12,950.0	12,073.2	12,264.5	12,842.0	13,157.0	13,852.4	14,695.9	16,720.3
Contributions to SSI, etc.	- 1,415.6	- 1,417.6	- 1,428.7	- 1,351.6	- 1,367.6	- 1,289.6	- 1,283.7	- 1,519.2	- 1,606.4	- 1,742.7
Commuter Income	2,025.9	2,132.7	2,011.8	2,048.4	1,816.8	1,777.1	2,485.1	2,636.4	1,970.4	1,534.1
Dividends, Interest, and Rent	5,306.9	5,708.8	5,578.1	4,793.6	4,935.5	5,638.6	6,194.8	6,348.0	5,799.7	6,235.0
Retirement/ Disability Benefits	965.9	1,013.7	1,070.5	1,176.7	1,228.2	1,274.2	1,372.7	1,455.7	1,538.6	1,620.6
Medical Benefits	939.8	1,004.0	1,084.0	1,147.7	1,270.7	1,292.7	1,375.5	1,447.1	1,621.4	1,805.5
Income Maintenance Benefits	185.4	192.3	197.7	227.2	241.6	250.5	253.8	257.0	254.8	253.9
Unemployment Benefits	56.6	57.8	101.3	261.7	296.9	230.1	175.7	119.6	68.7	53.7
Veterans benefits	49.2	52.5	54.9	60.9	67.4	71.4	80.8	93.3	97.5	107.1
Education and training assistance	44.2	39.9	46.2	60.0	74.8	82.9	89.6	88.4	88.7	89.9
Other Government Benefits	1.7	2.4	132.9	47.5	122.5	114.5	20.0	17.4	62.8	81.2
Nonprofit Institutions	50.8	49.5	48.8	52.3	58.9	56.9	60.7	61.7	63.7	63.5
Private Personal Injury Liability	10.5	25.5	37.8	40.3	41.0	54.9	41.3	38.4	44.0	52.5
Total Personal Income	21,164.6	21,959.5	21,885.3	20,638.0	21,051.2	22,396.1	24,023.3	24,896.2	24,699.8	26,874.7

Source: U.S. Department of Commerce, Bureau of Economic Analysis



3.9 Per Capita Income

What is it?

Per capita income is calculated by the Bureau of Economic Analysis by dividing its estimate of total personal income by the U.S. Census Bureau's estimate of total population.

How is it used?

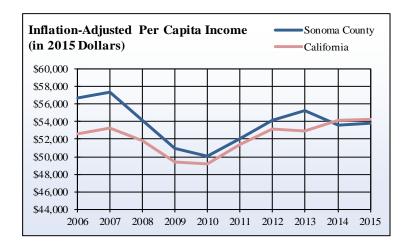
Per capita income is one of the primary measures of economic well-being in a community. Changes can indicate trends in a county's standard of living, or the availability of resources to an individual, family, or society. Per capita income tends to follow the business cycle, rising during expansions and falling during recessions. Income influences buying power and therefore affects consumer choice and local retail sales. Income is one measure of the benefits to people provided by employment, government, or their own investments.

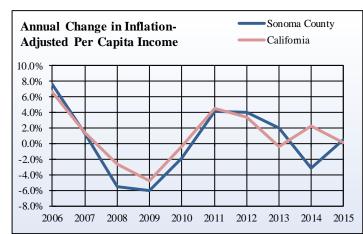


Per Capita Income, Sonoma County

	Sonoma County Nominal	Sonoma County	Inflation-adj Per Capita Incor		Inflation-adjı 1-Year Cha	
Year	Per Capita Income	1-Year Change	Sonoma County	California	Sonoma County	California
2006	\$ 45,034	7.6 %	\$ 56,699	\$ 52,584	7.6 %	6.6 %
2007	\$ 46,552	3.4 %	\$ 57,419	\$ 53,279	1.3 %	1.3 %
2008	\$ 45,829	- 1.6 %	\$ 54,207	\$ 51,870	- 5.6 %	- 2.6 %
2009	\$ 43,083	- 6.0 %	\$ 50,943	\$ 49,373	- 6.0 %	- 4.8 %
2010	\$ 43,402	0.7 %	\$ 50,008	\$ 49,212	- 1.8 %	- 0.3 %
2011	\$ 45,954	5.9 %	\$ 52,098	\$ 51,416	4.2 %	4.5 %
2012	\$ 49,211	7.1 %	\$ 54,204	\$ 53,181	4.0 %	3.4 %
2013	\$ 50,976	3.6 %	\$ 55,267	\$ 52,955	2.0 %	- 0.4 %
2014	\$ 50,168	- 1.6 %	\$ 53,546	\$ 54,161	- 3.1 %	2.3 %
2015	\$ 53,819	7.3 %	\$ 53,819	\$ 54,229	0.5 %	0.1 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis







3.10 Earnings By Industry

What is it?

Earnings by industry is the total personal earnings from jobs in individual industries. It is not the total revenue an industry generates. The total earnings of an industry is calculated by taking the sum of three components: wage and salary disbursements, supplements to wages and salaries, and proprietor income. Earnings by industry are the components of earnings by place of work from the section on components of personal income. The symbol "(D)" is used for information withheld to avoid disclosing data for individual companies. The withheld numbers are included in aggregated totals.

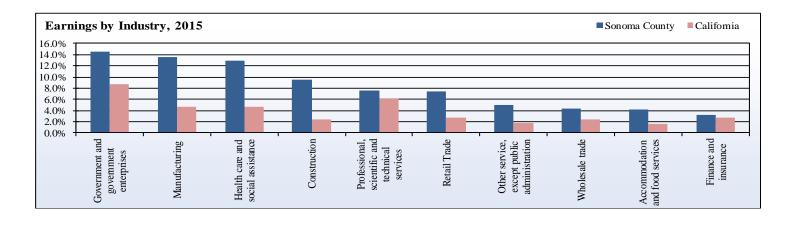
How is it used?

Earnings by industry allows comparisons between industries or geographic areas because sales by industry are not reliably available annually at the county level. Growth in earnings by industry can provide some insight into the relative competitiveness of an industry in a local economy, as well as which industries have the potential for expansion. Growth in one industry may indicate potential for expansion in related industries. The indicator can also be used to determine economic diversity.

Sonoma County Earnings by Industry, 2015 (in Millions)

		County	California
	Sonoma	Percent	Percent
Industry Sector	County	of Total	of Total
Farm earnings	\$ 286.7	1.7 %	0.7 %
Forestry, fishing, and related activities	\$ 127.6	0.8 %	0.3 %
Mining	\$ 23.7	0.1 %	0.3 %
Utilities	\$ 121.6	0.7 %	0.3 %
Construction	\$ 1,593.7	9.5 %	2.3 %
Manufacturing	\$ 2,259.1	13.5 %	4.7 %
Wholesale trade	\$ 719.4	4.3 %	2.4 %
Retail trade	\$ 1,249.5	7.5 %	2.8 %
Transportation and warehousing	\$ 294.1	1.8 %	1.4 %
Information	\$ 367.0	2.2 %	3.0 %
Finance and insurance	\$ 552.3	3.3 %	2.7 %
Real estate and rental and leasing	\$ 472.5	2.8 %	1.6 %
Professional, scientific, and technical services	\$ 1,280.2	7.7 %	6.1 %
Management of companies and enterprises	\$ 358.0	2.1 %	1.1 %
Administrative and waste services	\$ 533.7	3.2 %	2.0 %
Educational services	\$ 126.6	0.8 %	0.8 %
Health care and social assistance	\$ 2,150.5	12.9 %	4.7 %
Arts, entertainment, and recreation	\$ 230.6	1.4 %	0.8 %
Accommodation and food services	\$ 700.7	4.2 %	1.6 %
Other services, except public administration	\$ 830.0	5.0 %	1.8 %
Government and government enterprises	\$ 2,442.7	14.6 %	8.7 %
Value of withheld "(D)" earnings	n/a	n/a	n/a
Total Earnings by Place of Work	\$16,720.3	100 %	100 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis



3.11 Median Household Income

What is it?

Median household income is the income level at which half of the area's households earn more and the other half earn less. It can be conceptualized as the income midpoint and is estimated annually for counties by the U.S. Census Bureau. The median household income is better to use than the mean because it is less influenced by outliers.

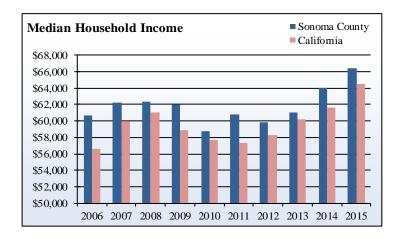
How is it used?

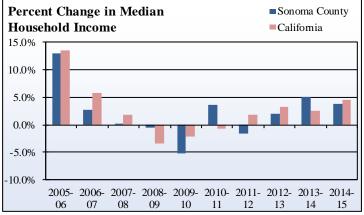
Median household income is a better measure of average income than per capita income when evaluating income growth among all economic classes. Changes in per capita income may be driven by growth increases in the high income ranges only, whereas growth in median household income usually indicates expansion across the full range of incomes.

Sonoma County Median Household Income (Nominal)

Year	County	California
2006	\$ 60,656	\$ 56,646
2007	\$ 62,279	\$ 59,928
2008	\$ 62,314	\$ 61,017
2009	\$ 61,985	\$ 58,925
2010	\$ 58,703	\$ 57,664
2011	\$ 60,792	\$ 57,275
2012	\$ 59,855	\$ 58,322
2013	\$ 61,020	\$ 60,185
2014	\$ 64,082	\$ 61,689
2015	\$ 66,463	\$ 64,483

Source: U.S. Department of Commerce, Bureau of the Census, Small Area Income and Poverty Estimates









3.12 Poverty Rates

What is it?

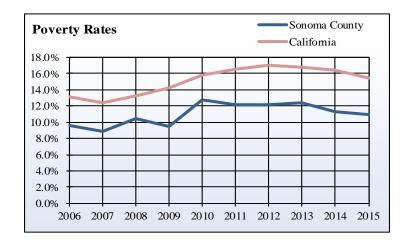
Poverty status is defined for each household; either everyone in the household is considered to be living in poverty, or no one. The characteristics of the family used to determine poverty status include number of people, number of children under 18, and whether the head of household is over age 65. If a household's total income is less than the poverty threshold, then that family is considered to be impoverished. The poverty thresholds do not change geographically, although they are updated annually for inflation using the Consumer Price Index. The official poverty definition includes income before taxes and does not include capital gains or noncash benefits, such as public housing, Medi-Cal, or food stamps. This indicator shows the number and percent of all persons living below the poverty line.

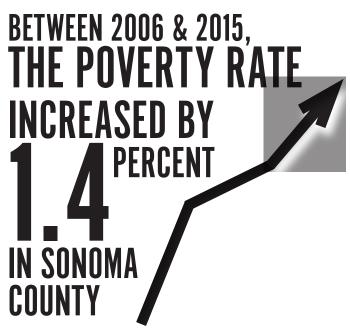
How is it used?

A high poverty rate in an area can indicate economic and social issues among persons living in the community. It may also indicate a scarcity of available employment, or a lack of skilled labor capable of earning higher wages.

Poverty Rates, Sonoma County							
Year	County	California					
2006	9.6 %	13.1 %					
2007	8.9 %	12.4 %					
2008	10.4 %	13.3 %					
2009	9.5 %	14.2 %					
2010	12.8 %	15.8 %					
2011	12.2 %	16.6 %					
2012	12.1 %	17.0 %					
2013	12.4 %	16.8 %					
2014	11.3 %	16.4 %					
2015	11.0 %	15.4 %					

Source: U.S. Census Bureau, Small Area Income and Poverty Estimates





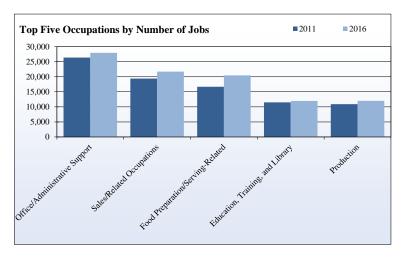
3.13 Jobs and Wages by Occupation

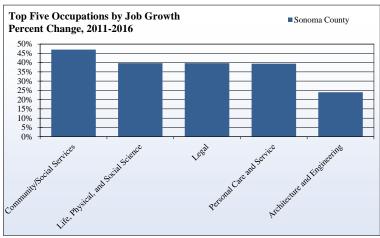
What is it?

Wages and jobs by occupation is estimated by California Employment Development Department. These estimates represent the mean wages and are determined by the most recent state occupational survey. Occupations are a calculation of all jobs in the area regardless of the jobholders place of residence.

How is it used?

Wages by occupation help analysts understand which occupational categories are more likely to produce livable wages. Also, wages help compare the progress of occupations in the region as compared with that of the state. Jobs by occupation help workforce development organizations plan appropriately as well as provide job planning for individuals.





Jobs by Occupation, Sonoma County

		Percent
2011	2016	Change
9,380	11,090	18.2 %
10.440	7 000	- 24.5 %
10,440	7,000	- 24.3 70
3 130	2 910	- 7.0 %
3,130	2,710	7.0 70
2.710	3,360	24.0 %
2,710	2,200	21.0 /0
1,310	1,830	39.7 %
-,	-,	
2,020	2,970	47.0 %
580	810	39.7 %
11,480	11,980	4.4 %
2,070	2,000	- 3.4 %
10,130	10,560	4.2 %
4.650	4.500	110/
		1.1 %
3,420	2,860	- 16.4 %
16,690	20,440	22.5 %
6,410	7,660	19.5 %
4,770	6,650	39.4 %
10 200	21 710	12.0 %
19,300	21,/10	12.0 70
26,380	27,940	5.9 %
2,390	2,390	0.0 %
7,190	8,470	17.8 %
5,460	6,390	17.0 %
10,880	12,010	10.4 %
10,070	11,230	11.5 %
	9,380 10,440 3,130 2,710 1,310 2,020 580 11,480 2,070 10,130 4,670 3,420 16,690 6,410 4,770 19,380 26,380 2,390 7,190 5,460 10,880	9,380 11,090 10,440 7,880 3,130 2,910 2,710 3,360 1,310 1,830 2,020 2,970 580 810 11,480 11,980 2,070 2,000 10,130 10,560 4,670 4,720 3,420 2,860 16,690 20,440 6,410 7,660 4,770 6,650 19,380 21,710 26,380 27,940 2,390 2,390 7,190 8,470 5,460 6,390 10,880 12,010

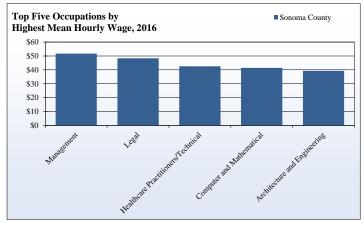
Source: California Employment Development Department

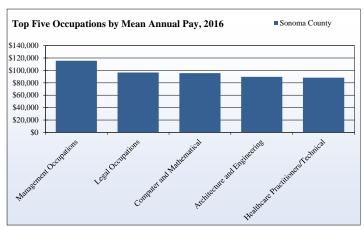


Wages by Occupation, Sonoma County, 2016

	Mean Hourly	Mean Annual	Mean CA	Percent of
Occupation	Wage	Pay	Pay	CA Pay
Management Occupations	\$ 51.72	\$ 115,526	\$ 129,884	88.9 %
Business and Financial Operations	\$ 32.26	\$ 74,561	\$ 83,874	88.9 %
Occupations	\$ 32.20	φ / 4,501	\$ 65,674	00.9 70
Computer and Mathematical	\$ 41.42	\$ 95,514	\$ 104,422	91.5 %
Occupations	ψ 41.42	Ψ 23,314	Ψ 10-1,-12-2	71.5 70
Architecture and Engineering	\$ 39.28	\$ 89,701	\$ 98,903	90.7 %
Occupations	ψ 37.20	ψ 0,5,7 01	Ψ 70,703	70.7 70
Life, Physical, and Social Science	\$ 36.32	\$ 79,688	\$ 81,880	97.3 %
Occupations	ψ 30.32	Ψ 7 2,000	Ψ 01,000	<i>37.3 70</i>
Community and Social Services	\$ 23.20	\$ 52,084	\$ 53,910	96.6 %
Occupations	Ψ 20.20	Ψ 02,001	Ų 00,510	70.0 70
Legal Occupations	\$ 48.32	\$ 96,499	\$ 126,325	76.4 %
Education, Training, and Library	\$ 25.05	\$ 52,388	\$ 60,301	86.9 %
Occupations	Ψ 20.00	Ψ 02,000	Ψ 00,001	00.5 70
Arts, Design, Entertainment, Sports,	\$ 24.55	\$ 56,355	\$ 72,333	77.9 %
and Media Occupations	,	, ,	* / =,	
Healthcare Practitioners and	\$ 42.53	\$ 88,271	\$ 96,610	91.4 %
Technical Occupations		, ,	, ,	
Healthcare Support Occupations	\$ 16.23	\$ 39,280	\$ 35,874	109.5 %
Protective Service Occupations	\$ 28.99	\$ 55,535	\$ 55,035	100.9 %
Food Preparation and Serving-	\$ 11.23	\$ 27,411	\$ 25,952	105.6 %
Related Occupations		,	, .,	
Building and Grounds Cleaning and	\$ 14.31	\$ 31,826	\$ 30,674	103.8 %
Maintenance Occupations				
Personal Care and Service	\$ 14.33	\$ 31,398	\$ 28,583	109.8 %
Occupations				
Sales and Related Occupations	\$ 18.22	\$ 39,585	\$ 42,355	93.5 %
Office and Administrative Support	\$ 18.56	\$ 41,763	\$ 41,087	101.6 %
Occupations				
Farming, Fishing, and Forestry	\$ 12.60	\$ 28,561	\$ 23,225	123.0 %
Occupations				
Construction and Extraction	\$ 28.00	\$ 60,435	\$ 56,146	107.6 %
Occupations Leatellation Maintenance and				
Installation, Maintenance, and	\$ 23.97	\$ 52,802	\$ 51,174	103.2 %
Repair Occupations	d 15 53	# 20 T 12	A 2 < 505	105 600
Production Occupations	\$ 17.53	\$ 38,543	\$ 36,502	105.6 %
Transportation and Material Moving Occupations	\$ 16.22	\$ 35,757	\$ 36,338	98.4 %

Source: California Employment Development Department





THE OCCUPATION WITH THE HIGHEST MEAN HOURLY WAGE WAS MANAGEMENT AT \$51.72 AN HOUR

Sonoma County Economic Development Board

3.14 Fair Market Rent

What is it?

Fair market rent acts as a proxy for monthly rent values. It is calculated by the U.S. Department of Housing and Urban Development using surveys of privately-owned dwellings with standard sanitary facilities. Fair market rent is set at the fortieth percentile, which means that 40 percent of the units in a given area rent for less than the fair market rent and 60 percent rent for more. It is calculated for various numbers of bedrooms in the house or apartment. Fair market rental values are gross rent estimates and they include shelter, rent, and the cost of utilities, except telephone.

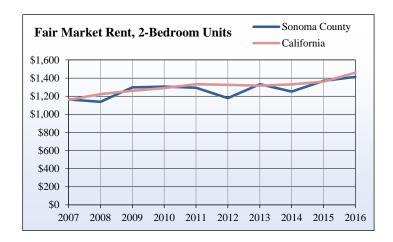
How is it used?

Most wealthy households can afford a home. Fair market rent is an indicator of housing costs for poorer households in a county and is used to determine whether families or individuals qualify for rent and utility assistance. Fair market rent figures are descriptive of the local rental housing market in the region and are useful for individuals or businesses contemplating a move to the area.

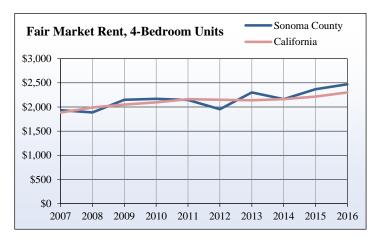
Fair Market Rent, Sonoma County

Year	0-Bedroom	1-Bedroom	2-Bedroom	3-Bedroom	4-Bedroom
2007	\$ 758	\$ 923	\$ 1,165	\$ 1,653	\$ 1,933
2008	\$ 740	\$ 901	\$ 1,137	\$ 1,613	\$ 1,886
2009	\$ 844	\$ 1,026	\$ 1,296	\$ 1,839	\$ 2,150
2010	\$ 850	\$ 1,034	\$ 1,306	\$ 1,853	\$ 2,167
2011	\$ 842	\$ 1,024	\$ 1,293	\$ 1,835	\$ 2,145
2012	\$ 767	\$ 933	\$ 1,178	\$ 1,672	\$ 1,954
2013	\$ 873	\$ 1,018	\$ 1,332	\$ 1,963	\$ 2,301
2014	\$ 820	\$ 956	\$ 1,251	\$ 1,843	\$ 2,161
2015	\$ 898	\$ 1,047	\$ 1,370	\$ 2,019	\$ 2,367
2016	\$ 934	\$ 1,090	\$ 1,414	\$ 2,061	\$ 2,469

Source: U.S. Department of Housing and Urban Development









3.15 Median Home Price

What is it?

Median home prices are calculated by the California Association of Realtors using the market data for the number of homes sold in a particular area and the prices associated with those sales. Unlike the average price of homes sold, which can be skewed by extremely high sales or very low sales, median home price indicates the price which separates the larger half of median home values from the lower half. This is usually a more reliable indicator compared to others.

How is it used?

This indicator can be used to track the health of a region's real estate market as a whole. This information is important for home buyers as well as investors to make decisions on buying or selling of residential real estate. Between 2007 and 2016, the median home price in Sonoma County follows the same trend as the state average.

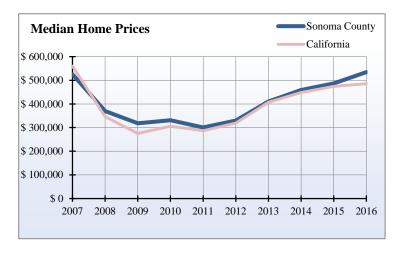


Median Home Price and Average Days on Market

Year	County Median Price	1-year change	Units sold	Average days on market	California median price*
2007	\$ 525,000	- 5.9 %	4,005	105	\$ 560,270
2008	\$ 369,940	- 29.5 %	4,929	102	\$ 346,410
2009	\$ 318,000	- 14.0 %	5,473	101	\$ 275,000
2010	\$ 330,800	4.0 %	5,060	99	\$ 305,631
2011	\$ 300,750	- 9.1 %	5,394	106	\$ 286,838
2012	\$ 330,000	9.7 %	6,132	101	\$ 319,310
2013	\$ 410,000	24.2 %	5,647	75	\$ 407,180
2014	\$ 459,000	12.0 %	5,330	67	\$ 448,751
2015	\$ 487,000	6.1 %	5,911	63	\$ 473,995
2016	\$ 535,000	9.9 %	5,500	62	\$ 485,800

Source: Bay Area Real Estate Information Services

Source: *California Association of Realtors



3.16 Housing Affordability

What is it?

The housing affordability index is a ratio indicating the percentage of households in an area that can afford a median priced home as first-time home buyers. A reading of 100 means a family earning the area's median family income (reported by the Census Bureau) can qualify for a mortgage on a typical, median-priced existing single-family home. Values above 100 indicate that housing is generally affordable, while values below 100 typically signal unaffordable conditions. The calculation assumes a 20 percent down payment. Therefore, an increase in the Housing Affordability Index shows that the average family is more able to afford the median priced home.

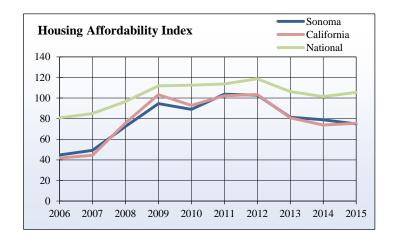
How is it used?

The housing affordability index tracts the health of the housing market as well as family household progress. Home ownership is a definite priority for social prosperity and financial stability among families.

Housing Affordability Index, Sonoma County

Year	County	California	National
2006	44.8	41.8	80.8
2007	49.3	44.4	85.0
2008	72.5	75.9	96.6
2009	94.6	103.4	111.8
2010	89.0	93.0	112.5
2011	103.8	102.2	113.8
2012	102.9	103.5	118.7
2013	81.4	80.8	106.2
2014	78.9	73.8	101.4
2015	74.9	75.6	105.5

Source: Bay Area Real Estate Information Services (county home prices), California Association of Realtors (California and National home prices), Federal Housing Finance Board (interest rates), U.S. Census Bureau (median family income), and the National Association of Realtors (calculation formula)



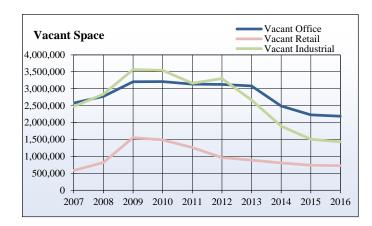
3.17 Commercial Vacancy Rates

What is it?

Vacancy rates are calculated by dividing average square footage of available space for retail, office, and industrial use by the total square footage in the county dedicated to the specified use. Vacancy rates can be seen one of two ways. County officials see high or raising vacancy rates as a negative because it means that there must have been business closures or relocations outside the county. From a business standpoint, high vacancy rates often mean lower rent due to the abundant supply.

How is it used?

Vacancy rates are an important indicator of economic performance, and they indicate how business is moving. Low vacancy rates are a sign that market conditions for business are good which means that businesses will have confidence to invest in expanding and upgrading and new businesses are starting up. If this is the case, then it will lead to an increase in demand for office space. In addition, low vacancy rates are good for landlords. The lower the vacancy rates, the more competition for office space, which typically means landlords can charge higher rent prices. On the contrary, high vacancy rates indicate that conditions for business growth is not good. If businesses are struggling, they're less likely to need as much office space as they look to cut costs, reduce staff and hold off on any expansion plans. However, a high rate can also indicate an oversupply of offices on the market.





Office Space Vacancy Rate

	Vacant Office	Total Office	Vacancy
Year	Sq Ft	Sq Ft	Rate
2007	2,578,805	13,614,714	18.9 %
2008	2,771,328	13,840,683	20.0 %
2009	3,205,161	14,041,299	22.8 %
2010	3,209,552	13,785,598	23.3 %
2011	3,132,821	13,796,301	22.7 %
2012	3,124,288	13,827,701	22.6 %
2013	3,081,135	14,164,743	21.8 %
2014	2,489,223	13,954,019	17.8 %
2015	2,221,287	14,043,128	15.8 %
2016	2,187,387	14,222,963	15.4 %

Source: Keegan & Coppin Company, Inc.

Retail Space Vacancy Rate

	Vacant Retail	Total Retail	Vacancy
Year	Sq Ft	Sq Ft	Rate
2007	585,911	16,809,111	3.5 %
2008	820,096	16,978,517	4.8 %
2009	1,553,354	17,302,925	9.0 %
2010	1,487,037	17,402,783	8.5 %
2011	1,264,046	17,453,977	7.2 %
2012	966,040	17,586,741	5.5 %
2013	891,105	18,115,546	4.9 %
2014	805,769	18,536,663	4.3 %
2015	739,271	18,638,844	4.0 %
2016	728,269	18,595,301	3.9 %

Source: Keegan & Coppin Company, Inc.

Industrial Space Vacancy Rate

	Vacant Industrial	Total industrial	Vacancy
Year	Sq Ft	Sq Ft	Rate
2007	2,475,934	23,891,970	10.4 %
2008	2,840,121	24,005,676	11.8 %
2009	3,564,386	24,150,198	14.8 %
2010	3,541,432	24,176,083	14.6 %
2011	3,159,098	24,107,054	13.1 %
2012	3,297,124	24,172,685	13.6 %
2013	2,667,044	24,183,951	11.0 %
2014	1,893,589	24,246,938	7.8 %
2015	1,504,537	24,286,076	6.2 %
2016	1,430,011	24,328,824	5.9 %

Source: Keegan & Coppin Company, Inc.

Sonoma County Economic Development Board





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SOCIAL INDICATORS

Social indicators explain the capacity of community systems to succeed in providing adequate human health, education, safety and social participation. Effective social systems intensify human capacity for growth and improvement, including the capabilities of higher income earnings and of improving the physical environment. These are often called "quality-of-life" measures because they include non-economic community attributes that many people seek.

Compared to the state average, Sonoma County scored very well on nearly all of the social indicators examined in this section. Cancer was the leading cause of death in Sonoma County at 24.3 percent, 1.1 percentage points higher the state average. Heart disease rates, however, were lower in Sonoma County by 3.1 percent when compared to the California average. In 2003, there were 424 births to teen mothers, by 2012 that number had decreased to 255. Infant mortality fluctuated in the years between 2006 and 2015 but there is no long term trend as most years during that span were at or near 20 deaths. However, the Sonoma County average deaths per 1,000 live births were consistently below the California state average during the time period. Percent of live births with late or no prenatal care in Sonoma County was also consistently lower than the state average.

The number of free and reduced meals provided to 44.1 percent of Sonoma County students was significantly below the state average between 2007 and 2016; however, within the county, the percent of recipients rose significantly over the time period. This can be linked to the lower rate of poverty in Sonoma County when compared to the rest of the state. Educational attainment improved in Sonoma County from 2006 to 2015, with 87.1 percent of the adult population having at least a high school diploma. The high school dropout rate was down to 2.7 percent in the 2014-2015 school year, decreasing from a 10-year high of 5.4 percent in 2006-2007. The dropout rate in Sonoma County was half a percentage point lower than the state average of 3.2 percent. Sonoma County has fallen behind the state average in the number of students who are eligible for UC or CSU admission. In 2014-2015, 32.9 percent were deemed eligible, compared to the state average of 43.4 percent. Average SAT scores in Sonoma County in 2014-2015 were nearly 100 points higher than the state average. Voter participation rates in Sonoma County were also notably higher than the state average between 2002 and 2016.

4.1 Leading Causes of Death

What is it?

Each death in a county is reported with certain characteristic information, including age and race/ethnicity of decedent, place of residence at time of death, and cause of death, among other characteristics. The tables show the number of deaths in Sonoma County and in California in order of California's top ten most common causes of death in California between 2006 and 2015. The data is collected and reported by the California Department of Public Health.

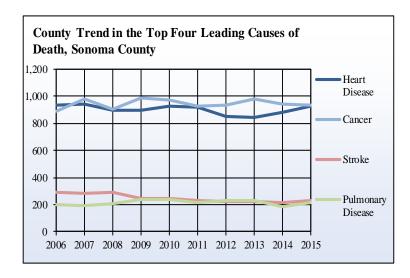
How is it used?

Cause of death statistics indicates the health of a community. If death rates for preventable causes are greater than the regional average, there may be a health or safety issues that can be addressed locally. If death rates for environmentally-influenced factors, such as cancer and influenza, are high, this may indicate an environmental issue worth investigating.

Cause of Death as a Percentage of Total Deaths, 2015

Cause of Death	Sonoma County	California
Heart Disease	22.6 %	23.6 %
Cancer	22.9 %	23.0 %
Stroke	5.6 %	5.8 %
Pulmonary Disease	5.3 %	5.3 %
Accidents	5.1 %	4.8 %
Alzheimers	6.9 %	5.8 %
Diabetes	2.9 %	3.4 %
Pneumonia & Influenza	1.8 %	2.4 %
Cirrhosis	1.7 %	2.1 %
Suicide	1.6 %	1.6 %
All other causes	23.6 %	22.1 %

Source: California Department of Public Health

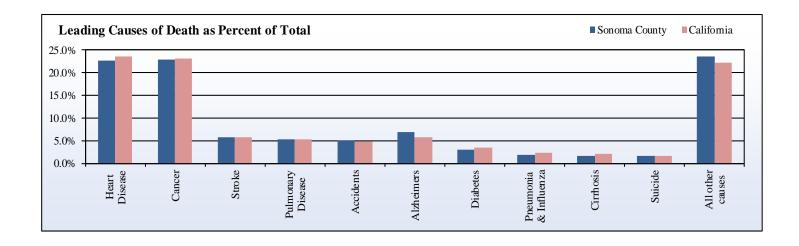




Leading Causes of Death, Sonoma County

Cause of Death	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
All Causes	3,703	3,778	3,754	3,770	3,945	3,792	3,857	4,032	3,902	4,095
Heart Disease	934	942	896	900	924	921	854	847	884	925
Cancer	886	981	904	985	970	925	933	979	945	936
Stroke	292	281	291	245	244	229	223	222	214	231
Pulmonary Disease	201	195	205	242	241	213	230	233	183	215
Accidents	156	156	159	164	155	114	149	139	195	210
Alzheimers	176	180	245	218	278	246	238	296	282	282
Diabetes	89	94	89	87	83	100	103	118	107	120
Pneumonia & Influenza	107	98	101	66	54	47	59	62	56	75
Cirrhosis	70	60	57	65	70	63	78	72	71	68
Suicide	50	58	76	63	76	70	61	54	87	66
All other causes	742	733	731	735	850	864	929	1,010	878	967

Source: California Department of Public Health





4.2 Births to Teenage Mothers

What is it?

This is a subset of the birth data published by the Center for Disease Control and Prevention. The data represented in this section, represents the number of births to teenage mothers and not total teenage pregnancy.

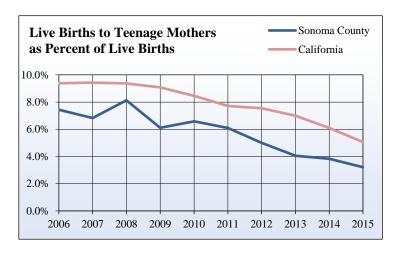
How is it used?

Teen pregnancy is a major national and state concern because teen mothers and their babies face increased risks to their health and economic status. For example, according to the National Center for Health Statistics, teen mothers are more likely than mothers over age twenty to give birth prematurely (before thirty-seven completed weeks of pregnancy). Many factors contribute to the increased risk of health problems of babies born to teenage mothers.

Total Teen Births, Sonoma County

		Percent of Live Births		
Year	Number	Sonoma County	California	
2006	438	7.4 %	9.4 %	
2007	392	6.8 %	9.4 %	
2008	468	8.1 %	9.4 %	
2009	347	6.1 %	9.1 %	
2010	355	6.6 %	8.5 %	
2011	311	6.1 %	7.7 %	
2012	255	5.0 %	7.5 %	
2013	209	4.1 %	7.0 %	
2014	199	3.8 %	6.1 %	
2015	161	3.2 %	5.1 %	

Source: Center for Disease Control and Prevention, Natality Tables







Section 4: Society

Sonoma County Economic Development Board

4.3 Infant Mortality

What is it?

Infant mortality rates are calculated as deaths of infants less than one year old divided by total births. It is reported by the California Department of Public Health.

How is it used?

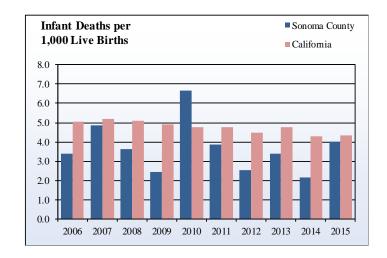
Infant mortality is used to compare the health and well-being of populations internationally. Infant mortality represents many factors surrounding birth, including but not limited to the health and socioeconomic status of the mother, prenatal care, quality of the health services delivered to the mother and child, and infant care. In addition, high infant mortality rates are often considered preventable and can be influenced by various education and care programs.

Total Infant Deaths Sonoma County 40.0 35.0 20.0 15.0 10.0 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015

Number of Infant Deaths, Sonoma County

		Deaths per 1,000 Live Births			
Year	Number	Sonoma County	California		
2006	20	3.4	5.0		
2007	28	4.9	5.2		
2008	21	3.6	5.1		
2009	14	2.5	4.9		
2010	36	6.7	4.7		
2011	20	3.9	4.8		
2012	13	2.5	4.5		
2013	17	3.4	4.8		
2014	11	2.2	4.3		
2015	20	4.0	4.3		

Source: Center for Disease Control and Prevention, Detailed Mortality Tables





4.4 Low Birthweight Infants

What is it?

Births of infants with a low birth weight (less than 2,500 grams, about 5.5 pounds) are reported by the California Department of Public Health as a subset of total births.

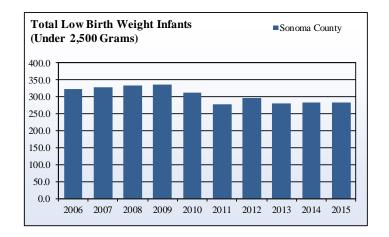
How is it used?

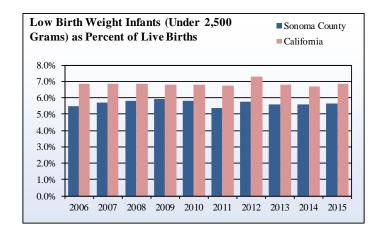
Low birth weight is a major cause of infant mortality. Birth weight is also an important element in child development. Low birth weight babies are at a higher risk to be born with underdeveloped organs. This can lead to lung problems, such as respiratory distress syndrome, bleeding of the brain, vision loss, and/or serious intestinal problems. Low birth weight babies are more than twenty times more likely to die in their first year of life than babies born at a normal weight.

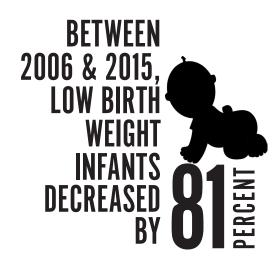
Low Birth Weight Infants, Sonoma County

		Percent of Live Births		
Year	Number	Sonoma County	California	
2006	322	5.5 %	6.9 %	
2007	327	5.7 %	6.9 %	
2008	334	5.8 %	6.8 %	
2009	336	5.9 %	6.8 %	
2010	312	5.8 %	6.8 %	
2011	277	5.4 %	6.8 %	
2012	296	5.8 %	7.3 %	
2013	280	5.6 %	6.8 %	
2014	284	5.6 %	6.7 %	
2015	283	5.6 %	6.8 %	

Source: Center for Disease Control and Prevention, Natality Tables







4.5 Late Prenatal Care

What is it?

Late prenatal care is a count of births where the mother first saw a physician about her pregnancy after her third trimester began. Data is collected by county health departments from surveys of every birth and reported to the California Department of Public Health. The survey includes a question about when the mother first sought medical care during her pregnancy.

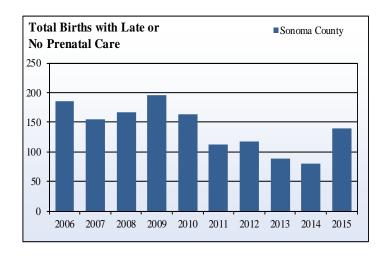
How is it used?

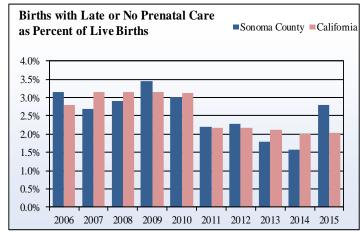
Late prenatal care is one of the more prominent risk factors for many medical complications later in pregnancy, during childbirth, or among the children themselves. Early medical care can help expectant mothers with lifestyle and medication changes that might otherwise affect their child. In both Sonoma County and the state, the percent of woman with late or no prenatal care decreased between 2009 and 2015. This is a good sign of health because it indicates that more woman have access to prenatal care. In addition, it can also indicate that more woman are being educated on the importance of prenatal care during pregnacy.

Births With Late or No Prenatal Care, Sonoma County

		Percent of Live Births			
Year	Number	Sonoma County	California		
2006	185	3.1 %	2.8 %		
2007	154	2.7 %	3.2 %		
2008	167	2.9 %	3.2 %		
2009	196	3.4 %	3.1 %		
2010	163	3.0 %	3.1 %		
2011	113	2.2 %	2.2 %		
2012	118	2.3 %	2.2 %		
2013	89	1.8 %	2.1 %		
2014	80	1.6 %	2.0 %		
2015	140	2.8 %	2.0 %		

Source: California Department of Public Health







4.6 TANF/CalWORKs Caseload

What is it?

This indicator shows the annual average number of California Work Opportunity and Responsibility to Kids (CalWORKs) recipients (persons) and cases (families or households). CalWORKs is California's implementation of the federal Temporary Aid to Needy Families (TANF) program. CalWORKs is a welfare program that gives cash aid and services to eligible needy California families. If a family has little or no cash and needs housing, food, utilities, clothing, or medical care, they may be eligible to receive immediate short-term help. Families eligible for cash aid are those with needy children who are deprived because of a disability, absence or death of a parent, or unemployment of the principal earner. The assistance is intended to encourage work, enable families to become self-sufficient, and provide financial support for children who lack the proper support and care. Unfortunately, for Sonoma County, data hasn't been released from the California Department of Social Services since 2014.

How is it used?

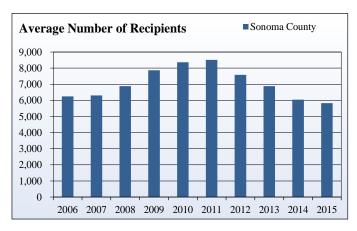
Information about these programs is useful in determining which areas need the most assistance and which areas have the greatest number of people utilizing assistance programs. Higher incidence of CalWORKs enrollment may indicate a lack of job opportunities for lesser skilled workers, or additional health or social issues that keep people from holding on to adequate employment.

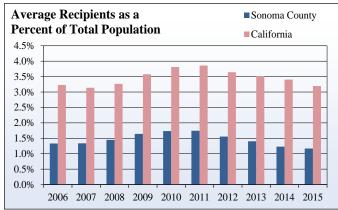
IN 2014, SONOMA COUNTY HAD 2 2 0 FEWER TANF/ CALWORKS CASELOADS PER CAPITA THAN CALIFORNIA

TANF/CalWORKs Caseload, Sonoma County

Year	Average Number of recipients	Recipients per Capita, County	Recipients per Capita, State
2006	6,249	1.3 %	3.2 %
2007	6,310	1.3 %	3.1 %
2008	6,878	1.4 %	3.3 %
2009	7,866	1.6 %	3.6 %
2010	8,369	1.7 %	3.8 %
2011	8,509	1.7 %	3.9 %
2012	7,586	1.6 %	3.6 %
2013	6,877	1.4 %	3.5 %
2014	6,041	1.2 %	3.4 %
2015	5,828	1.2 %	3.2 %

Source: California Department of Social Services





Section 4: Society

Sonoma County Economic Development Board

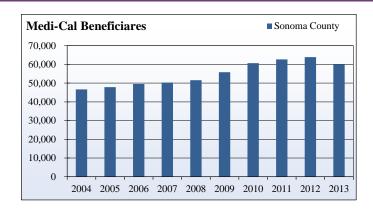
4.7 Medi-Cal Caseload

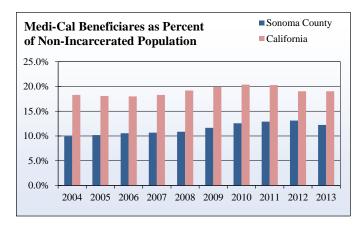
What is it?

Medi-Cal is California's program that replaces the federal Medicaid program in the state. It was created before Medicaid and, therefore, California legislators successfully requested that the federal government exclude the state from their program. It covers people who are disadvantaged physically or financially. Some examples of Medi-Cal eligible groups are people aged 65 or older, those who are blind or disabled, those who receive a check through the Supplemental Security Income/State Supplemental Payments program, children and parents who receive financial assistance through the CalWORKs program, and women who are pregnant or diagnosed with cervical or breast cancer. Unfortunately, for Sonoma County the California Department of Healthcare Services hasn't released new data for this indicator since 2013.

How is it used?

Information on Medi-Cal programs is helpful in determining the need for public medical assistance in a particular community. As with CalWORKs and food stamps, the relative need for assistance is also an indicator of the social and/or economic status of area residents.





Medi-Cal Users, Sonoma County

		Percentage of County	California	Percentage of
Year	Beneficiaries	Non-Incarcerated Population	Beneficiaries	California Population
2004	46,652	9.9 %	6,560,346	18.3 %
2005	47,844	10.2 %	6,534,983	18.1 %
2006	49,535	10.5 %	6,553,258	18.0 %
2007	50,288	10.7 %	6,721,003	18.3 %
2008	51,592	10.9 %	7,094,877	19.2 %
2009	55,798	11.7 %	7,397,748	19.9 %
2010	60,645	12.6 %	7,594,640	20.4 %
2011	62,643	12.9 %	7,619,341	20.3 %
2012	63,908	13.1 %	7,280,074	19.0 %
2013	60,020	12.2 %	7,280,074	19.0 %

Source: California Department of Healthcare Services



4.8 School Free and Reduced Meal Program

What is it?

This indicator is the count of kindergarten through 12th grade students enrolled in the free or reduced-priced meal program. The program provides meals to students from income-qualifying families. Families only have to claim a certain income level to enroll their children in the program, and no evidence or auditing is required. Periodically, schools will actively promote the program, which can temporarily boost enrollment.

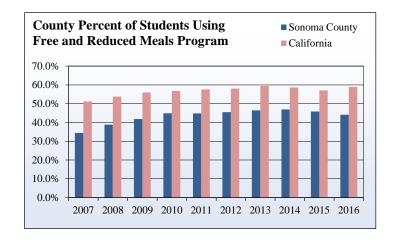
How is it used?

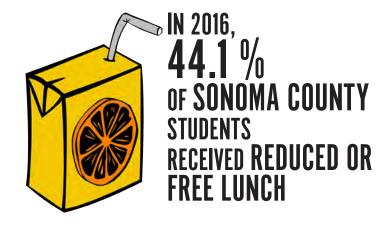
The data can be used to emphasize the degree to which families need assistance within an area. It can also be used as a means to encourage more support for reduced priced lunches if the demand is increasing, or to justify support from the community to continue the assistance program. The data can also be used as a proxy for change in child poverty rates.



School Free and Reduced Meals, Sonoma County

	Total Free and	Total	Percent of Students	
Year	Reduced Meals	Enrollment	County	California
2007	23,497	68,329	34.4 %	51.2 %
2008	26,503	68,209	38.9 %	53.8 %
2009	28,609	68,461	41.8 %	55.9 %
2010	30,512	67,987	44.9 %	56.7 %
2011	30,657	68,467	44.8 %	57.5 %
2012	32,122	70,646	45.5 %	58.0 %
2013	32,915	70,940	46.4 %	59.4 %
2014	33,366	71,108	46.9 %	58.6 %
2015	32,571	71,108	45.8 %	57.1 %
2016	31,375	71,138	44.1 %	58.9 %





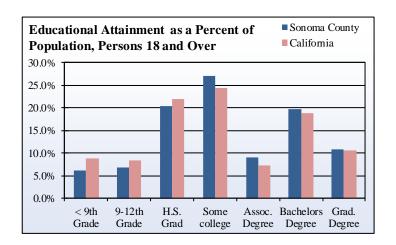
4.9 Educational Attainment

What is it?

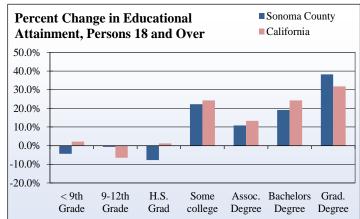
Educational attainment is the highest level of education attained by individuals, who are 18 and older, living in the region. The American Community Survey collects data on educational attainment and produces annual estimates for large counties.

How is it used?

An educated workforce is an important factor for economic development. Educational attainment is linked with the skill level of the workforce. Greater portions of the population with higher educational attainment are linked to higher incomes and lower unemployment. Generally, people with college degrees have an easier time finding jobs. In addition, a region with an educated workforce attracts businesses who employ individuals with a higher level of education, like engineering firms or technology companies.







Sonoma County Population by Educational Attainment, Population 18 and Over

			Percent of total in 2015		Change from 2006 to 2015	
Educational Attainment	2006	2015	County	California	County	California
Less than 9th grade	25,440	24,333	6.1 %	8.8 %	- 4.4 %	2.2 %
9th to 12th grade, no diploma	27,479	27,314	6.8 %	8.3 %	- 0.6 %	- 6.4 %
High school graduate or equivalent	88,423	81,602	20.4 %	22.0 %	- 7.7 %	1.2 %
Some college, no degree	88,754	108,499	27.1 %	24.4 %	22.2 %	24.2 %
Associate's degree	32,829	36,379	9.1 %	7.3 %	10.8 %	13.3 %
Bachelor's degree	65,874	78,480	19.6 %	18.8 %	19.1 %	24.2 %
Graduate or professional degree	31,408	43,399	10.8 %	10.5 %	38.2 %	31.7 %
Total Persons Age 18 and Over	360,207	400,006	100.0 %	100.0 %	11.0 %	13.2 %

Source: U.S. Bureau of the Census, American Community Survey, 2006 & 2015 1-yr estimates ACS



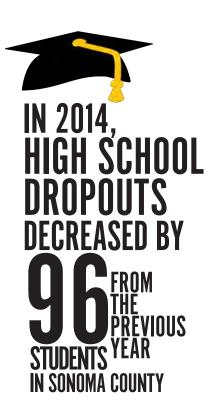
4.10 High School Dropout Rate

What is it?

High school dropout rates are calculated by the California Department of Education, and are based on the National Center for Education Statistics definition. The data is derived by adding the number of dropouts from the 12th grade that year, the 11th grade the previous year, the 10th grade two years ago, and the 9th grade three years ago; divided by that sum plus the number of graduates.

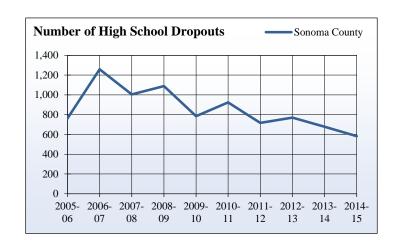
How is it used?

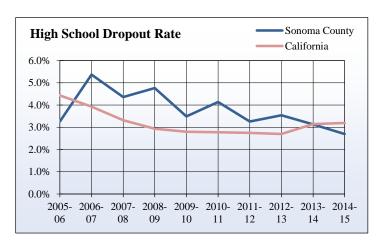
This rate is an indicator of how well youth are prepared to enter the workforce or to obtain higher levels of education. Lower dropout rates are directly related to lower levels of poverty and higher incomes, which improves economies and diversifies the workforce.



High School Dropouts, Sonoma County

	Number of	1-year	CA 1-year
Year	dropouts	dropout rate	dropout rate
2005-2006	762	3.3 %	4.4 %
2006-2007	1,258	5.4 %	3.9 %
2007-2008	1,005	4.4 %	3.3 %
2008-2009	1,088	4.8 %	2.9 %
2009-2010	785	3.5 %	2.8 %
2010-2011	923	4.1 %	2.8 %
2011-2012	717	3.3 %	2.8 %
2012-2013	770	3.5 %	2.7 %
2013-2014	678	3.1 %	3.1 %
2014-2015	582	2.7 %	3.2 %





4.11 Graduates Eligible for UC or CSU System

What is it?

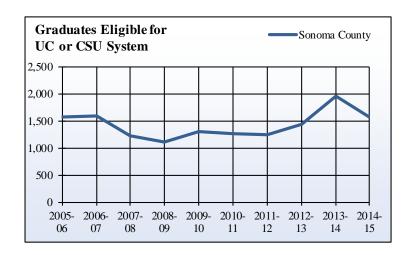
This indicator is the count of high school graduates who have completed coursework required by either the California State University or the University of California postsecondary education systems. Historic data was reported by schools to the California Department of Education in their annual California Basic Educational Data System (CBEDS) reports. This system has now been replaced with the California Longitudinal Pupil Achievement Data System (CALPADS). Further eligibility based on S.A.T. or other college entrance exams are not included here.

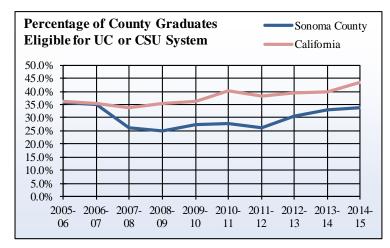
How is it used?

This indicator is important in identifying areas where support to K-12 students is lacking from local schools, the community, and parents. In order to remain a competitive applicant, a college education is critical for most students looking for higher-wage employment; therefore, in areas where there are very few high school graduates qualified to go to a UC or CSU, supplementary programs and educational opportunities are needed to encourage and provide students with the resources they need.

Graduates Eligible for UC or CSU System, Sonoma County

	County G	raduates	CA Graduates
Year	Number	Percentage	Percentage
2005-06	1,571	35.8 %	36.1 %
2006-07	1,587	35.1 %	35.5 %
2007-08	1,222	26.1 %	33.9 %
2008-09	1,119	24.9 %	35.3 %
2009-10	1,297	27.4 %	36.3 %
2010-11	1,257	27.6 %	40.3 %
2011-12	1,249	26.3 %	38.3 %
2012-13	1,429	30.4 %	39.4 %
2013-14	1,957	32.9 %	40.0 %
2014-15	1,563	33.7 %	43.4 %







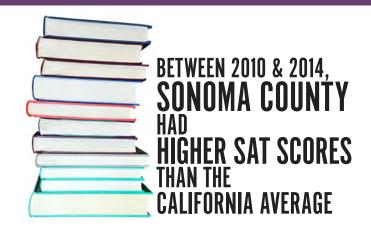
4.12 Average S.A.T. Scores

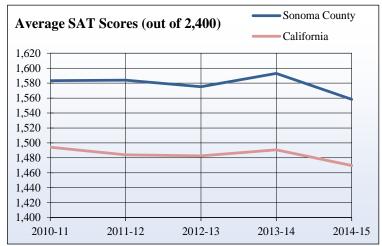
What is it?

The S.A.T. is designed to measure verbal and mathematical reasoning abilities that are related to successful performance in college, according to the California Department of Education. Academic, demographic, and socioeconomic factors are thought to affect the results of the test scores. Students are required to take the test only if they plan on attending a college that requires it for admission. This is the primary reason the S.A.T. is not an accurate measure of the effectiveness of school curriculum or teaching. S.A.T. scores can be affected by the percentage of eligible students taking the test; as the number of test takers increases, scores tend to fall. If a small percentage of students from a school take the test, then the average score could reflect selective testing; a school may encourage only those students who are identified as high achievers to participate. For this reason, the percentage of students who took the exam is provided. The highest possible score a student can receive is 2400.

How is it used?

S.A.T. scores are usually an indicator of academic performance for children in local schools, except where an exceptionally low or high percentage of students took the test. The measure is commonly used to compare student performance nationally. Scores can also be affected by the social and economic fabric of the community.





Average SAT Scores (out of 2,400), Sonoma County

	Cou	County		nia
School Year	Percent of Students who took SAT	Average SAT Scores	Percent of Students who took SAT	Average SAT Scores
2010-11	32.8 %	1,583	37.9 %	1,494
2011-12	35.9 %	1,584	39.3 %	1,484
2012-13	36.8 %	1,575	40.4 %	1,483
2013-14	35.8 %	1,593	40.4 %	1,491
2014-15	36.2 %	1,558	43.4 %	1,470

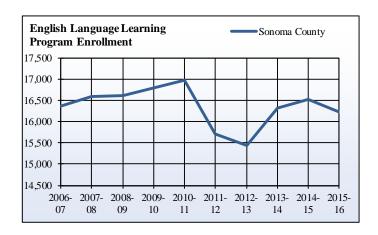
4.13 English Learners Enrollment

What is it?

This is the count of kindergarten through 12th grade students enrolled in English language learning (ELL) programs. These programs were once referred to as "English as a second language" (ESL). The California Department of Education tabulates enrollment by school district.

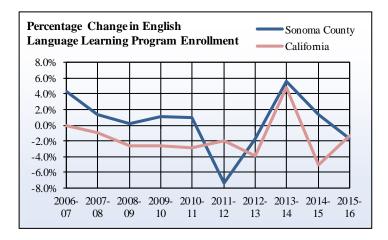
How is it used?

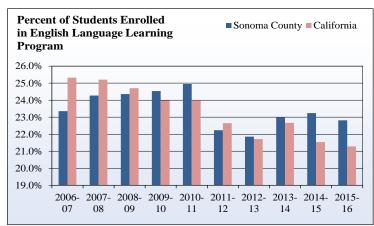
ELL programs require additional school resources per student, although enrollment in the program does not increase school funding, so this can be a measure of hardship for local school districts. It is also a measure of community culture – children and families who continue to primarily use a non-English language can indicate adherence to native culture and may have less access to high paying employment opportunities.



English Language Learning Program Enrollment, Sonoma County

Year	Enrolled E.L.L Students	Percentage Change in E.L.L. Enrollment	Total Enrolled Students K-12	Percent of Enrolled Students in E.L.L.	Percent of Enrolled E.L.L. Students in California
2006-2007	16,357	4.4 %	70,031	23.4 %	25.3 %
2007-2008	16,582	1.4 %	68,329	24.3 %	25.2 %
2008-2009	16,617	0.2 %	68,209	24.4 %	24.7 %
2009-2010	16,799	1.1 %	68,461	24.5 %	24.0 %
2010-2011	16,962	1.0 %	67,987	24.9 %	24.0 %
2011-2012	15,716	- 7.3 %	70,673	22.2 %	22.6 %
2012-2013	15,437	- 1.8 %	70,637	21.9 %	21.7 %
2013-2014	16,307	5.6 %	70,932	23.0 %	22.7 %
2014-2015	16,519	1.3 %	71,096	23.2 %	21.5 %
2015-2016	16,232	- 1.7 %	71,131	22.8 %	21.3 %







4.14 Voter Registration and Participation

What is it?

Voter information includes voter registration and political party affiliation. It is reported by the California Secretary of State.

How is it used?

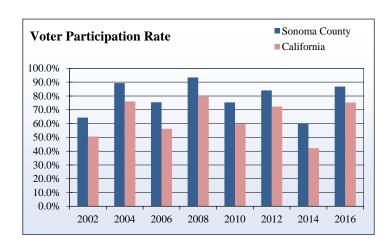
People typically choose a political party representing social and economic values close to their own. Therefore, political party membership may allow a business or organization to evaluate whether the community may or may not support particular proposals for development or regulation. The choice of a party generally reflects certain attitudes towards government including relative tolerance for higher taxes, land preservation, and allocation of local government funds.



Voter Participation in General Elections, Sonoma County

Year	Eligible to Register	Registered Voters	Total Voters	Registration Rate	Participation Rate
2002	324,623	232,808	149,663	71.7 %	64.3 %
2004	323,999	248,998	222,538	76.9 %	89.4 %
2006	328,374	234,891	177,328	71.5 %	75.5 %
2008	332,700	248,122	231,817	74.6 %	93.4 %
2010	339,466	248,273	186,920	73.1 %	75.3 %
2012	339,309	260,315	218,820	76.7 %	84.1 %
2014	341,804	244,448	146,627	71.5 %	60.0 %
2016	350,393	273,432	237,358	78.0 %	86.8 %

Source: California Secretary of State, Elections Divisions





Sonoma County Economic Development Board

4.15 Crime Rates

What is it?

Crime rate is the number of reported crimes per 100,000 people. It is reported by the California Department of Justice and represents misdemeanor and felony reports, but not infractions.

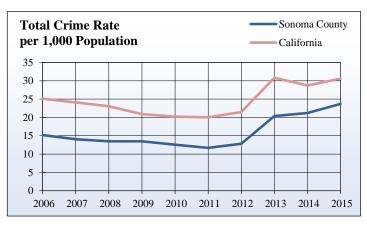
Crime Rate per 1,000 Population, Sonoma County

	Property Crime Rate		Violent Crime Rate		Total Crime Rate	
Year	County	California	County	California	County	California
2006	10.6	19.7	4.6	5.4	15.2	25.1
2007	9.9	18.8	4.2	5.3	14.1	24.1
2008	9.2	18.0	4.3	5.1	13.5	23.0
2009	9.5	16.2	4.0	4.7	13.5	20.9
2010	8.7	15.8	3.9	4.4	12.6	20.2
2011	8.2	15.9	3.5	4.2	11.7	20.0
2012	9.1	17.2	3.7	4.3	12.8	21.5
2013	16.8	26.8	3.6	4.0	20.4	30.8
2014	17.5	24.8	3.7	4.0	21.2	28.7
2015	19.9	26.3	3.8	4.3	23.7	30.6

Source: California Department of Justice, Criminal Justice Statistics Center

How is it used?

Crime is an important factor in terms of an area's perceived quality of life. An area with a high crime rate is often seen as a much less attractive place to live than one with a low rate. While it is impossible to predict when or where a crime will occur, individuals and communities can help with prevention by taking note of patterns and trends collected by legitimate agencies. Crime rates can rise and fall with increasing or decreasing incidence of crime, but rates could also change if more or fewer crimes are reported to local law enforcement agencies. Another issue is where crime rates are calculated in areas with low population and lots of commercial area – crime rates for these areas is artificially high because most crime occurs in commercial areas. Therefore, careful analysis is needed when evaluating change in crime rates. Between 2006 and 2015, Sonoma County followed the same trend as the state; however, the County was consistantly lower than that of California.



IN 2015,
SONOMA COUNTY
HAD
6.4%
FEWER PROPERTY
CRIMES PER CAPITA
THAN IN
CALIFORNIA



IN 2015, SONOMA COUNTY HAD 0.5% FEWER VIOLENT CRIMES PER CAPITA THAN IN CALIFORNIA



Center for Economic Development at California State University, Chico

Violent Crimes, Sonoma County

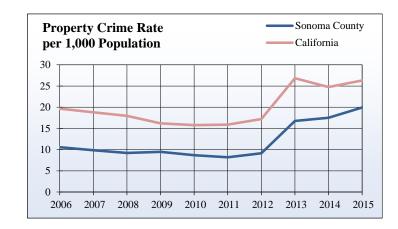
		Forcible		Aggravated	
Year	Homicide	Rape	Robbery	Assault	Total
2006	11	173	300	1,679	2,163
2007	8	153	270	1,543	1,974
2008	12	145	274	1,600	2,031
2009	9	163	318	1,427	1,917
2010	6	126	279	1,465	1,876
2011	11	138	234	1,319	1,702
2012	4	152	232	1,404	1,792
2013	9	126	242	1,405	1,782
2014	7	172	239	1,403	1,821
2015	3	256	300	1,333	1,892

Source: California Department of Justice, Criminal Justice Statistics Center

Property Crimes, Sonoma County

F	5			
Year	Burglary	Motor Vehicle Theft	Larceny Over \$400	Total
2006	2,209	971	1,789	4,969
2007	2,154	932	1,568	4,654
2008	2,060	815	1,496	4,371
2009	1,993	786	1,758	4,537
2010	1,902	653	1,635	4,190
2011	1,664	602	1,722	3,988
2012	1,826	706	1,919	4,451
2013	1,804	721	1,712	4,237
2014	1,643	840	1,878	4,361
2015	1,750	1,031	1,333	4,114

Source: California Department of Justice, Criminal Justice Statistics Center













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INDUSTRY INDICATORS

Industry indicators show the status and growth of key industries linked to economic growth in any area. Most economic development efforts in Sonoma County focus on some if not all of these industries. Their growth is linked with the environmental, economic, and social improvement of California's communities.

Agricultural jobs in Sonoma County remained relatively constant between 2006 and 2015, providing 2.1 percent of total jobs in Sonoma County, approximately one percentage point above the California average. Construction earnings decreased from 2006 until 2010, at which point they showed a steady increase through 2015. Construction jobs also increased from 2012 to 2015, employing 6.4 percent of Sonoma County's labor force in 2015. Manufacturing employment in 2015 was 2 percentage points higher in Sonoma County than the California state average. Manufacturing earnings increased between 2012 and 2015.

Travel and recreations jobs were at a 10-year high of 32,916 in 2015, 0.9 percent higher than the California state average. Earnings for these jobs were also higher than the state average between 2006 and 2015. Retail jobs increased between 2006 and 2015, providing 10.5 percent of the jobs in Sonoma County. Government employment in 2015 accounted for 10.1 percent of the jobs in Sonoma County, lower than the state average of 11.9 percent.

5.1 Agriculture

What is it?

The agricultural sector of the economy has vast effects on the entire economy as a whole, especially in rural areas. When agricultural production changes, it leads to an effect on overall jobs and income not only in the agricultural sectors, but in other industries as well. The United States Department of Agricultural releases a summary of the agricultural commissioner's reports to track the changes in overall agricultural production. Farm income is separated by livestock and crop measurements, government payments and other payments. The distribution of farm income represents farm wages separated by proprietor and corporate farm income. Top crops by value shows the top ten crops by total revenue within the county. Agriculture jobs and income are also provided to show how locals benefit from the agriculture industry.

How is it used?

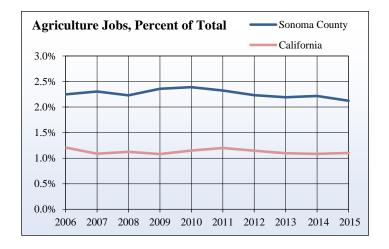
Agriculture is typically a base industry, that is, it is responsible for bringing in revenues from outside the county to support the local economy. Values for agricultural production are important to monitor because they indicate how much agriculture is contributing year-to-year. Agriculture tends to be a volatile industry, subject to annual fluctuations based on weather, crop prices, and other factors. The sustainability of the agricultural sector depends on stability over a longer period of time.

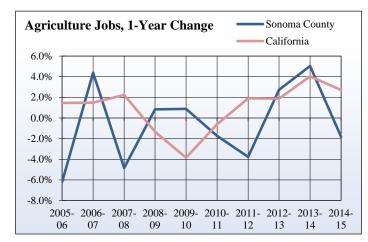
BETWEEN 2006 & 2014, AGRICULTURE JOBS INCREASED BY 1 2 PERCENT

Agriculture Jobs, Sonoma County

		Percent of Total		1-Year	Change
Year	Jobs	County	California	County	California
2006	6,225	2.2 %	1.2 %	- 6.2 %	1.5 %
2007	6,498	2.3 %	1.1 %	4.4 %	1.5 %
2008	6,183	2.2 %	1.1 %	- 4.8 %	2.2 %
2009	6,235	2.4 %	1.1 %	0.8 %	- 1.3 %
2010	6,290	2.4 %	1.1 %	0.9 %	- 3.9 %
2011	6,180	2.3 %	1.2 %	- 1.7 %	- 0.6 %
2012	5,947	2.2 %	1.1 %	- 3.8 %	1.9 %
2013	6,109	2.2 %	1.1 %	2.7 %	1.9 %
2014	6,417	2.2 %	1.1 %	5.0 %	4.0 %
2015	6,299	2.1 %	1.1 %	- 1.8 %	2.7 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis





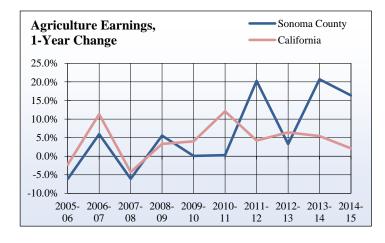


Agriculture Earnings (in Thousands), Sonoma County

	County	Percent	Percent of Total		Change
Year	Earnings	County	California	County	California
2006	\$ 746,681	5.8 %	2.4 %	- 6.2 %	- 2.3 %
2007	\$ 790,829	6.0 %	2.6 %	5.9 %	11.3 %
2008	\$ 742,616	5.7 %	2.5 %	- 6.1 %	- 4.3 %
2009	\$ 783,925	6.5 %	2.7 %	5.6 %	3.3 %
2010	\$ 784,401	6.4 %	2.7 %	0.1 %	4.0 %
2011	\$ 786,603	6.1 %	2.8 %	0.3 %	12.1 %
2012	\$ 945,946	7.1 %	2.9 %	20.3 %	4.2 %
2013	\$ 976,616	7.0 %	3.0 %	3.2 %	6.4 %
2014	\$ 1,178,767	8.0 %	2.9 %	20.7 %	5.4 %
2015	\$ 1,371,688	8.2 %	2.8 %	16.4 %	2.1 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

Agriculture Earnings, Percent of Total 9.0% 8.0% 7.0% 6.0% 5.0% 4.0% 3.0% 2.0% 1.0% 0.0% 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015



Source of Farm Income (in Thousands), Sonoma County

	Cash Receipts		Government	Other Misc.
Year	Livestock	Crops	Payments	Income
2006	\$136,649	\$454,589	\$2,207	\$46,133
2007	\$226,292	\$433,939	\$685	\$35,556
2008	\$216,722	\$387,018	\$2,869	\$51,182
2009	\$200,443	\$491,291	\$6,730	\$45,245
2010	\$223,649	\$421,989	\$3,066	\$48,053
2011	\$252,471	\$397,753	\$1,152	\$58,702
2012	\$249,394	\$442,317	\$3,110	\$49,905
2013	\$377,180	\$706,302	\$3,004	\$67,515
2014	\$429,079	\$706,172	\$3,130	\$64,305
2015	\$410,822	\$559,062	\$2,764	\$67,673

Source: U.S. Department of Commerce, Bureau of Economic Analysis

Value of Agricultural and Timber Production (in Thousands), Sonoma County

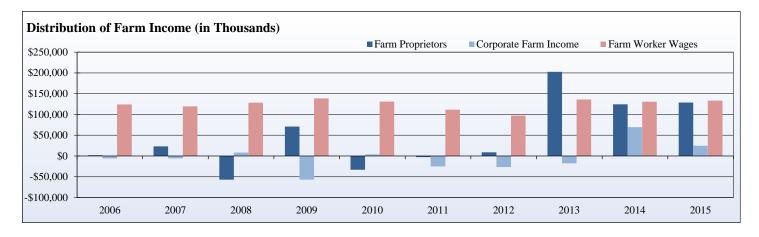
Year	Agricultural Value	Timber Value	Timber as a Percent of Total Value	Total Value
2005	\$ 637,333	\$ 4,984	0.8 %	\$ 642,317
2006	\$ 590,618	\$ 6,324	1.1 %	\$ 596,942
2007	\$ 639,056	\$ 5,498	0.9 %	\$ 644,554
2008	\$ 593,407	\$ 6,806	1.1 %	\$ 600,213
2009	\$ 649,518	\$ 512	0.1 %	\$ 650,030
2010	\$ 593,822	\$ 4,020	0.7 %	\$ 597,842
2011	\$ 581,081	\$ 1,728	0.3 %	\$ 582,809
2012	\$ 821,346	\$ 771	0.1 %	\$ 822,117
2013	\$ 848,321	\$ 3,553	0.4 %	\$ 851,874
2014	\$ 899,015	\$ 3,843	0.4 %	\$ 902,858

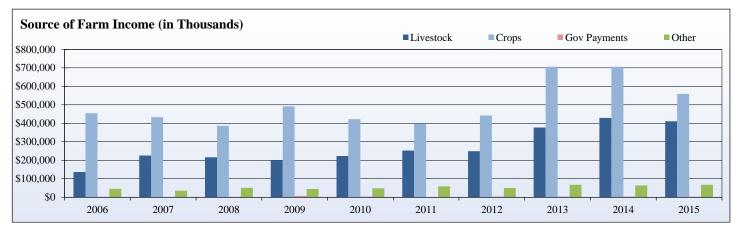
Source: USDA National Agricultural Statistics Service

Distribution of Farm Income (in Thousands), Sonoma County

	Farm	Corporate	Farmworker
Year	Proprietors	Farm Income	Wages
2006	\$2,067	-\$5,770	\$124,106
2007	\$23,397	-\$5,770	\$119,553
2008	-\$56,640	\$8,234	\$128,399
2009	\$71,103	-\$56,627	\$138,505
2010	-\$33,091	\$4,018	\$130,838
2011	-\$2,746	-\$24,956	\$111,441
2012	\$9,045	-\$26,460	\$97,267
2013	\$202,416	-\$17,464	\$135,880
2014	\$124,527	\$69,322	\$130,420
2015	\$128,641	\$24,874	\$133,189

Source: U.S. Department of Commerce, Bureau of Economic Analysis









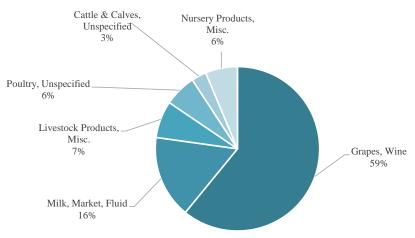


Top Crops by Value in 2015, Sonoma County

Crop	Value
Grapes, Wine	\$ 446,539,000
Milk, Market, Fluid	\$ 119,345,000
Livestock Products, Misc.	\$ 53,291,000
Poultry, Unspecified	\$ 46,124,000
Cattle & Calves, Unspecified	\$ 21,497,000
Nursery Products, Misc.	\$ 13,068,000
Vegetables, Unspecified	\$ 12,355,000
Nursery, Woody Ornamntals	\$ 10,638,000
Sheep & Lambs, Unspecified	\$ 6,993,000
Pasture, Range	\$ 6,436,000
Other	\$ 20,189,300
Total Value of Agriculture	\$ 756,475,300

Source: USDA National Agriculture Statistics Service

Top Crops By Value in 2015, Sonoma County







Section 5: Industry

Sonoma County Economic Development Board

5.2 Energy and Utilities

What is it?

Electricity use and generation is reported by the California Energy Commission. Electricity generation capacity is the amount of energy that power plants with more than 0.1 megawatts in capacity are capable of producing, assuming they are running at full capacity 100 percent of the time. Actual production is somewhat less than capacity, especially for plant types that use less reliable sources, such as solar, wind, and hydroelectric. Energy and utilities jobs and income are also provided to show how locals benefit from the industry.

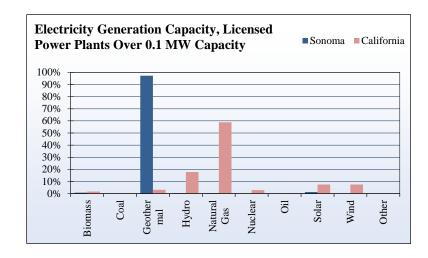
How is it used?

Changes in electrical generation capacity allow planners an estimate of growth and capabilities of electrical capacity. The data can be compared to energy use in the Environment section to evaluate whether an area is energy self-sufficient. In addition, energy is often a base industry in rural counties and provides a valuable economic indicator.

Electricity Generation Capacity, Sonoma, 2015

	Total Capacity	Percent	of Capacity
Facility Type	(Megawatts)	County	California
Biomass	8	0.8%	1.7%
Coal	0	0.0%	0.2%
Geothermal	1006.7	97.3%	3.1%
Hydro	2.79	0.3%	17.7%
Natural Gas	3.1	0.3%	58.9%
Nuclear	0	0.0%	2.9%
Oil	0	0.0%	0.4%
Solar	14.21	1.4%	7.5%
Wind	0	0.0%	7.5%
Other	0	0.0%	0.0%

Source: The California Energy Commission



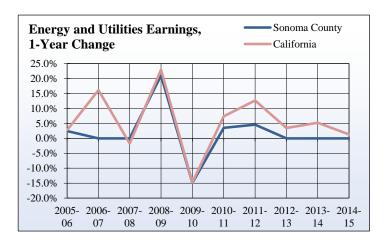


Energy and Utilities Earnings (in Thousands), Sonoma County

Sonoma	a County				
	County	Percen	t of Total	1-Year	Change
Year	Earnings	County	California	County	California
2006	(D)	n/a	0.7 %	n/a	16.1 %
2007	\$ 103,038	0.5 %	0.7 %	n/a	- 1.7 %
2008	\$ 124,675	0.6 %	0.7 %	21.0 %	22.9 %
2009	\$ 106,070	0.5 %	0.8 %	- 14.9 %	- 14.7 %
2010	\$ 109,810	0.6 %	0.7 %	3.5 %	7.3 %
2011	\$ 114,837	0.5 %	0.8 %	4.6 %	12.7 %
2012	(D)	n/a	0.8 %	n/a	3.5 %
2013	\$ 110,918	0.5 %	0.8 %	n/a	5.2 %
2014	(D)	n/a	0.8 %	n/a	1.3 %
2015	\$ 121,573	0.5 %	0.8 %	n/a	- 3.1 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

Energy and Utilities Earnings, Sonoma County **Percent of Total** California 0.9% 0.8% 0.7% 0.6% 0.5% 0.4% 0.3% 0.2% 0.1% 0.0% $2006 \quad 2007 \quad 2008 \quad 2009 \quad 2010 \quad 2011 \quad 2012$ 2013 2014

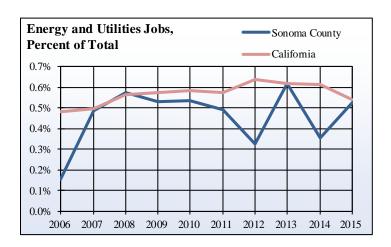


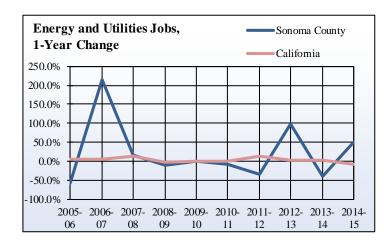
Energy and Utilities Jobs, Sonoma County

	County	Percent	of Total	1-Yea	r Change
Year	Jobs	County	California	County	California
2006	(D)	n/a	0.5 %	n/a	4.7 %
2007	1,368	0.5 %	0.5 %	n/a	5.0 %
2008	1,587	0.6 %	0.6 %	16.0 %	12.6 %
2009	1,402	0.5 %	0.6 %	- 11.7 %	- 1.8 %
2010	1,413	0.5 %	0.6 %	0.8 %	0.4 %
2011	1,310	0.5 %	0.6 %	- 7.3 %	0.1 %
2012	(D)	n/a	0.6 %	n/a	13.5 %
2013	1,725	0.6 %	0.6 %	n/a	1.3 %
2014	(D)	n/a	0.6 %	n/a	1.7 %
2015	1,551	0.5 %	0.5 %	n/a	- 9.3 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

^{*}Note: (D) Withheld disclosure of confidential business data

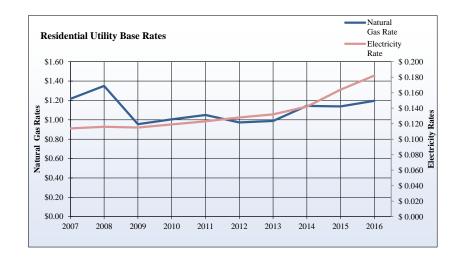




Residential Utility Base Rate

Year	Natural gas rate per therm	Elecricity rate per kWh
2007	\$ 1.217	\$ 0.114
2008	\$ 1.350	\$ 0.116
2009	\$ 0.955	\$ 0.115
2010	\$ 1.005	\$ 0.119
2011	\$ 1.050	\$ 0.123
2012	\$ 0.973	\$ 0.128
2013	\$ 0.989	\$ 0.132
2014	\$ 1.144	\$ 0.142
2015	\$ 1.139	\$ 0.164
2016	\$ 1.196	\$ 0.182

Source: Pacific Gas and Electric Company



5.3 Construction

What is it?

New housing units indicate growth in both construction and population. The California Construction Industry Research Board provides statistics that indicate the status of construction in each county by city. The data is tabulated for single-and multiple-family units and a percentage is provided for comparison. The permitted value of new construction shows the type of growth in new construction. Construction jobs and income are also provided by the U.S. Department of Commerce's Bureau of Economic Analysis to show how locals benefit from the construction industry.

How is it used?

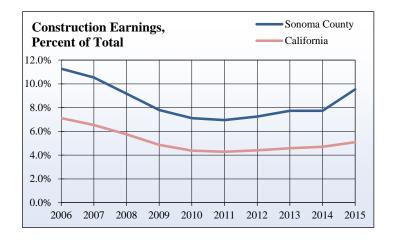
Construction is often a leading indicator of economic growth. Increasing production often requires new or reconstructed facilities. Furthermore, the construction industry provides employment for a large number of blue collar workers and has a large local economic multiplier. Because construction typically requires few entry-level requirements, areas with lots of new construction are likely to have fewer people unemployed.

Construction Earnings, 1-Year Change 50.0% 40.0% 30.0% 20.0% 10.0% -10.0% -20.0% -30.0% 2005- 2006- 2007- 2008- 2009- 2010- 2011- 2012- 2013- 201406 07 08 09 10 11 12 13 14 15

Construction Earnings (in Thousands), Sonoma County

	County	Percen	t of Total	1-Year	Change
Year	Earnings	County	California	County	California
2006	\$ 1,458,910	11.3 %	7.1 %	5.9 %	5.7 %
2007	\$ 1,380,603	10.5 %	6.5 %	- 5.4 %	- 5.3 %
2008	\$ 1,189,712	9.2 %	5.7 %	- 13.8 %	- 11.5 %
2009	\$ 943,712	7.8 %	4.9 %	- 20.7 %	- 19.4 %
2010	\$ 873,219	7.1 %	4.4 %	- 7.5 %	- 8.0 %
2011	\$ 893,852	6.9 %	4.3 %	2.4 %	2.7 %
2012	\$ 964,011	7.2 %	4.4 %	7.5 %	10.6 %
2013	\$ 1,076,512	7.7 %	4.6 %	9.3 %	8.7 %
2014	\$ 1,136,201	7.7 %	4.7 %	8.1 %	6.3 %
2015	\$ 1,593,743	9.5 %	5.1 %	40.3 %	17.2 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis





Section 5: Industry

Construction Jobs, Sonoma County

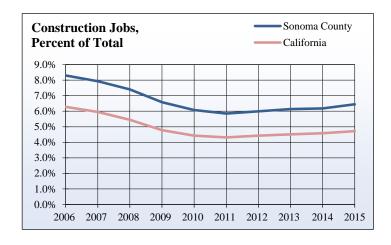
	County	Percent	of Total	1-Year	Change
Year	Jobs	County	California	County	California
2006	22,971	8.3 %	6.3 %	1.8 %	2.9 %
2007	22,348	7.9 %	6.0 %	- 2.7 %	- 3.2 %
2008	20,527	7.4 %	5.5 %	- 8.1 %	- 9.6 %
2009	17,395	6.6 %	4.8 %	- 15.3 %	- 15.6 %
2010	16,015	6.1 %	4.4 %	- 7.9 %	- 8.1 %
2011	15,563	5.8 %	4.3 %	- 2.8 %	- 0.6 %
2012	15,943	6.0 %	4.4 %	2.4 %	4.9 %
2013	17,104	6.1 %	4.5 %	7.3 %	6.0 %
2014	17,881	6.2 %	4.6 %	4.5 %	4.4 %
2015	19,134	6.4 %	4.7 %	7.0 %	5.8 %

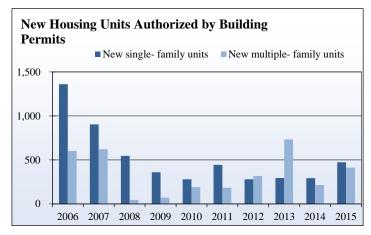
Source: U.S. Department of Commerce, Bureau of Economic Analysis

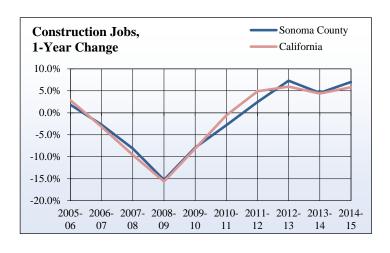
New Housing Units Authorized by Building Permits, Sonoma County

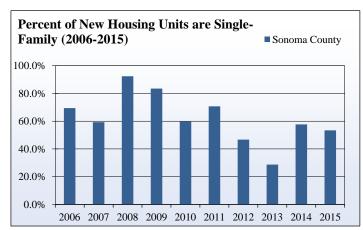
	New single-	New multiple-	Total new housing	Percent of units single-family
Year	family units	family units	units	Sonoma County
2006	1,361	601	1,962	69.4 %
2007	904	622	1,526	59.2 %
2008	546	45	591	92.4 %
2009	359	71	430	83.5 %
2010	280	190	470	59.6 %
2011	443	184	627	70.7 %
2012	279	318	597	46.7 %
2013	295	732	1,027	28.7 %
2014	292	214	506	57.7 %
2015	472	412	884	53.4 %

Source: CIRB and California Homebuilding Foundation (CHF)











Center for Economic Development at California State University, Chico

Total New Housing Units Authorized by Building Permits, Cities in Sonoma County

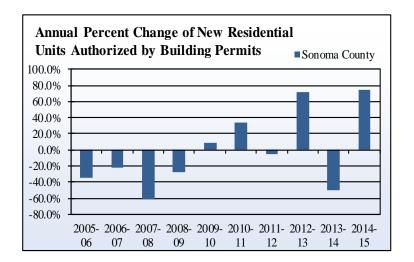
City/Town	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Cloverdale	63	6	1	1	0	0	0	99	0	64
Cotati	36	3	3	0	0	0	0	2	4	4
Healdsburg	47	25	25	81	3	10	12	32	10	42
Petaluma	272	186	13	30	5	155	170	337	308	174
Rohnert Park	0	0	0	0	0	0	0	0	2	170
Santa Rosa	883	883	176	94	224	255	239	484	314	148
Sebastopol	4	4	10	6	20	16	12	9	2	2
Sonoma	45	45	12	0	7	47	3	30	24	16
Windsor	153	153	5	1	0	22	3	1	10	19
Unincorporated Area	459	459	346	217	211	122	158	33	46	0

Source: CIRB and California Homebuilding Foundation (CHF)

Annual Percent Change of New Housing Units Authorized by Building Permits

	Annual Percent Change
Year	Sonoma County
2005-06	-34.7 %
2006-07	-22.2 %
2007-08	-61.3 %
2008-09	-27.2 %
2009-10	9.3 %
2010-11	33.4 %
2011-12	-4.8 %
2012-13	72.0 %
2013-14	-50.7 %
2014-15	74.7 %

Source: CIRB and California Homebuilding Foundation (CHF)



Percent of New Housing Units Authorized by Building Permits are Single-Family (2006-2015)

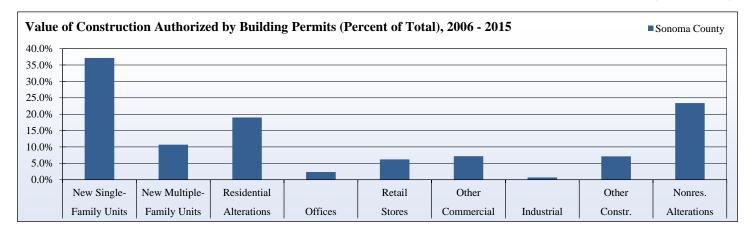
	New New Single- Multiple-		Total New Housing	Percent of Units are
City/Town	Family Units	Family Units	Units	Single-Family
Cloverdale	71	131	234	30.3 %
Cotati	52	0	52	100.0 %
Healdsburg	208	77	287	72.5 %
Petaluma	559	883	1,650	33.9 %
Rohnert Park	4	108	196	2.0 %
Santa Rosa	1,935	1,654	3,679	52.6 %
Sebastopol	100	4	104	96.2 %
Sonoma	166	47	217	76.5 %
Windsor	229	49	278	82.4 %
Unincorporated Area	1,671	230	1,901	87.9 %

Source: CIRB and California Homebuilding Foundation (CHF)

Permitted Value of New Construction (in Thousands), Sonoma County

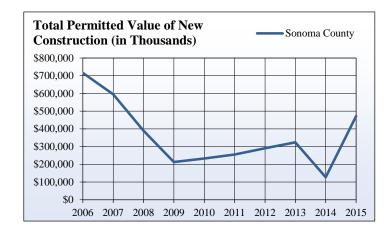
	New Single-	New Multiple-	Residential		Retail	Other		Other	Nonres.	Total
Year	Family Units	Family Units	Alterations	Offices	Stores	Commercial	Industrial	Constr.	Alterations	Value
2006	\$ 328,693	\$ 65,621	\$ 93,193	\$ 10,489	\$ 46,745	\$ 64,234	\$ 8,914	\$ 52,312	\$ 102,629	\$ 715,596
2007	\$ 219,642	\$ 86,983	\$ 71,030	\$ 25,492	\$ 19,967	\$ 59,684	\$ 5,426	\$ 46,140	\$ 106,301	\$ 595,205
2008	\$ 142,928	\$ 5,915	\$ 60,567	\$ 12,032	\$ 32,041	\$ 53,073	\$ 3,619	\$ 36,592	\$ 87,098	\$ 389,792
2009	\$ 93,260	\$ 12,433	\$ 38,404	\$ 0	\$ 3,942	\$ 5,344	\$ 1,191	\$ 18,726	\$ 43,319	\$ 212,677
2010	\$ 68,353	\$ 19,869	\$ 54,556	\$ 0	\$ 1,482	\$ 1,482	\$ 0	\$ 23,433	\$ 65,120	\$ 232,814
2011	\$ 114,931	\$ 16,402	\$ 49,243	\$ 0	\$ 1,890	\$ 1,890	\$ 0	\$ 3,965	\$ 69,301	\$ 255,733
2012	\$ 81,742	\$ 50,309	\$ 41,062	\$ 25,787	\$ 4,318	\$ 30,106	\$ 2,001	\$ 8,654	\$ 76,946	\$ 290,820
2013	\$ 91,419	\$ 51,211	\$ 59,125	\$ 5,095	\$ 38,519	\$ 43,778	\$ 0	\$ 22,830	\$ 55,293	\$ 323,655
2014	\$ 69,788	\$ 22,018	\$ 64,228	\$ 4,756	\$ 20,345	\$ 0	\$ 0	\$ 30,617	\$ 70,890	\$ 127,105
2015	\$ 131,937	\$ 55,595	\$ 156,010	\$ 2,103	\$ 56,021	\$ 0	\$ 4,970	\$ 15,140	\$ 169,284	\$ 472,268
Total	\$ 1,342,695	\$ 386,356	\$ 687,417	\$ 85,754	\$ 225,271	\$ 259,590	\$ 26,121	\$ 258,409	\$ 846,180	\$ 3,615,665

Source: CIRB and California Homebuilding Foundation (CHF)



Annual Percent Change in Permitted Value of New Housing Units, Sonoma County

	Change in Total Value of New Single and Multi-Family Units
Year	County
2005-06	-25.2 %
2006-07	-22.2 %
2007-08	-51.5 %
2008-09	-29.0 %
2009-10	-16.5 %
2010-11	48.9 %
2011-12	0.5 %
2012-13	8.0 %
2013-14	-35.6 %
2014-15	104.3 %



Source: CIRB and CHF



City Permitted Value of New Housing Units (in Thousands), Sonoma County

City/Town	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Cloverdale	\$10,791	\$1,378	\$311	\$189	\$0	\$0	\$0	\$0	\$0	\$0
Cotati	\$8,416	\$541	\$647	\$0	\$0	\$0	\$0	\$333	\$694	\$838
Healdsburg	\$17,932	\$7,942	\$6,447	\$2,755	\$774	\$3,433	\$4,150	\$9,105	\$2,651	\$13,708
Petaluma	\$34,878	\$26,839	\$4,380	\$9,780	\$1,242	\$21,596	\$17,022	\$16,653	\$3,877	\$12,281
Rohnert Park	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$115	\$300
Santa Rosa	\$105,383	\$68,910	\$28,844	\$19,135	\$16,843	\$42,076	\$23,963	\$30,912	\$38,616	\$25,397
Sebastopol	\$603	\$3,635	\$2,067	\$883	\$2,098	\$1,871	\$2,202	\$19,022	\$560	\$1,250
Sonoma	\$8,279	\$7,339	\$3,092	\$0	\$2,002	\$1,587	\$853	\$5,974	\$2,993	\$4,411
Windsor	\$30,133	\$10,919	\$1,160	\$40	\$0	\$3,578	\$488	\$275	\$4,145	\$4,606
Unincorporated Area	\$112,278	\$92,139	\$95,979	\$60,478	\$45,394	\$40,790	\$33,065	\$9,145	\$16,138	\$0

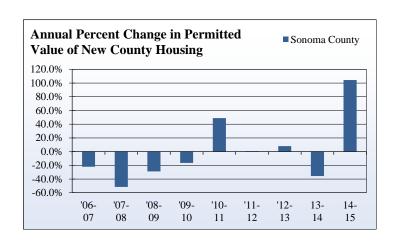
Source: CIRB and California Homebuilding Foundation (CHF)

Permitted Value of New Housing Units (in Thousands),

2006-2015, Sonoma County

2000-2013, Soliolia County								
	New single-	New multiple-	Total new housing	Percent of units are				
City/Town	family units	family units	units	single-family				
Cloverdale	\$ 12,670	\$ 11,424	\$ 24,093	52.6 %				
Cotati	\$ 11,469	\$ 0	\$ 11,469	100.0 %				
Healdsburg	\$ 68,897	\$ 14,808	\$ 83,704	82.3 %				
Petaluma	\$ 148,549	\$ 74,629	\$ 223,178	66.6 %				
Rohnert Park	\$ 415	\$ 14,860	\$ 15,275	2.7 %				
Santa Rosa	\$ 294,679	\$ 202,895	\$ 497,529	59.2 %				
Sebastopol	\$ 33,589	\$ 10,207	\$ 43,796	76.7 %				
Sonoma	\$ 28,250	\$ 4,665	\$ 32,915	85.8 %				
Windsor	\$ 25,211	\$ 10,207	\$ 35,418	71.2 %				

Sourse: CIRB and California Homebuilding Foundation (CHF)





5.4 Manufacturing

What is it?

Manufacturing is defined in the President's Office of Management and Budget's North American Industrial Classification System as the mechanical, physical, or chemical transformation of materials, substances, or components into new products. Manufacturing jobs and income are also provided to show how locals benefit from the manufacturing industry.

How is it used?

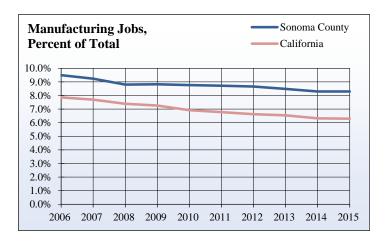
Manufacturing is usually an economic base industry, making it an important local economic indicator. Certain manufacturing industries are affected either positively or negatively to economic shocks. If an industry is showing growth during this current economic downturn, that industry may be critical to a county's economic recovery. Counties with a solid manufacturing base often export goods which brings in outside money into their region.

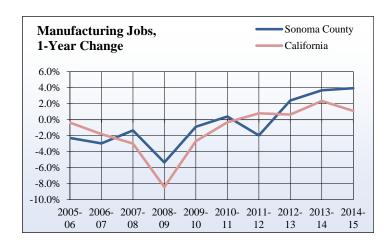


Manufacturing Jobs, Sonoma County

	County	Percent	Percent of Total		Change
Year	Jobs	County	California	County	California
2006	25,559	9.5 %	7.9 %	- 2.3 %	- 0.4 %
2007	24,800	9.2 %	7.7 %	- 3.0 %	- 1.8 %
2008	24,469	8.8 %	7.4 %	- 1.3 %	- 3.0 %
2009	23,159	8.8 %	7.3 %	- 5.4 %	- 8.4 %
2010	22,954	8.8 %	6.9 %	- 0.9 %	- 2.7 %
2011	23,048	8.7 %	6.8 %	0.4 %	- 0.3 %
2012	22,596	8.7 %	6.6 %	- 2.0 %	0.8 %
2013	23,139	8.5 %	6.5 %	2.4 %	0.6 %
2014	23,990	8.3 %	6.3 %	3.7 %	2.3 %
2015	24,938	8.3 %	6.3 %	4.0 %	1.1 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis



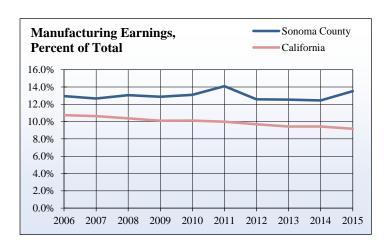


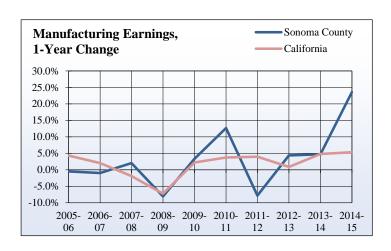


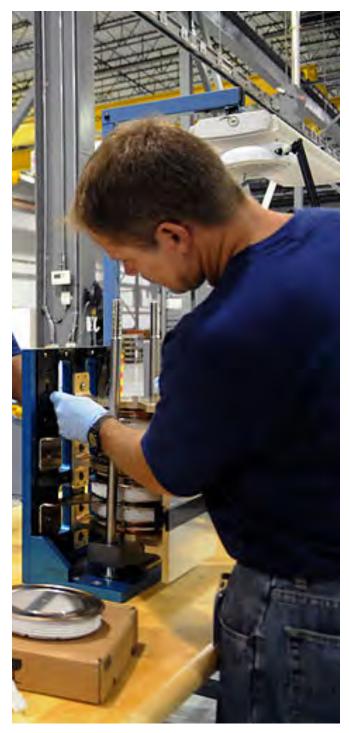
Manufacturing Earnings (in Thousands), Sonoma County

	County	Percent	of Total	1-Year	Change
Year	Earnings	County	California	County	California
2006	\$ 1,674,691	12.9 %	10.7 %	- 0.5 %	4.3 %
2007	\$ 1,658,916	12.7 %	10.6 %	- 0.9 %	2.1 %
2008	\$ 1,692,671	13.1 %	10.4 %	2.0 %	- 1.9 %
2009	\$ 1,556,688	12.9 %	10.1 %	- 8.0 %	- 7.2 %
2010	\$ 1,608,665	13.1 %	10.1 %	3.3 %	2.2 %
2011	\$ 1,812,566	14.1 %	10.0 %	12.7 %	3.7 %
2012	\$ 1,671,336	12.6 %	9.7 %	- 7.8 %	4.0 %
2013	\$ 1,744,875	12.5 %	9.4 %	4.4 %	0.9 %
2014	\$ 1,827,558	12.4 %	9.4 %	4.7 %	4.8 %
2015	\$ 2,259,100	13.5 %	9.2 %	23.6 %	5.3 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis







5.5 Travel and Recreation

What is it?

The travel and recreation industry includes the amount of travel expenditures by point of sale made in a county by visitors. Travel and tourism expenditures were provided by the California Travel and Tourism Commission. Travel and recreation jobs and income are also provided to show how locals benefit from the industry.

Also reported in this section is the Sonoma County airport data from the Charles M. Schultz airport for Alaskan Airlines. The data shows the annual number of flights to and from the top destinations. However, 2013, 2015, and 2016 data is not reported because the source reported only nine months for these years, making the dataset incomplete. Alegient Air also offers flights to Las Vegas and Pheonix; however, their flight data is not reported to the public.

How is it used?

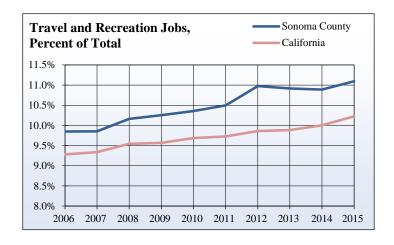
Travel into a county can show the desirability of a county to attract visitors. Visitor-serving industries are often an important economic base industry because they attract spending from outside of the area. This makes travel and recreation industry performance an important local economic indicator.

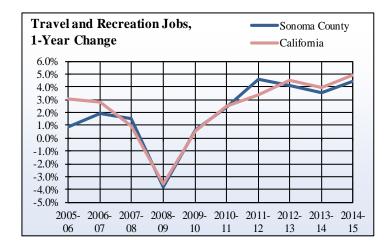


Travel and Recreation Jobs, Sonoma County

	County	Percent	of Total	1-Year	Change
Year	Jobs	County	California	County	California
2006	27,249	9.8 %	9.3 %	- 3.0 %	3.0 %
2007	27,765	9.9 %	9.3 %	- 3.2 %	2.8 %
2008	28,180	10.2 %	9.5 %	1.5 %	0.9 %
2009	27,100	10.3 %	9.6 %	- 3.8 %	- 3.6 %
2010	27,275	10.4 %	9.7 %	0.6 %	0.5 %
2011	27,924	10.5 %	9.7 %	2.4 %	2.5 %
2012	29,212	11.0 %	9.9 %	4.6 %	3.4 %
2013	30,422	10.9 %	9.9 %	4.1 %	4.5 %
2014	31,506	10.9 %	10.0 %	3.6 %	4.0 %
2015	32,916	11.1 %	10.2 %	4.5 %	4.9 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis



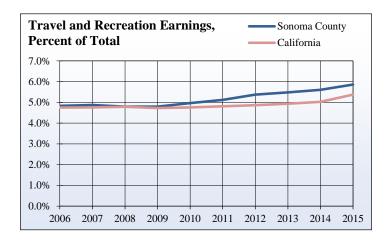




Travel and Recreation Earnings (in Thousands), Sonoma County

	County	Percent	Percent of Total		Change
Year	Earnings	County	California	County	California
2006	625,481	4.8 %	4.8 %	2.9 %	5.4 %
2007	638,322	4.9 %	4.8 %	2.1 %	3.3 %
2008	621,336	4.8 %	4.8 %	- 2.7 %	1.3 %
2009	580,034	4.8 %	4.7 %	- 6.6 %	- 5.9 %
2010	609,857	5.0 %	4.8 %	5.1 %	2.7 %
2011	658,967	5.1 %	4.8 %	8.1 %	6.4 %
2012	714,863	5.4 %	4.9 %	8.5 %	7.7 %
2013	763,037	5.5 %	4.9 %	6.7 %	3.9 %
2014	823,679	5.6 %	5.0 %	7.9 %	8.8 %
2015	980,200	5.9 %	5.4 %	19.0 %	15.6 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis

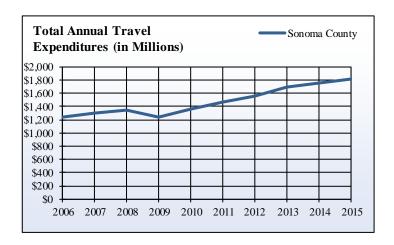


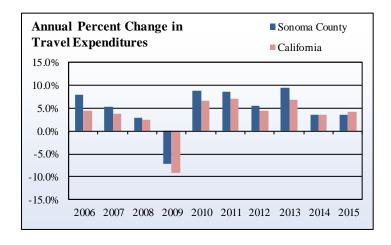


Total Annual Travel Expenditures (in Millions), Sonoma County

	Expenditures	Annual	Expenditure	Annual
Year	in County	percent change	in California	percent change
2006	\$ 1,239.6	8.0 %	\$ 177,028	4.4 %
2007	\$ 1,305.2	5.3 %	\$ 184,776	3.7 %
2008	\$ 1,343.0	2.9 %	\$ 191,592	2.5 %
2009	\$ 1,246.3	- 7.2 %	\$ 196,338	- 9.1 %
2010	\$ 1,356.8	8.9 %	\$ 178,486	6.6 %
2011	\$ 1,471.7	8.5 %	\$ 190,207	7.1 %
2012	\$ 1,552.0	5.5 %	\$ 203,663	4.3 %
2013	\$ 1,700.0	9.5 %	\$ 212,453	6.9 %
2014	\$ 1,760.0	3.5 %	\$ 227,075	3.5 %
2015	\$ 1,821.0	3.5 %	\$ 235,017	4.3 %

Source: California Travel and Tourism Commission, Dean Runyan Assoc.





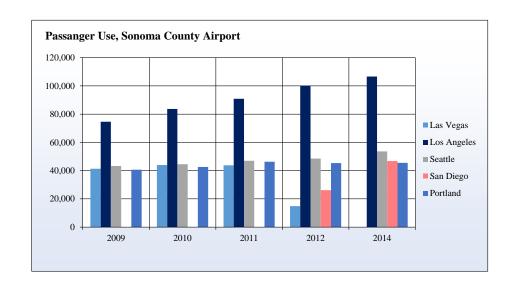
Passenger Use of Sonoma County Airport

Passenger Use of Sonoma County Airport

Destination	Direction	2009	2010	2011	2012	2014
	Arriving	20,754	21,827	21,871	7,476	n/a
Las Vegas	Departing	20,556	22,093	21,909	7,430	n/a
	Total	41,310	43,920	43,780	14,906	n/a
	Arriving	36,943	41,729	45,057	49,438	52,718
Los Angeles	Departing	37,647	41,952	45,816	50,669	53,928
	Total	74,590	83,681	90,873	100,107	106,646
	Arriving	20,810	22,205	23,178	22,923	22,937
Portland	Departing	19,830	20,400	23,129	22,439	22,628
	Total	40,640	42,605	46,307	45,362	45,565
	Arriving	21,419	21,585	23,507	24,612	27,361
Seattle	Departing	21,892	22,920	23,489	23,952	26,273
	Total	43,311	44,505	46,996	48,564	53,634
	Arriving	n/a	n/a	n/a	12,685	23,249
San Diego	Departing	n/a	n/a	n/a	13,434	23,571
· ·	Total	n/a	n/a	n/a	26,119	46,820
	Arriving	99,926	107,346	113,613	117,134	126,265
Total	Departing	99,925	107,365	114,343	117,924	126,400
	Total	199,851	214,711	227,956	235,058	252,665

Source: Charles M. Schultz-Sonoma County Airport

^{**2013, 2015, &}amp; 2016 Data incomplete and not reported in table.





5.6 Retail

What is it?

This section includes taxable retail sales. It also includes nonretail and total taxable sales because goods and services sold by nonretail stores and offices often serve as a substitute for sales at retail stores. Items subject to sales tax are included, which covers any items considered nonessential food items. Items not included in taxable sales include milk, bread, cereal, and other basic foods not prepared for final consumption. Retail jobs and income are also provided to show how locals benefit from the retail industry.

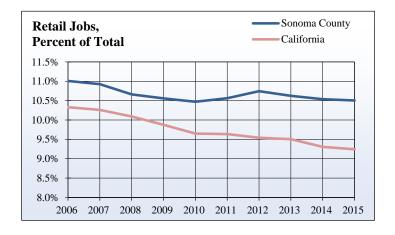
How is it used?

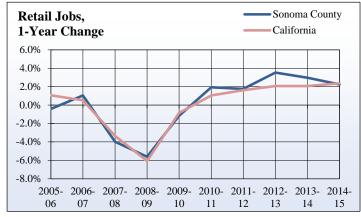
Retail is usually a local-serving industry, meaning it primarily sells to people living within the area. Retail activity is usually impacted by changes in traditionally base industries like agriculture and manufacturing. It is used to assess the economic impact of changes in base industries. Retail is also typically one of the largest industry sectors in local economies.

Retail Jobs, Sonoma County

	County	Percent	of Total	1-Year	Change
Year	Jobs	County	California	County	California
2006	30,466	11.0 %	10.3 %	- 0.4 %	1.1 %
2007	30,783	10.9 %	10.3 %	1.0 %	0.5 %
2008	29,560	10.7 %	10.1 %	- 4.0 %	- 3.3 %
2009	27,901	10.6 %	9.9 %	- 5.6 %	- 6.1 %
2010	27,575	10.5 %	9.6 %	- 1.2 %	- 0.8 %
2011	28,107	10.6 %	9.6 %	1.9 %	1.0 %
2012	28,599	10.7 %	9.5 %	1.8 %	1.6 %
2013	29,608	10.6 %	9.5 %	3.5 %	2.1 %
2014	30,486	10.5 %	9.3 %	3.0 %	2.1 %
2015	31,171	10.5 %	9.2 %	2.2 %	2.4 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis





Retail Earnings (in Thousands), Sonoma County

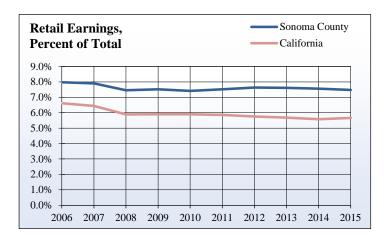
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		Percent	Percent of Total		Change
Year	Earnings	County	California	County	California
2006	\$ 1,031,723	8.0 %	6.6 %	1.0 %	2.7 %
2007	\$ 1,034,489	7.9 %	6.4 %	0.3 %	0.5 %
2008	\$ 967,017	7.5 %	5.9 %	- 6.5 %	- 8.1 %
2009	\$ 909,745	7.5 %	5.9 %	- 5.9 %	- 4.5 %
2010	\$ 911,338	7.4 %	5.9 %	0.2 %	2.0 %
2011	\$ 967,285	7.5 %	5.9 %	6.1 %	4.5 %
2012	\$ 1,015,571	7.6 %	5.8 %	5.0 %	4.9 %
2013	\$ 1,058,929	7.6 %	5.7 %	4.3 %	2.2 %
2014	\$ 1,110,367	7.6 %	5.6 %	4.9 %	3.5 %
2015	\$ 1,249,536	7.5 %	5.7 %	12.5 %	9.8 %

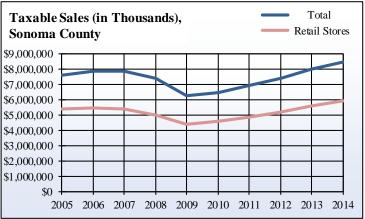
Source: U.S. Department of Commerce, Bureau of Economic Analysis

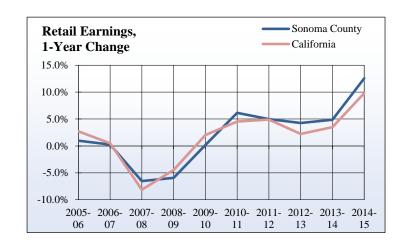
Total Taxable Sales, Retail and Non-retail (in Thousands), Sonoma County

Year	Retail Stores	Non-retail	Total	
2005	\$ 5,426,633	\$ 2,195,466	\$ 7,622,099	
2006	\$ 5,500,588	\$ 2,394,007	\$ 7,894,595	
2007	\$ 5,404,597	\$ 2,472,598	\$ 7,877,195	
2008	\$ 5,009,164	\$ 2,359,945	\$ 7,369,109	
2009	\$ 4,413,001	\$ 1,850,828	\$ 6,263,829	
2010	\$ 4,583,801	\$ 1,902,149	\$ 6,485,950	
2011	\$ 4,895,477	\$ 2,066,636	\$ 6,962,114	
2012	\$ 5,228,062	\$ 2,154,936	\$ 7,382,997	
2013	\$ 5,618,188	\$ 2,399,695	\$ 8,017,883	
2014	\$ 5,931,984	\$ 2,535,567	\$ 8,467,551	

Source: California Board of Equalization









Taxable Retail Sales in Cities (in Thousands), Sonoma County

Year	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Santa Rosa	\$ 2,967,250	\$ 2,995,739	\$ 2,945,933	\$ 2,705,824	\$ 2,326,477	\$ 2,414,077	\$ 2,616,018	\$ 2,744,427	\$ 2,401,094	\$ 2,540,708
Petaluma	\$ 1,016,393	\$ 1,064,296	\$ 1,054,042	\$ 977,480	\$ 796,033	\$ 805,825	\$ 869,638	\$ 921,574	\$ 808,203	\$ 864,189
Rohnert Park	\$ 692,353	\$ 700,873	\$ 677,642	\$ 632,234	\$ 552,534	\$ 573,557	\$ 565,016	\$ 589,371	\$ 538,308	\$ 554,376
Windsor	\$ 332,729	\$ 350,914	\$ 335,604	\$ 311,212	\$ 275,258	\$ 285,733	\$ 295,587	\$ 318,521	\$ 233,452	\$ 234,868
Healdsburg	\$ 289,534	\$ 302,406	\$ 304,704	\$ 309,657	\$ 265,605	\$ 269,652	\$ 290,237	\$ 312,594	\$ 242,033	\$ 260,741
Sonoma	\$ 206,610	\$ 208,216	\$ 215,424	\$ 213,002	\$ 184,997	\$ 194,845	\$ 209,359	\$ 227,606	\$ 209,144	\$ 215,611
Cotati	\$ 146,576	\$ 183,501	\$ 200,850	\$ 163,163	\$ 133,153	\$ 134,128	\$ 149,677	\$ 152,594	\$ 145,143	\$ 149,494
Sebastopol	\$ 125,465	\$ 140,141	\$ 139,165	\$ 137,977	\$ 123,868	\$ 123,806	\$ 126,645	\$ 133,792	\$ 119,704	\$ 122,988
Cloverdale	\$ 44,130	\$ 49,252	\$ 55,823	\$ 55,606	\$ 46,947	\$ 48,973	\$ 53,681	\$ 56,198	\$ 56,234	\$ 59,328

Source: California Board of Equalization

Taxable Sales Annual Change, Sonoma County

	Taxable R	etail Sales	Total Taxable Sales
Year	County	California	County California
2004-2005	4.2 %	7.1 %	5.7 % 7.0 %
2005-2006	1.2 %	3.4 %	3.3 % 4.2 %
2006-2007	- 1.8 %	- 0.5 %	- 0.6 % 0.2 %
2007-2008	- 7.5 %	- 7.8 %	- 6.7 % - 5.5 %
2008-2009	- 11.6 %	- 12.6 %	- 14.8 % - 13.8 %
2009-2010	3.6 %	4.9 %	3.4 % 4.5 %
2010-2011	6.6 %	8.7 %	7.1 % 8.9 %
2011-2012	6.3 %	7.0 %	5.8 % 7.0 %
2012-2013	7.0 %	5.0 %	8.0 % 4.7 %
2013-2014	5.4 %	4.1 %	5.5 % 4.8 %

Source: California Board of Equalization



5.7 Government

What is it?

This section includes revenue and expenditures to and from county government. It does not include city government revenues and expenditures, or those from special districts such as schools, utility districts, public safety districts, etc. Government jobs and income are also provided to show how locals benefit from government employment.

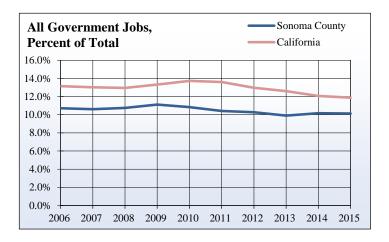
How is it used?

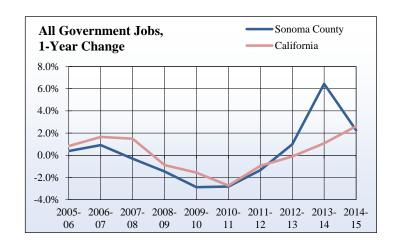
Local government revenue shows the amount of money generated by sources such as property taxes, sales taxes and federal and state funding. Expenditures show the amount of money spent on things such as police, fire, public assistance and health. Changes in funding over time can be compared to population growth to assess the degree to which local government can keep pace with the local demand for public services. Local government finance in California is tricky, so state and local officials need to see how changes in public finance methodology affect government finance at the local level. Because government is often a large portion of the local economy, increases or decreases in government spending can have a direct impact on a county's economy.

All Government Worker Jobs, Sonoma County

		Percent	of Total	1-Ye	ar Change
Year	Jobs	County	California	County	California
2006	29,618	10.7 %	13.1 %	0.4 %	0.8 %
2007	29,889	10.6 %	13.0 %	0.9 %	1.7 %
2008	29,796	10.7 %	13.0 %	- 0.3 %	1.5 %
2009	29,361	11.1 %	13.3 %	- 1.5 %	- 0.9 %
2010	28,516	10.8 %	13.7 %	- 2.9 %	- 1.6 %
2011	27,712	10.4 %	13.6 %	- 2.8 %	- 2.7 %
2012	27,341	10.3 %	13.0 %	- 1.3 %	- 1.0 %
2013	27,612	9.9 %	12.6 %	1.0 %	- 0.1 %
2014	29,390	10.2 %	12.1 %	6.4 %	1.1 %
2015	30,054	10.1 %	11.9 %	2.3 %	2.6 %

Source: U.S. Department of Commerce, Bureau of Economic Analysis



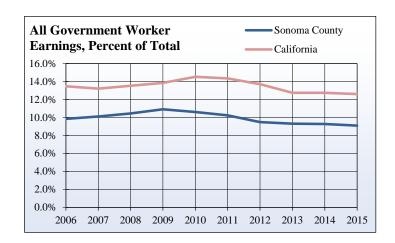


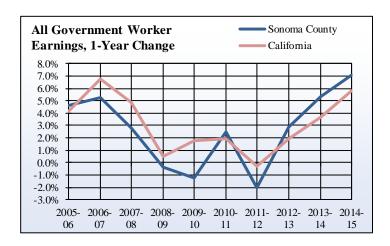


Government Worker Earnings (in Thousands), Sonoma County

		Percent of Total		1-Year	1-Year Change	
Year	Earnings	County	California	County	California	
2006	\$ 1,970,991	9.8 %	13.5 %	4.6 %	4.2 %	
2007	\$ 2,073,921	10.1 %	13.2 %	5.2 %	6.8 %	
2008	\$ 2,131,652	10.4 %	13.5 %	2.8 %	4.9 %	
2009	\$ 2,123,308	10.9 %	13.8 %	- 0.4 %	0.5 %	
2010	\$ 2,096,728	10.6 %	14.5 %	- 1.3 %	1.8 %	
2011	\$ 2,149,499	10.2 %	14.3 %	2.5 %	1.9 %	
2012	\$ 2,105,946	9.5 %	13.7 %	- 2.0 %	- 0.3 %	
2013	\$ 2,166,605	9.3 %	12.7 %	2.9 %	2.0 %	
2014	\$ 2,281,518	9.3 %	12.7 %	5.3 %	3.7 %	
2015	\$ 2,442,698	9.1 %	12.6 %	7.1 %	5.8 %	

Source: U.S. Department of Commerce, Bureau of Economic Analysis

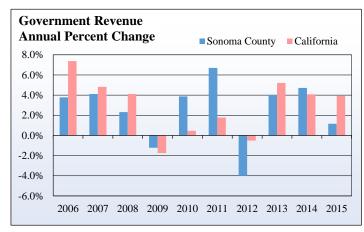


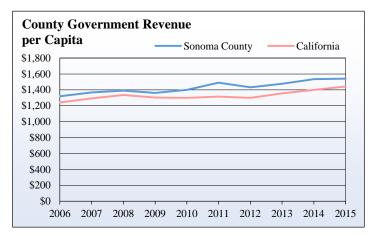


Government Revenue, Annual Percent Change, Sonoma County

	Sonor	na County	California
Year	Total	Percent Change	Percent Change
2006	\$ 619,940,853	3.8 %	7.4 %
2007	\$ 645,428,986	4.1 %	4.8 %
2008	\$ 660,313,116	2.3 %	4.1 %
2009	\$ 652,242,726	- 1.2 %	- 1.7 %
2010	\$ 677,495,267	3.9 %	0.5 %
2011	\$ 722,844,179	6.7 %	1.8 %
2012	\$ 693,777,798	- 4.0 %	- 0.5 %
2013	\$ 721,652,871	4.0 %	5.2 %
2014	\$ 755,625,336	4.7 %	4.1 %
2015	\$ 764,389,066	1.2 %	3.9 %

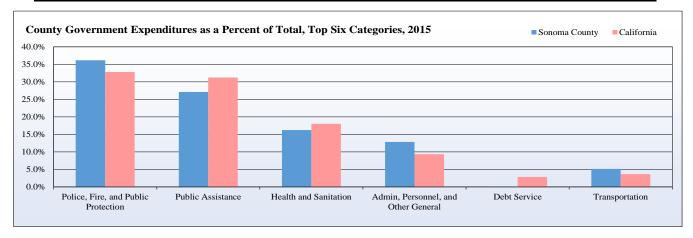
Source: California State Controllers Office, County Annual Reports





County Government Expenditure, Sonoma County, Fiscal Year 2015

Expenditure Function	Sonoma County	Percent of Total Expenditures	California Average Percent of Total Expenditures
Police, Fire, and Public Protection	\$ 274,186,832	36.2 %	32.8 %
Public Assistance	\$ 205,525,762	27.1 %	31.2 %
Health and Sanitation	\$ 123,014,703	16.2 %	18.0 %
Admin, Personnel, and Other General	\$ 97,218,317	12.8 %	9.3 %
Debt Service	\$ 422,932	0.1 %	2.8 %
Transportation	\$ 38,990,956	5.1 %	3.6 %
Recreation and Cultural	\$ 15,259,343	2.0 %	1.0 %
Education and Library	\$ 835,683	0.1 %	0.9 %
Tranfers Out	\$ 2,136,247	0.3 %	0.2 %
Total of Expenditures	\$ 757,590,775	100.0 %	100.0 %



County Government Revenue, Sonoma County, Fiscal Year 2015, (in thousands)

	County		California	
Revenue Source	Revenue	Percent of Total	Percent of Total	
Federal Aid	\$ 112,761	14.8 %	18.6 %	
State Aid	\$ 290,735	38.0 %	38.7 %	
Property Taxes	\$ 188,506	24.7 %	23.0 %	
Total Other Taxes	\$ 60,904	8.0 %	4.0 %	
Fines, Forfeitures And Penalties	\$ 17,178	2.2 %	1.8 %	
Charges for Current Services	\$ 53,543	7.0 %	10.4 %	
Other Governmental Agencies	\$ 4,333	0.6 %	0.2 %	
Licenses, Permits, and Franchises	\$ 23,373	3.1 %	1.1 %	
Revenue From the Use of Money and Property	\$ 5,864	0.8 %	0.8 %	
Special Benefit Assessments	n/a	0.0 %	0.0 %	
Transfers In	\$ 649	0.1 %	0.2 %	
Total Miscellaneous Revenue	\$ 6,543	0.9 %	1.3 %	
Total Funding	\$764, 389	100.0 %	100.0 %	

Source: California State Controllers Office, County Annual Reports



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