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• SUMMIT STATE BANK
• VANTREO INSURANCE
• ZAINER RINEHART CLARKE

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North Bay Business Journal

SONOMAEDB.ORG

PG. 2
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## LOCALLY OPERATED VISITOR CENTERS

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<td>HEALDSBURG CHAMBER OF COMMERCE &amp; VISITORS BUREAU</td>
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<td>WINDSOR CHAMBER OF COMMERCE &amp; VISITORS CENTER</td>
</tr>
</tbody>
</table>

## STATE-AFFILIATED VISITOR CENTERS

<table>
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<th>Title</th>
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<tbody>
<tr>
<td>23</td>
<td>FORT ROSS STATE HISTORIC PARK &amp; FORT ROSS CONSERVANCY VISITOR CENTER</td>
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<td>STEWARDS OF THE COAST / ARMSTRONG REDWOODS VISITOR CENTER</td>
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<td>SONOMA COUNTY TOURISM</td>
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EXECUTIVE SUMMARY

The Sonoma County Economic Development Board (EDB), in partnership with Visitor Centers throughout the County, is pleased to present the 2017 Sonoma County Visitor Center Report. This report gives an overview of what the Visitor Centers achieved during calendar year 2016 and introduces various Centers throughout the County.

HIGHLIGHTS

Sonoma County Visitor Centers handled over 140,000 inquiries by phone, email and mail.

Sonoma County Visitor Centers assisted over 290,000 walk-in visitors.

Sonoma County Visitor Centers had a combined average monthly post reach of 352,650 on Facebook.

The Centers inform visitors to Sonoma County about attractions, events, hotels, restaurants, wineries, and many other things, and thus help strengthen local businesses. By providing personalized information on-site, the Visitor Centers’ services ideally complement Sonoma County Tourism’s work and help ensure that visitors get the best experience possible.

The EDB highly appreciates the active role that the Visitor Centers take in developing the local economy and we are looking forward to hearing more success stories in the years to come.

Thank you for your interest in the Economic Development Board’s research. For additional information, questions, comments, or suggestions please contact us at (707) 565-7170 or visit www.sonomaedb.org.
## OVERVIEW

<table>
<thead>
<tr>
<th>Visitor Center</th>
<th>Address</th>
<th>Website</th>
<th>Walk in Visitors</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cloverdale Chamber of Commerce and Visitor Center</td>
<td>126 North Cloverdale Blvd</td>
<td><a href="http://www.CloverdaleChamber.com">www.CloverdaleChamber.com</a></td>
<td>2,862</td>
<td>8</td>
</tr>
<tr>
<td>Cotati Chamber of Commerce and Visitor Center</td>
<td>216 East School Street</td>
<td><a href="http://www.Cotati.org">www.Cotati.org</a></td>
<td>n/a</td>
<td>9</td>
</tr>
<tr>
<td>Geyserville Visitor Center and Museum</td>
<td>21060 A Geyserville Ave</td>
<td><a href="http://www.GeyservilleCC.com">www.GeyservilleCC.com</a></td>
<td>881</td>
<td>10</td>
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<tr>
<td>Healdsburg Chamber of Commerce and Visitors Bureau</td>
<td>217 Healdsburg Ave</td>
<td><a href="http://www.Healdsburg.com">www.Healdsburg.com</a></td>
<td>8,031</td>
<td>11</td>
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<tr>
<td>Petaluma Visitors Center</td>
<td>210 Lakeville Street</td>
<td><a href="http://www.VisitPetaluma.com">www.VisitPetaluma.com</a></td>
<td>7,241</td>
<td>12</td>
</tr>
<tr>
<td>Redwood Coast Chamber of Commerce and Visitor Center</td>
<td>39150 Highway One</td>
<td><a href="http://www.RedwoodCoastChamber.com">www.RedwoodCoastChamber.com</a></td>
<td>2,884</td>
<td>13</td>
</tr>
<tr>
<td>Rohnert Park Chamber of Commerce and Visitors Information</td>
<td>101 Gold Course Drive, Suite C7</td>
<td><a href="http://www.RohnertParkChamber.org">www.RohnertParkChamber.org</a></td>
<td>n/a</td>
<td>14</td>
</tr>
<tr>
<td>Russian River Chamber of Commerce and Visitor Center</td>
<td>16209 First Street</td>
<td><a href="http://www.RussianRiver.com">www.RussianRiver.com</a></td>
<td>8,472</td>
<td>15</td>
</tr>
<tr>
<td>Russian River satellite location at Korbel Winery</td>
<td>13250 River Road</td>
<td><a href="http://www.RussianRiver.com">www.RussianRiver.com</a></td>
<td>29,753</td>
<td>16</td>
</tr>
<tr>
<td>Visit Santa Rosa / California Welcome Center</td>
<td>9 Fourth Street, Santa Rosa, CA 95401</td>
<td><a href="http://www.VisitSantaRosa.com">www.VisitSantaRosa.com</a></td>
<td>45,664</td>
<td>17</td>
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<tr>
<td>Sebastopol Chamber of Commerce and Visitor Center</td>
<td>265 South Main Street</td>
<td><a href="http://www.Sebastopol.org">www.Sebastopol.org</a></td>
<td>1,251</td>
<td>18</td>
</tr>
<tr>
<td>Sonoma Coast Visitor Center</td>
<td>850 Highway One</td>
<td><a href="http://www.VisitBodegaBay.com">www.VisitBodegaBay.com</a></td>
<td>24,544</td>
<td>19</td>
</tr>
<tr>
<td>Sonoma Valley Visitors Bureau - Historic Plaza</td>
<td>453 First Street East</td>
<td><a href="http://www.SonomaValley.com">www.SonomaValley.com</a></td>
<td>26,862</td>
<td>20</td>
</tr>
<tr>
<td>Sonoma Valley Visitors Bureau - Cornerstone, satellite location</td>
<td>23570 Arnold Drive</td>
<td><a href="http://www.SonomaValley.com">www.SonomaValley.com</a></td>
<td>21,683</td>
<td>21</td>
</tr>
<tr>
<td>Windsor Chamber of Commerce and Visitors Center</td>
<td>9001 Windsor Road</td>
<td><a href="http://www.WindsorChamber.com">www.WindsorChamber.com</a></td>
<td>3,995</td>
<td>22</td>
</tr>
<tr>
<td>Fort Ross State Historic Park and Conservancy Visitor Center</td>
<td>19005 Coast Highway One</td>
<td><a href="http://www.FortRoss.org">www.FortRoss.org</a></td>
<td>22,610</td>
<td>23</td>
</tr>
<tr>
<td>Stewards of the Coast and Redwoods - Armstrong Redwoods Visitor Center</td>
<td>17000 Armstrong Woods Road Guerneville, CA 95446</td>
<td><a href="http://www.StewardsCR.org">www.StewardsCR.org</a></td>
<td>74,379</td>
<td>24</td>
</tr>
<tr>
<td>Stewards of the Coast - Jenner Visitor Center</td>
<td>10451 Highway One</td>
<td><a href="http://www.StewardsCR.org">www.StewardsCR.org</a></td>
<td>16,473</td>
<td>25</td>
</tr>
</tbody>
</table>
VISITOR CENTERS COMBINED IMPACT

Visitor Centers play a vital role in the local tourism industry by welcoming travelers, providing information about local attractions, and organizing events for the community and tourists. There are currently 20 active, walk-in, “meet and greet” Visitor Centers in Sonoma County. Many of them are run by local Chambers of Commerce. Some, however, are affiliated with the State Parks located in Sonoma County or are organized independently as a stand-alone Visitor Center. Despite the differences in how they are organized and funded, they all have a common goal and purpose: to inform visitors about local attractions, help them find their way around, and make their stay as pleasant and enjoyable as possible. Considering the importance of tourism for Sonoma County’s economy, the services that the Visitor Centers provide contribute considerably to the economic progress and well-being of our community.

WALK IN VISITORS & INQUIRIES

During the Calendar year 2016, the 16 Visitor Center locations that made their numbers available, together assisted over 290,000 walk-in visitors. The numbers peaked in July, when Sonoma County Visitor Centers welcomed almost 39,000 visitors.

11 locations reported a combined number of over 140,000 inquiries handled, either by phone, email or mail. This is an average of almost 12,000 per month.

NEW MEDIA REACH

11 of the 15 Visitor Centers reported their facebook presence. Their combined average monthly post reach for 2016 was 352,650.

The Visitor Centers had a combined average of 137,00 visitors to their website per month. The total of visitors to all Visitor Center websites in 2016 was 1,647,569.
CLOVERDALE

ABOUT

The Information Center has been operated by the Cloverdale Chamber of Commerce for over 35 years. It is identified by the “i” information sign on the Business Route 101/128. Several of its staff have completed the Certified Tourism Ambassador program, which allows them to provide top quality service to visitors.

The Cloverdale Information Center is the first stop in Sonoma County for all visitors arriving from the north on Highway 101 or 128. It provides significant services to the unincorporated area of Sonoma County by providing tourism information about Sonoma County as a whole, as well as information specific to the North County. The focus of these information requests lies primarily on wineries, redwoods, beaches and outdoor activities.

THE NUMBERS

2,862 Walk-in Visitors
57,949 Website Visitors
948 Inquiries Handled
99,283 Facebook Reach

International visitors from: Australia, Canada, Cuba, Denmark, England, France, Germany, Israel, Singapore, South Africa, Switzerland

Address
126 North Cloverdale Boulevard
Cloverdale, CA 95425

Hours of Operation:
Apr-Oct, Mon - Fri: 12:00pm-4:00pm
Sat & Sun: 11:00am-3:00pm
Nov-Mar, Mon - Fr: 12:00pm-4:00pm

Number of Inquiries Handled, Cloverdale January - December 2016

Number of Walk-In Visitors, Cloverdale January - December 2016

Number of Website Visitors, Cloverdale January - December 2016

Source: Cloverdale Chamber of Commerce & Visitors Center
ABOUT
The Cotati Chamber of Commerce is a volunteer member organization of business people and individuals who promote the economic well-being of the City of Cotati and adjacent lands. The Chamber fosters and promotes actions that enhance the local economy; provides employment, cultural, and recreational opportunities; and protects and preserves the environment.

The Visitor Center opened its doors at the current location in 2002. Various publications about Cotati and Sonoma County are available all week long in the racks outside of the center. Some of the main events and attractions in the region that attract many tourists include the Cotati Historical Museum, the Chimera Albino Redwood, Sonoma State University and Green Music Center, Graton Casino, La Plaza Park, the annual Accordion Festival, Jazz Festival, Kids Day Festival & Parade, Oktoberfest, and the Farmers Market.

Address
216 East School Street
Cotati, CA 94931

Hours of Operation
Tues & Thur: 10:00am - 2:00pm
24/7 brochure & map rack
GEYSERVILLE

ABOUT

Geyserville, California, is about an hour and a half north of the Golden Gate Bridge, in beautiful Sonoma County. It boasts some of the most magnificent vineyards and talented winemakers in the world. Visitors come to Geyserville from around the world to experience the finest in food and wine, as well as our gorgeous, romantic countryside that rivals even the most exotic of European destinations.

THE NUMBERS

881 Walk-In Visitors
172,926 Website Visitors
414 Inquiries Handled
223,215 Facebook Reach

International Visitors from: Belgium, Canada, Germany, Ireland, Poland, Russia, Sweden

Address
21060 A Geyserville Ave
Geyserville, CA 95441

Hours of Operation
May - Nov, Fri, Sat & Sun: 12:30pm - 4:30pm
HEALDSBURG

ABOUT
The Healdsburg Visitors Bureau has been operating in this location since 1937, sharing space with the Healdsburg Chamber of Commerce until 2010 when the Chamber moved into new offices adjacent to the Visitors Bureau.

The building was built as part of the Works Project Administration (WPA) projects and is a dedicated historical building.

Recently, Healdsburg launched the app “Healdsburg Hub”. With a large listing of local restaurant, wineries and shops, the app is designed to help tourists plan their visit to the town.

THE NUMBERS
8,031 Walk-In Visitors
294,232 Website Visitors
1,326 Inquiries Handled
71,003 Facebook Reach (July-December)

International Visitors from: Australia, Brazil, Canada, China, Denmark, France, Germany, Holland, Kenya, New Zealand, Poland, Scotland, Singapore, Spain, Sweden, Turkey, UK, Vietnam

Address
217 Healdsburg Avenue
Healdsburg, CA 95448

Hours of Operation
May-Oct, Mon- Fri: 10:00am - 4:00pm
Sat & Sun: 10:00am - 3:00pm
Nov-Apr, Sat & Sun: 11:00am - 2:00pm

Number of Walk-In Visitors, Healdsburg
January - December 2016

Number of Inquiries Handled, Healdsburg
January - December 2016

Number of Website Visitors, Healdsburg
January - December 2016
PETALUMA

ABOUT

The Petaluma Visitors Program operates under the umbrella of the Petaluma Downtown Association. Because our Historic Downtown is one of Petaluma’s most popular attractions, the synergy created between the organizations benefits visitors and enhances the local economy.

The Petaluma events calendar is packed with festivals and celebration. Petaluma’s Butter & Egg Days pays tribute to our rich agricultural heritage and Petaluma’s place in history as the “World’s Egg Basket.” Originally created in the 1900’s to promote Petaluma as part of National Egg Day, the parade has grown to more than 130 parade units attracting 25,000 people into downtown. Spring and Fall Antique Faires, Rivertown Revival, the Art & Garden Festival and Salute to American Graffiti are just a few more of our most popular events.

THE NUMBERS

7,241 Walk-In Visitors
349,537 Website Visitors
7,417 Inquiries Handled
592,732 Facebook Reach

International Visitors from: Australia, Canada, Europe

Address
210 Lakeville Street
Petaluma, CA 94952

Hours of Operation
Mon - Fri: 9:00am - 5:00pm
Sat & Sun: 10:00am - 4:00pm

Source: Petaluma Chamber Visitors Center
REDWOOD COAST

ABOUT
As the “Gateway” to Sonoma County on Redwood Coast Hwy. 1, Gualala’s Visitor Center also functions as the headquarters for the local Chamber of Commerce.

The Visitor Center for this unique 60 mile stretch of coastline is well marked and can be found in the Forte Gualala building, located between the Surf Motel and the Seacliff Center, on the oceanside of Coastal Highway 1. Being located so close to the Sonoma/Mendocino County line (the middle of the Gualala River), the Center carries a substantial amount of promotional materials about both Sonoma and Mendocino Counties, including the communities of Fort Ross, Timber Cove, Ocean Cove, Salt Point, Stewarts Point, The Sea Ranch and Annapolis.

THE NUMBERS
2,884 Walk-In Visitors
6,073 Website Visitors
8,552 Inquiries Handled
4,606 Facebook Reach

International Visitors from: Australia, Belgium, Brazil, Canada, China, Costa Rica, Denmark, Finland, France, Germany, Great Britain, Greece, Holland, Israel, Japan, Mexico, Netherlands, New Zealand, Sweden, Trinidad

Address
39150 State Highway One
Gualala, CA 95445

Hours of Operation
Thur-Sat: 11:00am - 5:00pm
Sun: 11:00am - 2:00pm

Number of Walk-In Visitors, Redwood Coast
January - December 2016

Number of Inquiries Handled, Redwood Coast
January - December 2016

Number of Website Visitors, Redwood Coast
January - December 2016

Source: Redwood Coast Chamber of Commerce & Visitor Center
**ROHNERT PARK**

**ABOUT**

The Rohnert Park Visitor Center is integrated in and run by the Rohnert Park Chamber of Commerce. Rohnert Park, the Friendly City, home to Sonoma State University, the Green Music Center; where you can see year round performances of classical, contemporary, jazz, chamber and world music artists in concert, the first Amy’s Kitchen all-vegetarian drive-thru, Graton Resort & Casino, includes 200 hotel rooms and suites, a luxurious spa, 20,000 square feet of event and convention space, complete entertainment experience, featuring table games, the latest slots, upscale and casual dining and Sonoma County Distilling Company; producer of high quality whiskeys.

The Rohnert Park Chamber of Commerce is a membership organization made up of companies and individuals in business. The Rohnert Park Chamber of Commerce offers community events throughout the year; Hot Crab Feed, Business Showcase, Nine & Networking Golf Tournament and Holiday Lights Celebration. They also offer Networking Events; Noon Times Luncheons, Women in Business Luncheons/Mixers, After Hours Mixers and Ribbon Cuttings. The mission is to create an environment in Rohnert Park in which businesses can thrive economically, socially and culturally and to improve the quality of life in the community.

**THE NUMBERS**

51,500 Website Visitors
86,558 Facebook Reach

**Address**

101 Golf Course Drive, Suite C7
Rohnert Park, CA 94928

**Hours of Operation**

Mon - Fri: 9:00am - 5:00pm

**Monthly Facebook Post Reach, Rohnert Park**

<table>
<thead>
<tr>
<th>Month</th>
<th>Facebook Post Reach</th>
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<tbody>
<tr>
<td>Jan</td>
<td>4000</td>
</tr>
<tr>
<td>Feb</td>
<td>4000</td>
</tr>
<tr>
<td>Mar</td>
<td>4000</td>
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<td>Apr</td>
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<td>May</td>
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<td>Jun</td>
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<tr>
<td>Jul</td>
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<tr>
<td>Oct</td>
<td>8000</td>
</tr>
<tr>
<td>Nov</td>
<td>7000</td>
</tr>
<tr>
<td>Dec</td>
<td>5000</td>
</tr>
</tbody>
</table>

**Source:** Rohnert Park Chamber of Commerce

**Number of Website Visitors, Rohnert Park**

<table>
<thead>
<tr>
<th>Month</th>
<th>Website Visitors</th>
</tr>
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<tbody>
<tr>
<td>Jan</td>
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</tr>
<tr>
<td>Feb</td>
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<tr>
<td>Mar</td>
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<td>6000</td>
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<tr>
<td>Nov</td>
<td>5000</td>
</tr>
<tr>
<td>Dec</td>
<td>4000</td>
</tr>
</tbody>
</table>

**Source:** Rohnert Park Chamber of Commerce
The Chamber is a nonprofit organization with approximately 270 member businesses. Ranging in size from the smaller micro-business to mid-size firms to large international companies, they represent every industry sector and all areas of Western Sonoma County.

In addition to the aspects mentioned above, the Chamber is running two Visitor Centers in the Russian River area: The main location is at the historical bridge in Guerneville, the satellite location is at Korbel in the old train depot.

**THE NUMBERS**
8,472 Walk-In Visitors
97,776 Website Visitors
97,375 Inquiries Handled

**Address**
*Physical:* 16209 First Street  *Mailing:* P.O. Box 331 Guerneville, CA 95446

**Hours of Operation**
May - Oct, Mon- Sat: 10:00am - 5:00pm
Sun: 10:00am - 3:00pm
Nov - Apr, Mon - Sat: 10:00am - 5:00pm

**Number of Website Visitors, Russian River**
January - December 2016

**Number of Walk-In Visitors, Russian River**
January - December 2016

**Number of Inquiries Handled, Russian River**
January - December 2016

**Number of Website Visitors, Russian River**
January - December 2016

**Number of Website Visitors, Redwood Coast**
January - December 2016

**Number of Inquiries Handled, Geyserville**
January - December 2016

**Number of Walk-In Visitors, Redwood Coast**
January - December 2016

**Number of Website Visitors, Healdsburg**
January - December 2016

**Number of Inquiries Handled, Cloverdale**
January - December 2016

**Number of Walk-In Visitors, Cloverdale**
January - December 2016

**Number of Website Visitors, Santa Rosa**
January - December 2016

**Number of Inquiries Handled, Rohnert Park**
January - December 2016

**Number of Walk-In Visitors, Rohnert Park**
January - December 2016

**Number of Website Visitors, Petaluma**
January - December 2016

**Number of Inquiries Handled, Petaluma**
January - December 2016

**Number of Walk-In Visitors, Petaluma**
January - December 2016
RUSSIAN RIVER - SATELLITE AT KORBEL

Address
13250 River Road
Guerneville, CA 95446

Hours of Operation
May - Oct, Mon - Sun: 10:00am - 4:00pm
Nov - Apr, Mon - Sun: 10:00am - 3:15pm

Number of Walk-In Visitors, Korbel

![Number of Walk-In Visitors, Korbel](image)

Source: Russian River Chamber of Commerce & Visitor Center

THE NUMBERS
29,753 Walk-In Visitors
SANTA ROSA

ABOUT
The California Welcome Center in Santa Rosa is operated by Visit Santa Rosa and the Santa Rosa Metro Chamber in partnership with Visit California Tourism. Originally opened in 1997 as the Santa Rosa Visitors Center, in 2003 it became a recognized California Welcome Center.

In the most recent survey by Visit California, the Santa Rosa Welcome Center was consistently rated as one of the top centers for providing information, brochures and a great retail experience. The Center is one of the few in Sonoma County to be open 361 days.

THE NUMBERS
45,664 Walk-In Visitors
153,437 Website Visitors
13,173 Inquiries Handled
416,921 Facebook Reach

International Visitors from: Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Costa Rica, Denmark, Fiji, Finland, France, Germany, Hong Kong, Hungary, India, Ireland, Israel, Italy, Japan, Malaysia, Mexico, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Philippines, Portugal, Romania, Russia, Scotland, South Africa, Spain, Sweden, Switzerland, Taiwan, UAE, UK, Uruguay, Venezuela

Address
9 Fourth Street
Santa Rosa, CA 95401

Hours of Operation
Mon - Sun: 9:00am - 5:00pm
SEBASTOPOL

ABOUT
Sebastopol is located 55 miles north of San Francisco in beautiful Sonoma County, California. Serving as the hub of Western Sonoma County, Sebastopol is surrounded by majestic rolling hills in the diverse landscape of a rich agricultural heritage. Gateway to the breathtaking Sonoma Coastline and Russian River Redwood Corridor, Sebastopol is bordered on the East by the Laguna de Santa Rosa Wetlands Preserve. Sebastopol offers the charm of a small town community with the cultural and recreational activities of big city sophistication. The Sebastopol Visitors Center is located in the front of the Chamber office. Rack cards and brochures are kept full with information about local restaurants, nearby destinations and business information.

THE NUMBERS
1,251 Walk-In Visitors
125,228 Website Visitors
447 Inquiries Handled
43,803 Facebook Reach
International Visitors from: Australia, Canada, England, Germany, Indonesia, Italy, Netherlands, New Zealand, Russia, Sweden, Switzerland

Address
265 South Main Street
Sebastopol, CA 95472

Hours of Operation
Mon - Fri: 10:00am - 5:00pm
Sat: 10:00am - 3:00pm
24-hour walk-up visitor information

Number of Inquiries Handled, Sebastopol
January - December 2016

Number of Website Visitors, Sebastopol
January - December 2016

Number of Walk-In Visitors, Sebastopol
January - December 2016
SONOMA COAST

ABOUT

The Sonoma Coast Visitors Center in Bodega Bay guides travelers from find their way along the rugged Sonoma Coast. The fishing village of Bodega Bay is one of Northern California’s best opportunities to get toes into the cold Pacific Ocean with surfing, kayaking, windsurfing, tide pooling, horseback riding, sandy walks on Doran Beach and big surf splashing on rocky shores.

This Visitors Center is often a welcome relief to weary travelers when weak phone and GPS signals leave people lost or confused. Visitors are delighted to receive paper maps with clear directions; and a helpful hand for paying rental car tolls on Golden Gate Bridge before crossing.

Visitors come from the Sacramento area, from the 50 States and faraway places like Switzerland, Israel, France, Australia, New Zealand, Germany, Austria, Belgium, Canada, Ireland, England, Denmark, and Northern Ireland.

THE NUMBERS

24,544 Walk-In Visitors
1,194 Inquiries Handled
947 Facebook Reach (July-December)

Address
850 State Highway One
Bodega Bay, CA 94923

Hours of Operation
Spring - Fall, Mon - Sat: 9:00am - 5:00pm
Sun: 10:00am - 5:00pm
Winter: Like rest of the year, but closed Wed.

Number of Inquiries Handled, Sonoma Coast
January - December 2016

Source: Sonoma Coast Visitor Center

Number of Walk-In Visitors, Sonoma Coast
January - December 2016

Source: Sonoma Coast Visitor Center
SONOMA VALLEY - HISTORIC PLAZA

ABOUT
The Sonoma Valley Visitors Bureau, under the consumer brand name Experience Sonoma Valley, California, manages two visitor centers: 1) Historic Sonoma Plaza; 2) Cornerstone Sonoma. The visitor center on the Historic Sonoma Plaza serves as the main office for all visitor services, destination brand development, sales & marketing efforts, and operations. Sonoma Valley’s destination promise to guests visiting our destination is “It’s easy to enjoy our relaxed wine country lifestyle in a charming vintage escape. The true taste of California, welcoming and naturally friendly. The art of enjoying life,” which resonates in the efforts of 13 team members and 50+ volunteers.

THE NUMBERS
26,862 Walk-In Visitors (6,993 International)
219,269 Website Visitors
2,795,264 Facebook Reach
8,944 Inquiries Handled (Historic Plaza + Cornerstone)

Address
453 First Street East, Sonoma, CA 95476

Hours of Operation
Mon - Sat: 9:00am - 5:00pm
Sun: 10:00am - 5:00pm

Number of Walk-In Visitors, Sonoma Valley - Historic Plaza
January - December 2016

Number of Inquiries Handled, Sonoma Valley
January - December 2016

Number of Website Visitors, Sonoma Valley
January - December 2016

Source: Sonoma Valley Visitors Bureau
SONOMA VALLEY - CORNERSTONE

THE NUMBERS

21,683 Walk-In Visitors (3,393 International)
International Visitors from: Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, Chile, China, Colombia, Denmark, Dubai, Ecuador, El Salvador, Estonia, Finland, France, French Polynesia, Germany, Greece, Holland, India, Indonesia, Ireland, Israel, Italy, Japan, Korea, Mexico, Netherlands, New Zealand, Norway, Peru, Phillipines, Poland, Portugal, Romania, Russia, Scotland, Singapore, Slovenia, So. Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, UAE, UK, Uruguay, Venezuela, Vietman, Wales

Address
23570 Arnold Drive
Sonoma, CA 95476

Hours of Operation
Mon - Sun: 10:00am - 4:00pm

Number of Walk-In Visitors, Sonoma Valley - Cornerstone
January - December 2016

Source: Sonoma Valley Visitors Bureau
WINDSOR

ABOUT
The Windsor Chamber of Commerce and Visitors Center is located at the corner of Windsor River Road and Windsor Road in the Depot building in the heart of downtown Windsor.

Windsor's location at the center of Sonoma County's famous Wine Country, combined with its characterization as a relaxing, welcoming, friendly, family-oriented destination makes it an ideal place to visit or make your home. Windsor offers a wide variety of services, parks and recreational amenities, wineries and breweries, restaurants and a popular Farmers Market, ease of access to the Charles M. Schulz Sonoma County Airport and Highway 101, and a well-planned, picturesque Old Downtown.

THE NUMBERS
3,995 Walk-In Visitors
710 Website Visitors
54 Inquiries Handled

Address
9001 Windsor Road
Windsor, CA 95492

Hours of Operation
Mon - Fri: 8:30am - 4:30pm
Sat & Sun: 10:00am - 3:00pm
FORT ROSS

The Visitor Center was built in 1985 by California State Parks and is operated by the cooperating association, Fort Ross Conservancy. The Conservancy maintains a fully stocked book and gift shop with the largest selection of Russian American History north of San Francisco, and also maintains the library, and the auditorium. Fort Ross Conservancy bookshop sells books, memorabilia, jewelry, and childrens items related to Fort Ross’ natural and cultural history. It also carries a nice selection of Russian chocolate and Russian snack foods as well as a wonderful selection of natural history guides, historical books related to the breadth of Fort Ross history, and hard-to-find books on Russian America. For FRC members and visiting scholars, FRC provides access to an extensive research library of Fort Ross-related documents.

THE NUMBERS

22,610 Walk-In Visitors
94,010 Website Visitors
5,196 Inquiries Handled
6,754,388 Facebook Reach

Address
19005 Coast Highway One
Jenner, CA 95450

Hours of Operation
Thur - Sun: 10:00am - 4:30pm
ABOUT

Stewards of the Coast and Redwoods (Stewards) is a non-profit organization that partners with the Russian River Sector of California State Parks. State Parks depends on Stewards to provide funding for the Volunteer in Parks Program (VIPP), environmental education programs that serve 6,000 youth a year, resources management and stewardship projects, and to assist in the development of interpretive facilities and displays. The Nature Stores located inside their Visitor Centers help to provide much needed funding for their popular education programs.

Stewards stepped up to operate Austin Creek State Recreation Area and visitor services in Armstrong Redwoods in 2012, when State Parks were threatening to close. On the Sonoma Coast Stewards also manages stewardship projects twice a month and supports numerous marine education programs for visitor and school/ youth groups. A new Mobile Marine Education Van (Steward Ship) goes to schools, appears at special events and is on the coast some weekends to provide an educational hands-on experience for visitors of all ages.

THE NUMBERS

74,379 Walk-In Visitors
24,922 Website Visitors
1,709,395 Facebook Reach
STEWARDS OF THE COAST AND REDWOODS - JENNER

THE NUMBERS
16,473 Walk-In Visitors
1,578 Volunteer Hours

Address
10451 Highway One
Jenner, CA 95450

Hours of Operation
Mon- Fri: 11:00am - 3:00pm
Sat - Sun: 10:00am - 4:00pm

Number of Walk-In Visitors, Jenner
January - December 2016

Source: Stewards of the Coast - Jenner Visitor Center
ABOUT

Sonoma County Tourism is the official destination marketing organization for California’s Sonoma County. SCT is a private, non-profit marketing and sales organization dedicated to increasing overnight stays.

With a staff of sales, marketing & public relations, communications, and administrative professionals, Sonoma County Tourism promotes Sonoma County as a desirable overnight destination to three main markets: leisure, meetings and groups (including weddings) and tour and travel.

Sonoma County Tourism acts as a virtual visitor center through its website by providing thousands of business listing, itineraries, interactive maps, travel tips, and in-depth articles on attractions and events. They produce the annual Sonoma County visitor guide and map, which have a combined print run of 500,000 and which is mailed to thousands of potential travelers every week, in addition to being distributed around California.

Sonoma County Tourism supports the Visitor Centers by providing promotional material, including maps and visitor guides as well as running the Certified Tourism Ambassador program. More information about SCT and its free programs can be found at www.sonomacounty.com/partners.

THE NUMBERS

209,785 Facebook Likes
14,991,540 Facebook Reach (2016)
239,000 Twitter Followers
8,533 Tweets (total)
12,000 Instagram Followers
160 Snapchat Followers

Visitor Centers operate on a local level to greet and inform visitors of all that Sonoma County has to offer. Sonoma County Tourism acts as a virtual visitor center and promotes the entire county as a travel destination to domestic and international travelers.

Sonoma County Tourism provides Visitors Centers with maps and the official Visitors Guide to Sonoma County.
METHODOLOGY

The Sonoma County Economic Development Board collected data from the participating Visitor Centers through a standardized spreadsheet, which was structured in a way that allowed the data to be as detailed as possible. 15 Visitor Centers returned the spreadsheet with information on their 18 locations for calendar year 2016. The numbers were then aggregated to reach an estimate of how many people demanded the Centers’ services in the previous year.

Please note that exact counts were not always available. In these cases, we asked the Centers to provide realistic estimates of their numbers. Therefore, the numbers in this report might vary to a certain extent from the actual figures. However, the intent of this report is to provide the public with a general overview of how diverse our Visitor Centers are and how they serve visitors to Sonoma County.

ACKNOWLEDGMENTS

The Sonoma County Economic Development Board would like to thank all the Visitor Centers for their extraordinary work and important contribution to the local tourism industry. A special thank you goes to all the Centers that contributed their information and input to this report!

The Sonoma County Economic Development Board would also like to thank Don Bennett and Sonoma County Tourism for their input on this report. The Sonoma County Visitor Center Report was prepared by the Economic Development Board’s project coordinator Dominique Kunz.